



Tahoe Truckee Unified School District

**Attn: Todd Rivera
11603 Donner Pass Rd.
Truckee, CA 96161-4953**

RFP 24-110 Cabling Infrastructure E-Rate YR 2024 (YR27)

**K S Telecom, Inc.
P. O. Box 330
Penryn, CA 95663-0330**

DIR # 1000000120

Spin # 143011131

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Proposal is Strictly Prohibited.

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Contractor's license information:

K S Telecom, Inc. / K S Telecommunications has been continuously licensed in the state of California as a low voltage contractor since November 15, 1983.

Original California contractor's license issued November 15, 1983

License reissued under the new C-7 classification on July 20, 1995.

License reissued when the company changed from sole proprietorship and incorporated as K S Telecom, Inc. on February 5, 2001

State of California
Contractors State License Board

Pursuant to Chapter 9 of Division 3 of the Business and Professions Code and the Rules and Regulations of the Contractors State License Board, the Registrar of Contractors does hereby issue this license to:

K S TELECOM INC

to engage in the business or act in the capacity of a contractor in the following classification(s):

C-7 - LOW VOLTAGE SYSTEMS

Witness my hand and seal this day,

February 6, 2001

Issued February 5, 2001



[Signature]
Signature of Licensee

[Signature]
Signature of License Qualifier

[Signature]
James Goldstone
Interim Registrar of Contractors

This license is the property of the Registrar of Contractors, is not transferrable, and shall be returned to the Registrar upon demand when suspended, revoked, or invalidated for any reason. It becomes void if not renewed.

790922

License Number



Alex Padilla
California Secretary of State



Business Search - Entity Detail

The California Business Search is updated daily and reflects work processed through Tuesday, February 18, 2020. Please refer to document **Processing Times** for the received dates of filings currently being processed. The data provided is not a complete or certified record of an entity. Not all images are available online.

C2179026 K S TELECOM, INC.

Registration Date:	09/29/1999
Jurisdiction:	CALIFORNIA
Entity Type:	DOMESTIC STOCK
Status:	ACTIVE
Agent for Service of Process:	KENT P VANDER LINDEN 2350 HUMPHREY RD PENRYN CA 95663
Entity Address:	2350 HUMPHREY RD PENRYN CA 95663
Entity Mailing Address:	PO BOX 330 PENRYN CA

A Statement of Information is due EVERY year beginning five months before and through the end of September.

Document Type	 File Date	 PDF
SI-NO CHANGE	07/15/2019	
SI-COMPLETE	08/13/2003	
AMENDMENT	08/11/2000	
REGISTRATION	09/29/1999	

* Indicates the information is not contained in the California Secretary of State's database.

- If the status of the corporation is "Surrender," the agent for service of process is automatically revoked. Please refer to California Corporations Code **section 2114** for information relating to service upon corporations that have surrendered.
- For information on checking or reserving a name, refer to **Name Availability**.
- If the image is not available online, for information on ordering a copy refer to **Information Requests**.
- For information on ordering certificates, status reports, certified copies of documents and copies of documents not currently available in the Business Search or to request a more extensive search for records, refer to **Information Requests**.
- For help with searching an entity name, refer to **Search Tips**.
- For descriptions of the various fields and status types, refer to **Frequently Asked Questions**.

Modify Search

New Search

Back to Search Results

<https://businesssearch.sos.ca.gov/CBS/Detail>

Contractor's License Detail for License # 790922

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Business Information

K S TELECOM INC
 P O BOX 330
 PENRYN, CA 95663
 Business Phone Number:(916) 652-4735

Entity Corporation
Issue Date 02/05/2001
Expire Date 02/28/2025

License Status

This license is current and active.

All information below should be reviewed.

Classifications

- ▶ [C-7 - LOW VOLTAGE SYSTEMS](#)
- ▶ [C10 - ELECTRICAL](#)

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [OLD REPUBLIC SURETY COMPANY](#).

Bond Number: W150274791

Bond Amount: \$25,000

Effective Date: 01/01/2023

[Contractor's Bond History](#)

Bond of Qualifying Individual

▶ The qualifying individual KENT PAUL VANDER LINDEN certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.
Effective Date: 02/05/2001

▶ This license filed Bond of Qualifying Individual number **256603C** for ERIC DANE VANDER LINDEN in the amount of **\$25,000** with [OHIO CASUALTY INSURANCE COMPANY \(THE\)](#).
Effective Date: 01/01/2023

[BQI's Bond History](#)

Workers' Compensation

This license has workers compensation insurance with the [TRAVELERS PROPERTY CASUALTY COMPANY OF AMERICA](#)

Policy Number: UB8T1168882226G

Effective Date: 10/01/2022

Expire Date: 10/01/2023

[Workers' Compensation History](#)

Other

- ▶ Personnel listed on this license (current or disassociated) are listed on other licenses.



916-652-4735
P. O. Box 330
Penryn, California 95663-0330
www.KSTelecomInc.com

To whom it may concern,

K S Telecom, Inc. has designed and completed voice, data, camera, access control, AV, sound masking, paging, and more projects across Northern California and beyond since 1995. Our scope of work goes from installing 4000+ station cables and fiber backbones for a four-story county building, to assessing and repairing fiber optic feeds across a 70-school site district to small moves, adds and changes (MAC) work.

K S Telecom, Inc. (KST) was originally K S Telecommunications founded by Kent & Suzan Vander Linden. Ian Vander Linden, who is now the CEO, and Eric Vander Linden, who is now the President, have been with the company since its inception in 1995. Their more than 28 years of experience in the telecommunications industry have included design, sales, installation, project management, and overall company management.

The primary focus of this company has away been voice, data, and fiber optic cabling but over 10 years ago we began expanded to other offerings that plug into these cables. By customer request, we add systems and grow with our customers adding lines as needed.

We have extensive experience in the K-12 market with installations in over 1,000 schools across Northern California. Each year our company works on over 100 school sites along with a variety of city, county, state, federal, hospital, commercial and industrial projects.

Our company is a C-7 and C-10 license holder, a CMAS vendor (California Multiple Awards Schedule), a California Certified Small Business, a Certified Reseller in California, has multiple BICSI RCDD's (Registered Communications Distribution Designers), BICSI technicians and BICSI installers. We are DIR registered #100000120 and are listed on Dunn and Bradstreet.

We look forward to doing business with you and please call if you have questions.

Sincerely,

A handwritten signature in black ink that reads 'Ian Vander Linden'.

Ian Vander Linden
BICSI RCDD
CEO of K S Telecom, Inc.
(916) 996-3818 Cell
ivl@kstelecominc.com



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www.KSTelecomInc.com

K S TELECOM, INC.

KEY PERSONNEL

Mr. Ian Vander Linden
CEO and BICSI RCDD
Hire date: 1996

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the design, construction and termination of both MDF and IDF frames. Experienced in surveillance camera design. Mr. Vander Linden holds a BICSI RCDD certificate and is personally responsible for the design and conformity to EIA/TIA standards.

Mr. Eric Vander Linden
President and BICSI Technician/OSP
Hire date: 1996

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the design, construction and termination of both MDF and IDF frames. Experienced in surveillance camera design and installation. Mr. Vander Linden is a certified BICSI Technician and holds the BICSI OSP certification for underground work.

Mr. Tim McHugh
Superintendent and BICSI Technician
Hire date: 1999

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Experienced in surveillance camera installation. He has installed, programmed, and serviced PBX and Key systems for over 30 years. Mr. McHugh is a certified BICSI Technician and is responsible for the oversight of our field crews.

Mr. Thomas W. Hansen
Special Project Manager and BICSI RCDD
Hire Date: 2005

Certified in fusion fiber splicing with over 25 years of fiber experience. Mr. Hansen holds a BICSI RCDD certificate and is personally responsible for the design and conformity to EIA/TIA standards.

Ms. Tammy Kirby

Office Manager

Hire Date: 2009

Experienced in Payroll, Accounting, Accounts Receivable, Accounts Payable, Contracts Management, Insurance including Audits, and general prevailing wage and construction documents. Tammy has over 37 years in Operations and Operations Management.

Mr. Andres Diaz

Project Manager

Hire Date: 2009

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Experienced in surveillance camera installation. Installed, moved, and maintained network cables and cross connects.

Mr. Fermin Garcia

Foreman and BICSI Installer

Hire Date: 2012

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Installed, moved and maintained network cables and cross connects. Mr. Garcia is a certified BICSI Copper Installer 2.

Mr. Jacob Chitwood

Foreman and BICSI Installer

Hire Date: 2012

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Installed, moved and maintained network cables and cross connects. Mr. Chitwood is a certified BICSI Fiber Installer 2.

Additional resumes can be provided upon request.



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THREE YEAR REFERENCE LIST

Merced County Office of Education
Mr. Vern Alvarado
Network Infrastructure Supervisor

632 West 13th Street
Merced, CA 95341
209-381-6692

Projects: Danielson, Delhi, District Office, Galen Clark, Gustine, Los Banos Community School, Merced Outdoor School, Merced Valley Community School, Shelby, Snelling, Weaver, El Nido and numerous other small sites throughout the county.

Description: Install cable plants in multiple locations throughout Merced County. Scopes of work included Multi-Mode/Single-Mode Fiber backbone cabling to connect multiple buildings or IDF locations, security, video, and Cat 5e/6/6A cabling. The finished plant provided a turn-key non-active infrastructure for each location. Extend T-1, and various other Telco circuits from MPOE to office termination point.

Chico Unified School District
Mr. John Sclare
Project Manager / Network Analyst

1163 E Seventh Street
Chico, CA 95928
530-570-6679

Projects: Bidwell Junior High School, Chico Junior High School, Chico High School, District Office, Emma Wilson, Hooker Oak, Inspire, Little Chico Creek, Loma Vista, Marigold, Marsh, Neal Dow, Pleasant Valley High School, Rosedale, Shasta, Sierra View, etc.

Description: Install cable plants in multiple locations throughout Chico Unified School District. Scopes of work included providing, installing and testing Multi-Mode Fiber backbone cabling to connect multiple buildings or IDF locations and Cat 5e/6/6A cabling. The finished plant provided a turn-key non-active infrastructure for each location.

Sacramento City Unified School District
Mr. Aron Jones
Technology Support Specialist III

5735 47th Ave
Sacramento, CA 95824
916-643-7400

Projects: Nearly every site in the district, including Serna Center District Office.

Description: We started by providing comprehensive testing, evaluation, and repair of the fiber optic networks for nearly every campus within the district. We performed more than 4,000 tests and pulled over 25,000 feet of new 12-strand single-mode fiber optic cabling to repair existing damaged runs. We then compiled documentation of the district's infrastructure and provided up-to-date network diagrams for each campus. Our most recent project is the CAT 6A WAP copper cabling for the Serna Center District Office.

Sacramento County Office of Education
Mr. Travis Ketchum
Coordinator – Business Services

10475 Norden Ave.
Mather, CA 95655
916-228-2384

Projects: Install cable plants in multiple locations throughout Sacramento County.

Description: Scopes of work included Multi-Mode Fiber backbone cabling to connect multiple buildings or IDF locations, security, video, and Cat 5e/6 station cabling. The finished plant provided a turn-key non-active infrastructure for each location. Extend T-1, 1MB, and various other Telco circuits. Installed all voice and data cabling for SCOE district office building. Build out server room with (20) 4-post server racks and (17) 2-post racks.

Tracy Unified School District
Mr. Jim Jensen
Network & Infrastructure Guru

1875 W. Lowell
Tracy, CA 95376
209-830-3200

Projects: Tracy High School, North School, Poet-Christian, Central, South/West Park, McKinley, Hierch, Bohn, Stein, etc.

Scope: Install Voice and Data cabling. Cat 5e, Cat 6, Cat 6A cabling across various campuses. Install Fiber data and Copper Voice feeds.

Note: These are some of the contractors and customers KST has worked with over the last three years. Additional references can be given if necessary from any of the sectors: contractors, school districts or commercial.

Note: Exact pricing information is confidential.

Note: These projects ran from as little as \$1,000 to approximately \$700,000.

THE PROFESSIONAL DESIGNATION OF

REGISTERED COMMUNICATIONS DISTRIBUTION DESIGNER[®]

IS AWARDED TO

Ian Vander Linden

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 206919

Registration Start Date: 01-01-2024

Registration End Date: 12-31-2026



Carol Everett Oliver, RCDD, DCDC, ESS
BICSI Board President



John H. Daniels, CNM, FACHE, FHIMSS
BICSI Chief Executive Officer



Since 12-06-2008

THE PROFESSIONAL DESIGNATION OF

REGISTERED COMMUNICATIONS DISTRIBUTION DESIGNER®

IS AWARDED TO

Thomas W Hansen

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 209584

Registration Start Date: 01-01-2022

Registration End Date: 12-31-2024

Todd W. Taylor

Todd W. Taylor, RCDD, NTS, OSP
BICSI President



Bicsi
RCDD
Since

05-23-2009

John H. Daniels

John H. Daniels, CNM, FACHE, FHIMSS
BICSI Executive Director & Chief Executive Officer

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

OUTSIDE PLANT DESIGNER

IS AWARDED TO

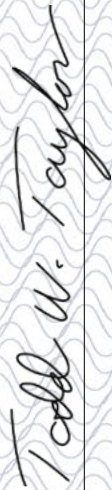
Eric D Vander Linden

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 210986

Registration Start Date: 03-15-2022

Registration End Date: 12-31-2025

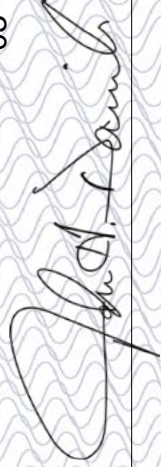


Todd W. Taylor, RCDD, NTS, OSP
BICSI President



Since

03-15-2022



John H. Daniels, CNM, FACHE, FHIMSS
BICSI Executive Director & Chief Executive Officer

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

BICSI TECHNICIAN

IS AWARDED TO

Tim J McHugh

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 210988

Registration Start Date: 10-01-2022

Registration End Date: 09-30-2025

Carol E. Oliver

Carol Everett Oliver, RCDD, DCDC, ESS
BICSI Board President



Since 09-17-2013

John H. Daniels

John H. Daniels, CNIM, FACHE, FHIMSS
BICSI Chief Executive Officer



Partner Certification

Belden hereby confirms that

KS Telecom, Inc

is a Partner Alliance Installer and Integrator Program Member
for 2024.

This certificate confirms that the company may certify Belden Smart Building Networking Systems.

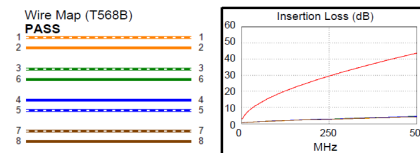
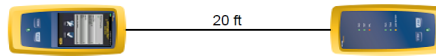
A Belden Certified System is a structured cabling system that has been engineered, designed and installed by the Belden Certified Partner in accordance with all applicable Belden guidelines. Belden Certified Networking Systems receive an extended component warranty and application assurance.

Fiber will be tested to industry standards. A generic test results page has been provided to indicate the type of test results that are available. Actual test results page may vary in appearance from generic test result from shown.

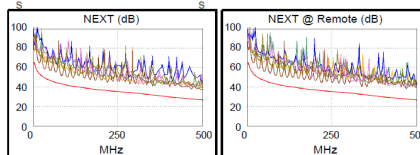


Cable ID: RACK-1 D03 **Test Summary: PASS**
 Date / Time: 12/23/2014 01:05:29 PM Operator: ANDRES
 Headroom **8.2 dB (NEXT 36-45)** Software Version: V4.0 Build 3
 Test Limit: TIA Cat 6A Perm. Link Limits Version: V4.0
 Cable Type: TX6A-SD MaTriX 70m CMR NVP: 67.5%
 Calibration Date: 08/25/2014 Model: DSX-5000
Main S/N: 2468554
Remote S/N: 2468398
Main Adapter: DSX-PLA004
Remote Adapter: DSX-PLA004

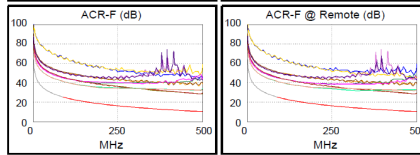
Length (ft), Limit 295	[Pair 12]	20
Prop. Delay (ns), Limit 498	[Pair 36]	31
Delay Skew (ns), Limit 44	[Pair 36]	1
Resistance (ohms)	[Pair 36]	1.9
Insertion Loss Margin (dB)	[Pair 12]	39.0
Frequency (MHz)	[Pair 12]	494.0
Limit (dB)	[Pair 12]	43.4



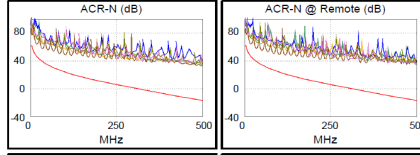
	MAIN	SR	MAIN	SR
PASS				
Worst Pair	36-45	36-45	36-45	36-45
NEXT (dB)	8.3	8.2	10.6	10.7
Freq. (MHz)	101.0	219.5	495.0	469.0
Limit (dB)	41.8	36.3	26.8	27.6
Worst Pair	45	45	36	45
PS NEXT (dB)	9.4	9.0	10.4	11.6
Freq. (MHz)	338.0	337.0	500.0	499.0
Limit (dB)	29.6	29.7	23.8	23.8



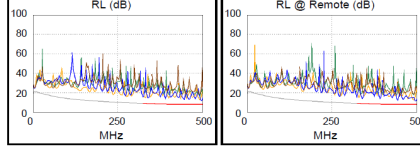
	MAIN	SR	MAIN	SR
PASS				
Worst Pair	45-78	45-78	45-36	36-45
ACR-F (dB)	15.5	15.5	18.1	18.2
Freq. (MHz)	7.0	7.0	492.0	493.0
Limit (dB)	47.3	47.3	10.4	10.3
Worst Pair	45	45	45	45
PS ACR-F (dB)	15.7	15.7	19.2	19.5
Freq. (MHz)	1.3	1.3	477.0	493.0
Limit (dB)	59.3	59.3	7.6	7.3



	MAIN	SR	MAIN	SR
N/A				
Worst Pair	36-45	36-45	36-45	36-45
ACR-N (dB)	16.2	17.2	49.7	48.8
Freq. (MHz)	2.8	16.8	495.0	469.0
Limit (dB)	62.0	47.1	-16.7	-14.6
Worst Pair	36	36	36	45
PS ACR-N (dB)	18.3	18.6	49.8	50.9
Freq. (MHz)	3.9	16.8	500.0	499.0
Limit (dB)	58.5	44.8	-20.0	-19.9



	MAIN	SR	MAIN	SR
PASS				
Worst Pair	45	45	45	45
RL (dB)	3.9	3.4	3.9	3.4
Freq. (MHz)	496.0	496.0	496.0	496.0
Limit (dB)	8.0	8.0	8.0	8.0



Compliant Network Standards:
 10BASE-T 100BASE-TX 100BASE-T4
 1000BASE-T 10GBASE-T ATM-25
 ATM-S1 ATM-155 100VG-AnyLan
 TR-4 TR-16 Active TR-16 Passive

LinkWare Version 9.1

Project: CUSD DISTRICT OFFICE

Untitled1





916-652-4735
P. O. Box 330
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Service Level Agreement (SLA) 1 of 3

TROUBLE REPORTING & ESCALATION PROCEDURES

Trouble calls are defined as Non-Active Infrastructure.

All Non-Active Infrastructure issues are the responsibility of K S Telecom, Inc. during the standard K S Telecom Warranty period. During this period the following procedure should be followed.

1. Call K S Telecom, Inc. at 916-652-4735 with Non-Active Infrastructure warranty issues. KST will dispatch a service technician within 24 hours (4 hours for an emergency) to address the issue.
2. If the issue is not resolved to the Customers satisfaction a second call should be placed to KST and directed to our Field Superintendent.
3. Again, if the issue is not resolved to the Customers satisfaction another call should be placed to KST and directed to the President of KST.

Warranty Information

K S TELECOM, Inc. warrants all materials and craftsmanship to be free from defects for a period of two years from the date of substantial completion. **KST** shall fix or replace all defective materials and/or craftsmanship, at no charge to the customer, excluding damage as a result of negligence, abuse, misuse, and/or acts of God. Normal and customary service charges shall apply for the diagnosis of repair or non-warranted defects. Any changes to LAN/WAN configuration or programming after acceptance are the responsibility of the Customer.



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SLA 2 of 3

Hours of Operation for Help or Trouble Reporting

Trouble calls are defined as Non-Active Infrastructure.

All Non-Active Infrastructure issues are the responsibility of **K S Telecom, Inc.** during the standard K S Telecom Warranty period.

KST normal hours of operation are M-F 8am-4:30pm

SLA 3 of 3

Customer Maintenance and Trouble Notification

The **KST** Service Technician will check in with the Customer Contact upon arriving to the site.

The Technician will verify the work to be completed for the trouble call and begin the repairs.

Upon completion of the work the Technician will verify with the Customer Contact that the work is completed and have the Customer Contact sign a CSR (Customer Service Request) detailing the call.



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Estimated Implementation Timeline for Internal Connections Cabling Infrastructure

April 1, 2024

Estimated receipt of PO and OK to start from the district and FCDL from ERATE. Most likely the project will not fund this early, and all timelines will be adjusted.

May 20, 2024

Order material for project.

July 1, 2024

E-rate window begins, and the project can commence.

July 8, 2024

Partial delivery of material and start the cabling installation depending on when E-rate funds the project, and the district PO's are received by KST.

August 30, 2024

Project testing has been completed. Turn over as-builds, test results, and any remaining information to the district.

*This timeline is based on this project funding by April 1st of 2024, KST receiving a PO and KST's planned summer job schedule. With summer being our busiest time of year, please provide as much lead time as possible. If this project doesn't fund by April 30th or the district chooses to move the project out because they don't want to fund it with a BEAR form, KST will meet the same installation timeline during another point throughout the year. There has been no overtime or double-time included.

****K S Telecom, Inc.** will not begin any E-Rate work unless the following items are complete within the E-Rate system:

- 1.) A current and active 486 service start date.
- 2.) FCDL has been issued.
- 3.) A reasonable Contract Award Date and Contract Expiration Date are listed.

It is KST's experience that lack of these items requires the submittal of additional forms which can take months to process.

*****KST** is not a banking company. We will not start this project without assurances from the district and or federal government that we will be paid in full before we proceed with material acquisition and scheduling. These assurances are the FCDL via E-rate as well as all applicable ERATE forms/contractual dates needed for us to get paid. The district issues a PO for their portion and we bill the district their portion.

OR

The district chooses to proceed on a BEAR form by which the district pays KST in full for the project and then submits to E-rate for reimbursement when funding becomes available.



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E-Rate Service Provider Contact Information

Company: K S Telecom, Inc.

Top level organization chart and staff/ owners authorized to negotiate and sign the terms and conditions of any agreement between **KST** and **the district**.

Name/Title: Ian Vander Linden, CEO ivl@KSTelecominc.com

Eric Vander Linden, President/CFO evl@KSTelecominc.com

Kent Vander Linden, Board Member kvl@KSTelecominc.com

Suzan Vander Linden, Board Member svl@KSTelecominc.com

Address: P.O. Box 330
Penryn, CA 95663

Phone: 916-652-4735

Website: www.kstelecominc.com

Federal Tax ID: 94-334-5561

License: 790922 Exp: 02/2/2025

Main Point of Contact for Documents: Tammy Kirby acct@KSTelecominc.com

Spin # 143011131

DIR# 1000000120 06/30/2025

KST has been in business for over 27 years, offering numerous services within the low-voltage trade. **KST**, under this name, has been in operation since 09/29/1999.

No. of Employees: over 30

Location of Office: 2350 Humphrey Rd, Penryn, CA 95663



916-652-4735
P. O. Box 330
Penryn, California 95663-0330
www.KSTelecomInc.com

Billing:

This project will be billed in monthly progress billings:

1) Once material is delivered to the site and the project has commenced the 1st progress billing will be issued at the end of the first month.

If partially funded via E-Rate this will be billed separately in two invoices. 1st per the percentage funded to USAC and 2nd per the percentage not funded to the school district.

If funded on a BEAR form to meet certain district timelines, then it would be on just one invoice to the district.

3) Monthly progress billings will continue as long as we are working on the project as described in #1 above.

2) Once the project is complete, the remainder of the balance due will be billed in the final progress billing.

If partially funded via E-Rate this will be billed separately in two invoices. 1st per the percentage funded to USAC and 2nd per the percentage not funded to the school district.

If funded on a BEAR form to meet certain district timelines, then it would be on just one invoice to the district.

Requirements for Cabling Infrastructure:

1. Our proposed plan and quote include detailed billing, quantities, and part numbers.
 - a. Billing is as indicated on the previous page.
 - b. Quantities and part numbers will be addressed in the article 21 either in this bid or after the award and prior to the districts E-rate submission.
2. Prices will remain firm through September 30, 2025.
 - a. In the event of a decrease in price, the price decrease will be passed on the district and E-rate.
3. All materials being quoted are new.
4. Manufacturer warrants all parts and equipment.
5. Manufacturer warrants all cabling for a period of 15 years.
6. **KST** is a certified reseller of the parts and equipment being offered.
7. **KST** does NOT sell equipment that is manufactured by or contains any components of The Secure Networks Act .
8. **KST** holds a current C7 license in the state of California.
9. **KST** has been a PCI in good standing since 2004.
10. **KST** has multiple team members that have BICSI RCCD certifications.
 - a. These certifications have been included above.
11. **KST** has multiple team members that have BICSI technician certifications.
 - a. These certifications have been included above.
12. The evidence of insurance with a minimum of a million in coverage is included with this proposal.
13. **KST** will provide a bid bond with the RFP response package.
 - a. If selected for this project we will provide payment and performance bonds 1 week prior to the commencement of work.
14. **KST** is providing a 2-year workmanship warranty upon substantial completion of the project.
15. **KST** will provide a soft copy of the passing test results to the district within 2 weeks of substantial completion of the project. We will provide the verified VISIO drawings upon completion of this project.
16. **KST** has attached additional pertinent information we deemed important to the selection, implementation, and overall success of this project.



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Responder Service Provider Information:

1. **KST** has been in business for 28-years doing this type of service.
2. The **SLA** has been included on previous pages.
3. Any options will be shown on our quote portion of this proposal.
4. Any applicable discounts are included in the proposed price.
5. The implementation timeline starting April 1, 2024 has been included in the previous pages above.
6. The description of how charges will be incurred as service are implemented has been included in the previous pages above.
7. References are listed in the reference section above. We have been doing work with all these references for over 3 years. Most more than 10 years and SCOE more than 20 years. There are plenty more references we can provide if necessary.



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Responder Service Provider Requirements:

1. **KST** will be in full compliance with the SLD throughout this project.
2. **KST's** spin number is 143011131.
3. **KST's** FRN number is 0012091450.
4. **KST** has a current green light status.

The screenshot shows the FCC Registration System (CORES) interface. At the top, there is a navigation bar with the FCC logo and the text 'Commission Registration System (CORES)'. Below this, there is a yellow banner for 'FCC Registration'. The main content area is titled 'FRN Financial' and contains a table with the following data:

FRN	FRN Name	Red Light Status	Action
0012091450	K S Telecom, Inc.	Green Light	View/Make Payments

Additional interface elements include a search bar, a 'Go Back' button, and pagination controls showing 'Showing 1 to 1 of 1 entries'.

5. **KST** will deliver material before billing commences and billing won't commence until after July 1, 2024.
6. All goods and services for this project are deemed E-rate eligible.
7. Within 1 week of award, **KST** will provide the district a bill of materials using a completed USAC "Item 21 Template".
8. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, we will reply within 3 business days to questions regarding our proposal.
9. **KST** will comply with the FCC rules for Lowest Corresponding Price.

Responder Service Provider Acknowledgements:

KST acknowledges all acknowledgements.



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January 12, 2024

RFP 24-110

Cabling Infrastructure E-rate YR 2024 (YR27)

Tahoe Truckee Unified School District

This quote includes ErateYR27 Q&A Responses

(Limited to Scope of Work Detailed Below)

K S Telecom, Inc. (KST) is providing a quote for RFP 24-110 Cabling Infrastructure (E-rate YR 2024) for North Tahoe High School/Middle School hereinafter referred to as “**North Tahoe High School**” and **Alder Creek Middle School**. **KST** is quoting the new fiber optic cabling, connectivity, termination, testing and documentation. **KST** is offering a Belden fiber solution.

No active network components (servers, switches, WIFI, routers etc.) are offered with this quote. All related activation, licensing, programing, and training for these, are by the district.

Horizontal Data and Voice Cabling:

None requested by the district.

Fiber Optic Feed Cable:

“The Tahoe Truckee Unified School District is soliciting quotes for cabling infrastructure at two of our school sites. The project consists of Cabling the Schools with single mode fiber (or equivalent) and re-terminating existing fiber with pigtails also supplying all additional equipment for a complete project for both school sites. The district is requesting that the entire project be completed by September 30, 2024.”

With the district stating: “There will be approximately 5,000 feet of single mode fiber from MDF to IDF’s.” We believe the listed footage will be sufficient to complete **North Tahoe High School** and **Alder Creek Middle School** campus fiber optic cabling based on the district’s estimation, our estimation, and unknown pathway. Any required additional fiber optic cable will used under contingency or billed solely to the district if the contingency is exceeded.

“Provide 12 strand Single-Mode Fiber cabling capable of up to 100 GB speeds from MDF to IDF cabinets at all locations listed below. The district currently has 10Gbps SFPs to be used in the cabling project, but the service provider must include the cost of single-mode patch cables to complete the project. Re-terminate existing strands of Single and Multi-modes fibers at all locations

listed below. Polish, Terminate, and Test all fiber optic runs utilizing LC type connectors to replace existing SC/ST connectors at all termination points. Test results for each strand are to be provided to the district in electronic format. All existing raceway to be reused inclusive of all flex innerduct runs, cabinets and pull boxes.”

KST will provide and install new rackmount LIUs for the **North Tahoe High School** MDF and IDF locations, and a combination of rackmount and wall-mount LIUs for the **Alder Creek Middle School** MDF and IDF locations. The MDF location at **Alder Creek Middle School** will receive a rackmount LIU and all IDF locations will receive wall-mount LIUs to directly replace the existing components. **KST** will provide (2) fiber optic patch cords per cable pulled to provide a complete system. All MDF/IDF locations are to be pulled exclusively through existing pathways including innerduct.

KST will provide fiber demolition for **North Tahoe High School** and **Alder Creek Middle School**.

Testing & Documentation:

All newly installed fiber optic cables by **KST** will be tested to meet or exceed industry standards. Electronic as-built drawings can be provided to the customer upon completion of the project, provided electronic site drawings in CAD or Visio are made available to **KST**. Hand-marked as built drawings may be provided otherwise. To be more environmentally friendly, summary soft copies of the test results will be provided to the customer, at the project’s conclusion.

Exclusions to the KST scope of work:

1. All active components, their programming, installation, and patching.
2. Any electrical work.
3. Any pathways including J-hooks, boxes, backboxes, fire rated pathways, and fire blocking, sleeves, strings, conduit between buildings, any innerduct not listed in this quote, surface mount raceway, power/data pole, etc.
4. Any additional LIUs not listed in this quote.
5. MDF/IDF build out, grounding feeds, busbars, and plywood backboards.
6. Lead paint, asbestos, or other hazardous material work.
7. Any work not stated in above the above scope of work.

The base price for North Tahoe High/Middle School is : \$32,300.00

The base price for Alder Creek Middle School is : \$26,400.00

The base price for the combined scope of work above is: \$58,700.00

Proposal is based on standard work hours M-F 7:00am-5:00pm, does not include Holiday or over time rates. This quote expires on 9-30-25. If no purchase order or contract is received prior to the expiration date, **KST** reserves the right to requote.

10% Contingency Cost: \$5,870.00

District is requesting a 10% Contingency fee on all cabling projects.

***Contingency, will only be used/billed if deemed necessary in partial or in full, and with district authorization.**

The total price with 10% contingency is: \$64,570.00

Proposal is based on standard work hours M-F 7:00am-5:00pm, does not include Holiday or over time rates. This quote expires on 9-30-25. If no purchase order or contract is received prior to the expiration date, **KST** reserves the right to requote.

Warranty Information

K S TELECOM, Inc. warrants all materials and craftsmanship, installed, or performed by **KST** to be free from defects for a ***period of two years*** from the date of substantial completion. **KST** shall repair or replace, at its sole discretion, all defective materials and/or craftsmanship, at no charge to the customer, excluding damage because of negligence, abuse, misuse, and/or acts of God. Normal and customary service charges shall apply for the diagnosis of repair or non-warranted defects. Any changes to LAN/WAN configuration or programming after acceptance is the responsibility of the customer.

KST is a Belden Partner Alliance Installer and Integrator Program Member and can provide a manufacturer's extended material warranty. The manufacturer must warrant all cabling and components for at least 25 years.

C-7, Contractor License #: 790922
Expires 2-28-25
DIR# 1000000120

Please call or email if you have questions.

Sincerely,



Damian Grellus
K S Telecom, Inc.
Jr. PM/Estimator
DamianG@KSTelecomInc.com

Bond No. n/a

BID BOND
The American Institute of Architects,
AIA Document No. A310 (February, 1970 Edition)

KNOW ALL MEN BY THESE PRESENTS, that we K S TELECOM, INC.

as Principal hereinafter called the Principal, and Old Republic Surety Company
a corporation duly organized under the laws of the state of Wisconsin as Surety, hereinafter called the Surety,
are held and firmly bound unto TAHOE TRUCKEE UNIFIED SCHOOL DISTRICT

as Obligee, hereinafter called the Obligee, in the sum of **TEN PERCENT (10%) OF AMOUNT BID**

Dollars (\$ **10%**), for the payment of which sum well and truly to be made, the said Principal and the
said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly
by these presents.

WHEREAS, the Principal has submitted a bid for RFP 24-110
Cabling Infrastructure - E-rate YR 2024 (YR27)

NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract
with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the
bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for
the prompt payment of labor and material furnished in the prosecution thereof, or in the event of the failure of the
Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligee the difference
not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the
Obligee may in good faith contract with another party to perform the Work covered by said bid, then this obligation
shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 9th day of January, 2024

Witness

K S TELECOM, INC.
Principal (Seal)
By: Eric Vandierendonck / President
Name/Title

Witness

Old Republic Surety Company
Surety (Seal)
By: [Signature]
Karen Amin, Attorney-in-Fact

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of San Joaquin)

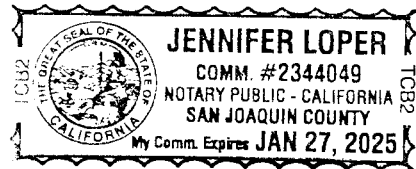
On January 9, 2024 before me, Jennifer Loper, Notary Public
(insert name and title of the officer)

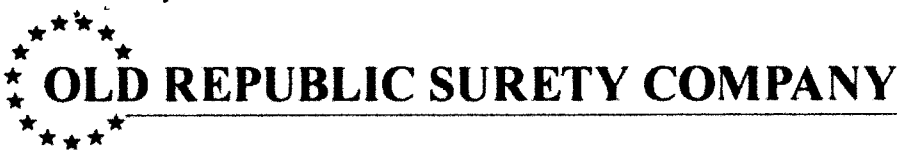
personally appeared Karen Amin
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/~~are~~
subscribed to the within instrument and acknowledged to me that he/~~she/they~~ executed the same in
his/~~her/their~~ authorized capacity(~~ies~~), and that by ~~his/her/their~~ signature(s) on the instrument the
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature *Jennifer Loper* (Seal)





POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That OLD REPUBLIC SURETY COMPANY, a Wisconsin stock insurance corporation, does make, constitute and appoint:

David Schnapp, Daniel M. Connolly, Karen Amin, Jennifer Loper of Lodi, CA

its true and lawful Attorney(s)-in-Fact, with full power and authority for and on behalf of the company as surety, to execute and deliver and affix the seal of the company thereto (if a seal is required), bonds, undertakings, recognizances or other written obligations in the nature thereof, (other than bail bonds, bank depository bonds, mortgage deficiency bonds, mortgage guaranty bonds, guarantees of installment paper and note guaranty bonds, self-insurance workers compensation bonds guaranteeing payment of benefits, asbestos abatement contract bonds, waste management bonds, hazardous waste remediation bonds or black lung bonds), as follows:

ALL WRITTEN INSTRUMENTS

and to bind OLD REPUBLIC SURETY COMPANY thereby, and all of the acts of said Attorneys-in-Fact, pursuant to these presents, are ratified and confirmed. This appointment is made under and by authority of the board of directors at a special meeting held on February 18, 1982.

This Power of Attorney is signed and sealed by facsimile under and by the authority of the following resolutions adopted by the board of directors of the OLD REPUBLIC SURETY COMPANY on February 18, 1982.

RESOLVED that, the president, any vice-president or assistant vice president, in conjunction with the secretary or any assistant secretary, may appoint attorneys-in-fact or agents with authority as defined or limited in the instrument evidencing the appointment in each case, for and on behalf of the company to execute and deliver and affix the seal of the company to bonds, undertakings, recognizances, and suretyship obligations of all kinds; and said officers may remove any such attorney-in-fact or agent and revoke any Power of Attorney previously granted to such person.

RESOLVED FURTHER, that any bond, undertaking, recognizance, or suretyship obligation shall be valid and binding upon the Company

- (i) when signed by the president, any vice president or assistant vice president, and attested and sealed (if a seal be required) by any secretary or assistant secretary; or
(ii) when signed by the president, any vice president or assistant vice president, secretary or assistant secretary, and countersigned and sealed (if a seal be required) by a duly authorized attorney-in-fact or agent; or
(iii) when duly executed and sealed (if a seal be required) by one or more attorneys-in-fact or agents pursuant to and within the limits of the authority evidenced by the Power of Attorney issued by the company to such person or persons.

RESOLVED FURTHER that the signature of any authorized officer and the seal of the company may be affixed by facsimile to any Power of Attorney or certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligations of the company; and such signature and seal when so used shall have the same force and effect as though manually affixed.

IN WITNESS WHEREOF, OLD REPUBLIC SURETY COMPANY has caused these presents to be signed by its proper officer, and its corporate seal to be affixed this 2nd day of September, 2020.

[Signature of Karen J. Haffner]
Assistant Secretary



OLD REPUBLIC SURETY COMPANY

[Signature of Alan Pavlic]
President

STATE OF WISCONSIN, COUNTY OF WAUKESHA - SS

On this 2nd day of September, 2020, personally came before me, Alan Pavlic and Karen J. Haffner, to me known to be the individuals and officers of the OLD REPUBLIC SURETY COMPANY who executed the above instrument, and they each acknowledged the execution of the same, and being by me duly sworn, did severally depose and say: that they are the said officers of the corporation aforesaid, and that the seal affixed to the above instrument is the seal of the corporation, and that said corporate seal and their signatures as such officers were duly affixed and subscribed to the said instrument by the authority of the board of directors of said corporation.



[Signature of Kathryn R. Pearson]
Notary Public

My Commission Expires: September 28, 2022

(Expiration of notary's commission does not invalidate this instrument)

CERTIFICATE

I, the undersigned, assistant secretary of the OLD REPUBLIC SURETY COMPANY, a Wisconsin corporation, CERTIFY that the foregoing and attached Power of Attorney remains in full force and has not been revoked; and furthermore, that the Resolutions of the board of directors set forth in the Power of Attorney, are now in force.

31 1112



Signed and sealed at the City of Brookfield, WI this 9th day of January, 2024.

[Signature of Karen J. Haffner]
Assistant Secretary

ORSC 22262 (3-06)