



AMS.NET
Technology Solution Provider

PROPOSAL FOR:

**Tahoe Truckee Unified School District 93347
Category Two Equipment - E-rate YR 2021 (YR24)
RFP 21-106**

Original

PREPARED BY: Jared Bayless, Senior Account Manager, AMS.NET



AMS.NET
Technology Solution Provider

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Section 1



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Executive Summary

Thank you for the opportunity to provide Tahoe Truckee USD with this E-Rate 24 Network Equipment and Cabling SPURR Mini-Bid response. AMS.NET has carefully read all RFP documents and has included pertinent cost and company information with regard to responding to the District's E-Rate RFP. AMS.NET acknowledges the scope of services and has responded with this RFP as precisely as possible with regards to services and products indicated within the SOW and the corresponding list of equipment. As well, AMS.NET acknowledges a willingness to enter into agreement substantially in the same form as the Agreement attached in the Contract/SOA section of this RFP response.

AMS.NET exceeds all of the specified RFP requirements and we have provided the supporting documentation required in the RFP response. Our initial response has been sent in person with the following documents:

- Responder Service Provider Information
- Letter of Agreement
- Cost Proposals
- Addendums
- Completed and Signed Submittal pages

Our technology proposal includes Cisco Network and Wireless equipment specified in the RFP. With the Cisco proposed equipment as well as AMS.NET professional services, this solution will deliver the technology required for the District's Network as well as provide for future Network applications. Please note, we have broken out the equipment price for both E-Rate and Non-E-Rate eligible equipment with our proposal with separate quotes. Also, per Addendum # 1, we have included a stack kit for each 24 and 48 port 9200L asked for in the RFP. Finally, to best match the RFP request, some of the C9400-LC-48P show a cost and some do not. The reason is that this part # is a bundled Cisco SKU and this was the best way to match the RFP. We look forward to the opportunity to work with the District here in the near future.

Sincerely,

Jared Bayless
AMS.NET, Inc.

About Us

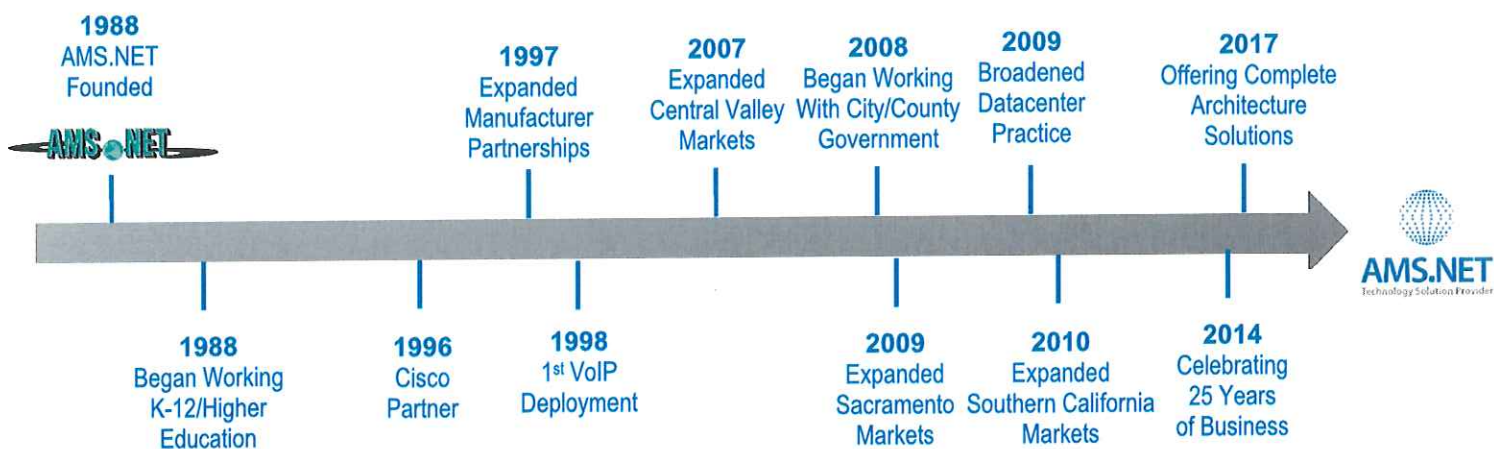
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers' architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 30 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



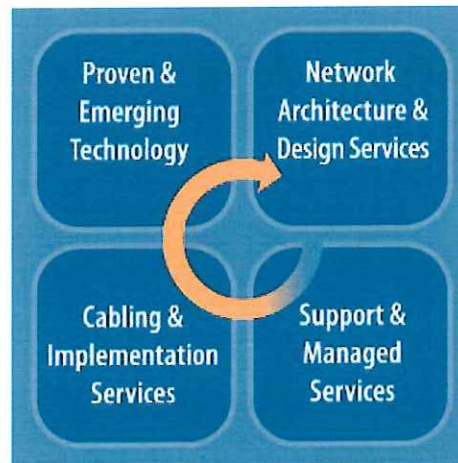
Celebrating More Than 30 Years



Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 30 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.



TURNKEY IMPLEMENTATION

Our Approach

With a focus on delivering business outcomes, we have a four-pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.



SOLUTION APPROACH

Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide collaborative planning and consistent updates throughout the project through communication and effective documentation. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Experienced, Certified and Dedicated Project Manager Assignment
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle
- Complete Support Through Project Sign Off

Discovery & Preparation

- Internal Hand Off and Kick Off Meeting
- Site Surveys and Network Discovery
- Identification of Project Goals, Outcomes and Objective Completion Criteria
- Internal Technical Reviews

Design & Planning

- Technical Planning Meetings- Existing Practices, Design Goals, Best Practices
- Design Proposal and Acceptance
- Tailored Project and Implementation Plan Creation
- Equipment Staging and Configuration
- Logistics Coordination and Pre-Installation Meeting



PROJECT CYCLE



AMS.NET

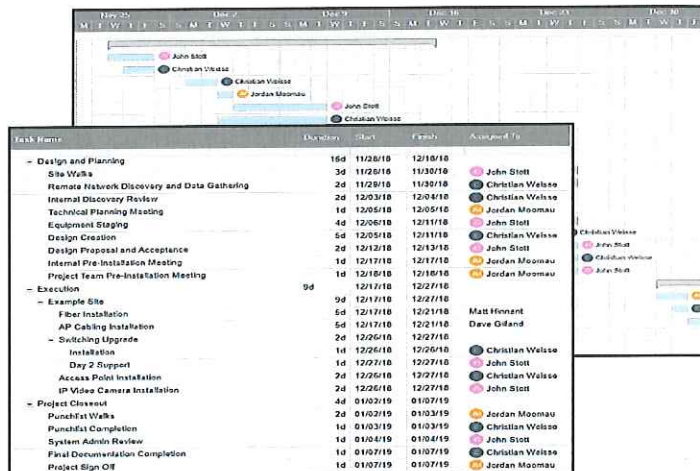
Technology Solution Provider

Implementation/Execution

- Execution as Defined in Project Plan
- Post-Installation Acceptance Testing
- Day 2 Support
- System Administrator Training (if purchased)
- End-User Training (if purchased)

Project Closeout

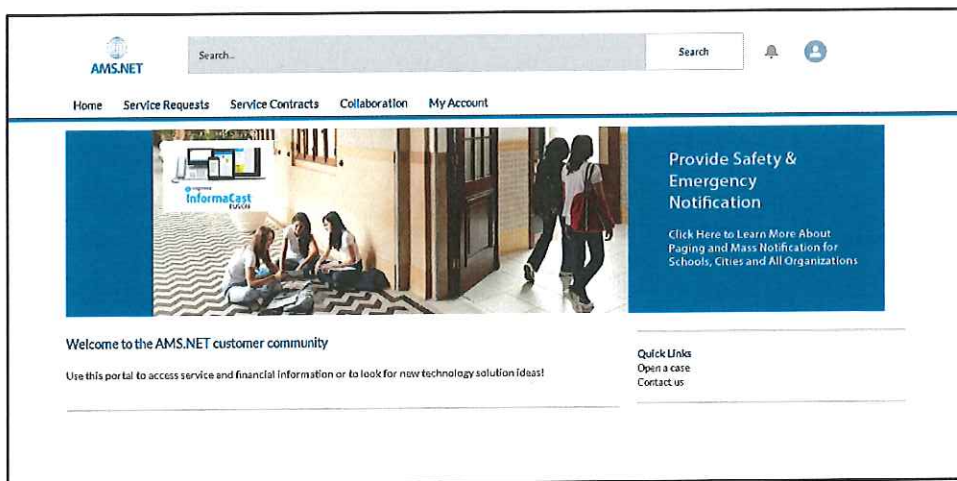
- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Closure and Sign Off



PROJECT PLAN

Support & Maintenance Phase

- 30 Day Workmanship Warranty
- Premium Flex Time Contracts (if purchased)
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More (if purchased)
- Support Customers Have Access to Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More



CUSTOMER COMMUNITY



AMS.NET

Technology Solution Provider

Manufacturer Partners



Celebrating More Than 30 Years

www.ams.net
800-893-3660



AMS.NET

Technology Solution Provider

AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



ARCHITECTURE SOLUTIONS

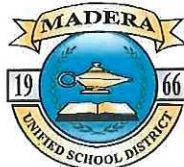
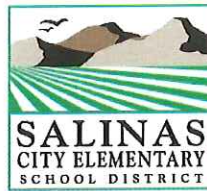


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Extensive Reference List

Education





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City/County Government



City Of Atwater
Community Pride City Wide

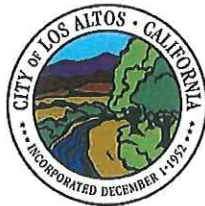


CITY OF Monterey
CALIFORNIA

City of **FRESNO**



JUDICIAL COUNCIL
OF CALIFORNIA



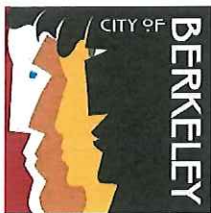
CITY OF PLEASANT HILL

LA COUNTY LIBRARY



CITY OF OAKLAND

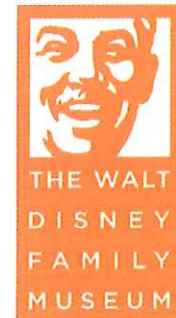
califa



Other Verticals



SUTTER HILL
VENTURES



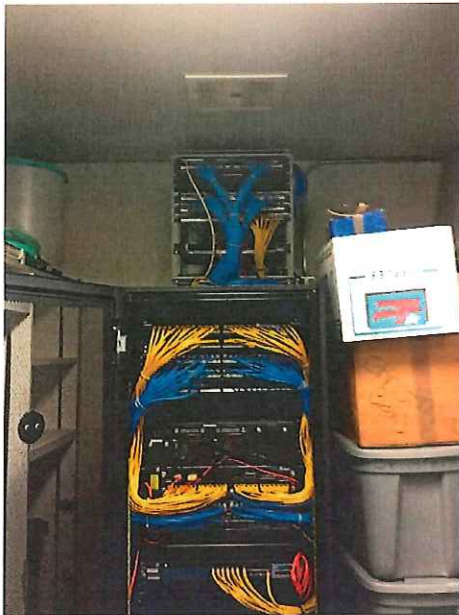


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Before and After

Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After



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COMPANY FACTS

General Info

Legal Name: AMS.NET Inc.
Type: Delaware Corporation
Tax ID: 94-3291626
Principal Owner: Robert Tocci
Years in Business: 32 Years
Number of Employees: 115
Website: www.ams.net
Email: sales@ams.net
Phone: 800-893-3660/925-245-6100
Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812

Sacramento Regional Office: 1200 Creekside Drive
Folsom, CA 95630 Phone 800-893-3660

Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692

Southern California Regional Offices: 12405 East Slauson Ave, Unit K,
Whittier, CA 90606, Phone 800-893-3660

License and Procurement

DIR#: 1000001046 Expires 6/30/22

FCC RN: 0012300554

Contractor License C-7:

763508 Expires 4/30/22

DUNS#: 556116234

Microsoft MCSE's: 1673446, 2056976

Procurement:

E-Rate: SPIN 143005880

Merced County FOCUS Contract: #2015109

SPURR Master Contract/ PEPPM Contract

NASPO Contracts- Cisco, HPE, Ruckus, EMC,
Pure Storage, Palo Alto Networks

CMAS Contracts-

APC

Arecont Vision

Aruba

Avigilon

Bosch

Cisco

Cohesity

Eaton

EMC

Extron

Fortinet

HP

Nimble Storage

Palo Alto Networks

Pure Storage

Rubrik

Ruckus Wireless

TrippLite

Veeam

VMware

Berk-Tek

Chatsworth

Corning

General Cable

Hitachi

Leviton

Ortronics

Panduit

Superior Essex

Labor

Certifications and Specializations

Cisco Gold Certified Partner/

Cisco Meraki Partner

Cisco Specializations:

- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Enterprise Network Architecture
- Collaboration SaaS Authorization
- Customer Satisfaction Excellence
- Customer Experience Specialized

Partial Manufacturer List:

Aruba HPE Platinum Partner, HPE Silver Partner,
Ruckus Elite Partner, Palo Alto Networks, Fortinet, Barracuda,
Aerohive, Pure Storage, Nimble Storage, Cohesity, DDN,
Rubrik, Veeam Silver Pro Partner, Datrium, VMware Partner,
Singlewire, FrontRow, Class Connection, AtlasIED, Extron,
Advanced Network Devices, Avigilon, Verkada, OnSSI,
Milestone, Arecont Vision, Hikvision, exacqVision, Tripplite,
APC, Panduit, General Cable, Damac, Leviton, Berk-Tek,
Ortronics, Hoffman, Cooper B-Line, Chatsworth, Superior Essex



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EXECUTIVE BIOS

Executive

Brief Biography

Robert Tocci

Founder, Owner,
President

The visionary and founder of AMS.NET, Robert Tocci established AMS.NET in 1988 and remains at the helm today. Robert has more than 30 years of technology and business management experience. Although his role has somewhat changed throughout the years, Robert remains the President of AMS.NET performing R&D, setting business strategy and technical direction, managing financial resources, and overseeing the overall operations.

Robert has completed extensive coursework in Computer Science and has earned advanced certifications with Cisco, HP and Novell. Throughout his career he has held up to 40 Cisco certifications in varied technologies and today draws on that technical knowledge and his years of experience as he continues to discover and architect technical solutions.

As an entrepreneur and futurist, Robert is a leader in virtual computing and was at the forefront of the IP Convergence revolution. He has established a core team made up of information-age experts as well as seasoned telecommunications professionals. Robert continually invests and increases resources to offer proven and emerging technologies that support a physical and virtual infrastructure along with business enhancing applications.

Diana Monaghan

Vice President of
Administration

Diana brings more than 32 years of experience in the telecommunication field in the areas of Administration, Human Resources and IT Management making her the perfect blend of technology and administration for her role at AMS.NET. She began her career at AMS.NET more than 19 years ago and today holds the title of Vice President of Administration managing finance, facilities, corporate administration, human resources, and marketing.

One of Diana's roles at AMS.NET is to provide the highest level of professionalism in the areas of human resources and corporate administration. A major function therein is to identify legal requirements and government reporting regulations and to maintain corporate compliance in those areas. Diana is also responsible for overseeing finance and marketing including training and events. Diana continually takes human resources and management courses and maintains her membership in the Society for Human Resources Management.

Executive

Brief Biography

Joe Moomau

Vice President of
Operations

Moomau brings a diverse skill set to the AMS.NET team from business management and customer service to technical. Prior to joining AMS.NET in 1995, Moomau worked for RMC Lonestar as a Senior Quality Control Engineer. Joe began his career with AMS.NET more than 24 years ago as Customer Service Manager and since then has been promoted to Operations Manager, Director of Operations and most recently to Vice President of Operations.

Moomau has completed college coursework in Business Management and has earned and maintains several Cisco certifications including the Cisco Certified Project Manager, Cisco IP Telephony, Cisco Product Solutions and Cisco Sales Expert. He implements and oversees AMS.NET processes and procedures and manages the daily affairs in Operations and Project Management.

John Stott

Vice President of
Engineering

John has more than 27 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.

Tom Vasconi

Vice President of Sales

Tom brings more than 21 years of sales and management industry experience to the AMS.NET team. He holds a Bachelor's of Science Degree from California State East Bay along with manufacturer sales certifications. Tom began his career with AMS.NET in 2002 as an Account Manager and through hard work and complete dedication to his customers; he was promoted to Senior Account Manager, Public Sector Sales Manager, and Director of Sales and most recently to Vice President of Sales.

Customer testimonials attest to Tom's total commitment to AMS.NET and most importantly to the success of AMS.NET's customers. Tom's sales approach involves first a thorough discovery process to uncover the customer issues and requirements followed by a solution to address those issues. Tom also brings a partnership approach to our manufacturers. AMS.NET relies on our manufacturer partners for the latest cutting-edge technology and our partners depend on AMS.NET to provide strong implementation and support services for those technology solutions.



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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Jordan Moomau PMO Manager	Jordan has been with AMS.NET in various technical, sales and project management roles since 2007. In 2011 Jordan joined the project management team and has since earned some of the industry's most valued certifications such as PMP, BISC RTPM and ITIL Foundation. His experience as well as continued education made him the right candidate for our PMO Manager position that he holds today. Jordan is responsible for the PMO team along with the development of project management best practices and deliverables. He oversees the implementations of projects large and small to ensure that they meet customer expectations.	<ol style="list-style-type: none">1. Tahoe Truckee Unified School District2. County of Los Angeles Public Library3. San Luis Coastal Unified School District
David Stoutenburg Senior Project Manager	David has more than 34 years of experience in the information technology field in networking, construction and project management. David's expertise managing IT projects at a large software company, construction contractor and elsewhere allow him to apply his knowledge to AMS.NET technology implementations large or small. He understands technology, the requirement of the customer and how to guide a project through the milestones until completion. David holds a professional designation as Registered Communications Distribution Designer (RCDD). He is also a certified Extron AV Associate (EAVA).	<ol style="list-style-type: none">1. Manteca Unified School District2. Sacramento City Unified School District3. Chabot-Las Positas Community College District
Jocelyn Ambrose Project Manager	Jocelyn brings more than 12 years of experience in IT project management, encompassing infrastructure, networking, and development across many industries. Her experience working in private and public sectors with their unique requirements and regulations has given her the tools to navigate roadblocks, streamline processes, strategically manage risk, while driving productivity to deliver quality results. She understands how to effectively guide a project through the milestones until completion. To further her skill set and bring added value to our customers, Jocelyn is in the process of obtaining her PMP certification.	<ol style="list-style-type: none">1. California Health Sciences University2. Hanford Elementary School District3. Madera Unified School District4. Shasta College



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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Joseph Costa Project Manager	Joseph brings more than 17 years of project management and operations experience to AMS.NET. His background includes extensive experience in operations at an education facility along with college coursework. With roles at AMS.NET as a Project Assistant, Project Coordinator and Project Manager, Joseph has the understanding of our proven project management process and has applied this methodology to several large-scale projects of varied industries. Joseph continues to expand his education with project management training and classes.	<ol style="list-style-type: none">1. Oakley Elementary School District2. Alameda Unified School District3. Livermore Valley Joint Unified School District
Overlin Zamora Engineering Operations Manager	Overlin has more than 21 years' experience in the information technology and network industry. He began his career with AMS.NET 17 years ago as a Systems Engineer and since then has been promoted to Operations Manager. His remarkable portfolio of certifications includes the CCNP, CCNA, CCDA, Cisco Utility Design Specialist, Certified Associate in Project Management (CAPM) and VMware Certified Professional (VCP).	<ol style="list-style-type: none">1. Alameda Unified School District2. San Luis Coastal Unified School District3. County of Kern- Department of Child Support Services
John Stott Vice President of Engineering	John has more than 26 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.	<ol style="list-style-type: none">1. West Hills Community College District2. San Leandro Unified School District3. County of Napa



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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
<p>Christian Weisse</p> <p>Senior System Engineer</p>	<p>Christian Weisse has more than 18 years' experience in technology with network design and implementation. Christian's career with AMS.NET began 16 years ago as a Systems Engineer and as a result of his impeccable work and additional certifications, Christian is now a Senior System Engineer. He holds numerous Cisco certifications including his CCNA, CCNP and remarkably his double CCIE (Switching/Routing & Security).</p>	<ol style="list-style-type: none"> Oakley Union School District Cabrillo College City of Oakland
<p>Derek Ramirez</p> <p>Technical Support Manager</p>	<p>Derek Ramirez has more than 16 years' experience in network design and implementation. He began his AMS.NET career as a technical assistant and has since been promoted to System Engineer, Manager of Unified Communications & Applications, Senior System Engineer, Data Center Practice Manager and Technical Support Manager. His career path at AMS.NET is a testament to his high level of skills and work ethic. Derek holds several certifications including the Cisco CCDA, Microsoft MCP, MCSA 2000, MCSE 2000, MCSE 2003, MCSA 2003, MCSA 2008, MCITP 2008, VMware VCP, EMCIE RecoveryPoint, EMCIE-VNX, EMCIE Clariion, EMCIE Celerra and Western Digital/Tegile TCIE.</p>	<ol style="list-style-type: none"> Oakley Union Elementary School District San Rafael City Schools John Swett Unified Unified School District Antioch Unified School District
<p>Anthony Bastian</p> <p>Safety and Security Product Sales Specialist</p>	<p>Anthony has more than 27 years of technology and network experience in network implementation and 16 years of surveillance experience in design and implementation. Anthony continually expands his technical and engineering resources through continuing education and has achieved numerous certifications from Verint, Bosch, Vbrick and Microsoft. He has worked for AMS.NET for 25 years and has been a valuable asset to our team.</p>	<ol style="list-style-type: none"> Kings County Office of Education City of Merced State Center Community College District



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PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Ray Valine Cabling Operations Manager	Ray Valine brings to every project more than 27 years' experience in the cabling industry, 17 of those with AMS.NET. Ray joined AMS.NET in 2002 as a technician and has since been promoted to a senior technician and cabling operations manager in 2008. Ray is responsible for the overall operation and management of the cabling department including the procurement of cabling materials and the day-to-day management and supervision of 24 or more field cabling employees. He holds certifications with leading cabling manufacturers including Panduit, Leviton, Berk-Tek Oasis, Siemon, Valcom and others. He also maintains safety certifications such as the Click Safety C2 Leads Hazards Certificate, Asbestos Level III Operations and Maintenance Certification, RGA Environmental Fit Test Certificate, Renovator Toxic Substances Lead Based Paint Certificate and CPR and First Aide Training.	<ol style="list-style-type: none">1. Manteca Unified School District2. Sacramento Unified School District3. City of Sunnyvale
Mike Malone Purchasing Manager	Mike joined AMS.NET in 2003 as the Superintendent responsible for managing 18 or more cable technicians. Since then he has been promoted to Inside Cabling Operations Manager, Cabling Logistics Manager and most recently to Purchasing Manager. In his current role, Mike handles the purchasing of all technology equipment along with managing supplier relationships. Mikes 25 years of industry network and cabling experience and his strong management skills give him the tools to successfully procure technology at fair prices for our customers.	



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Cisco

CCIE (4)- Certified
Internetwork Expert
CCNP (6)- Certified
Networking Professional
CCDA (3)- Certified
Design Associate
CCNA (12)- Certified
Network Associate
CCENT- Certified
Entry Networking
Technician
Cisco AMP Endpoint
Associate
Cisco IronPort WSA

Microsoft

MCP- Certified Professional
MCSA Certified Solutions
Associate-
2000, 2003, 2008,
Windows Server 2012,
Office 365
MCSE Certified Solutions Expert
- 2000 + Messaging,
Private Cloud, Cloud
Platform & Infrastructure,
2003
MCSA Certified Solutions
Associate- Office 365
MCITP Certified IT Professional
Certification- 2008

Ruckus Wireless

ICX Implementer (2)
CWNA – Certified
Wireless Network
SmartZone SE
Cloudpath SE
WiSE

Palo Alto Networks

PCNSE (3)- Certified
Network Security Engineer
ACE (2)- Accredited
Configuration Engineer
SE Traps Professional

Multi- Vendor Expertise

HP/Aruba Wireless Expertise

ACMP (3)- Certified
Mobility Professional
ACSP (3)- Certified
Switching Professional
ACCP (2)- Certified
Clearpass Professional
ATP FlexNetwork
Solutions Certification
ATP Hybrid IT Solutions
Solutions Certification

VMware

VCP (4)- Certified
Professional
VTSP (Many)- Technical
Sales Professional

Western Digital/Tegile

TCIE- Certified
Implementation Engineer

Dell/EMC

EMCIE- Implementation
Engineer
- Clariion
- VNX (2)
- Celerra
- RecoverPoint (2)

Veeam

VMCE (2)- Certified Engineer

Others

Various other sales and
engineering certifications



Gold Certified Partner

Awarded to: AMS.NET

USA

Valid Until: January 24, 2021

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator.

Certificate generated on March 10, 2020



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CONTRACTORS C-7 INFORMATION

C-7 Contractors License

STATE OF CALIFORNIA dca DEPARTMENT OF CONSUMER AFFAIRS	CONTRACTORS STATE LICENSE BOARD ACTIVE LICENSE	
License Number	763508	Entity CORP
Business Name	AMS.NET INC	
Classification(s)	C-7	
Expiration Date	04/30/2022	www.cslb.ca.gov 

C-7 Responsible Managing Officer

BOND OF QUALIFYING INDIVIDUAL

1. The Responsible Managing Officer (RMO) TOCCI ROBERT MICHAEL certified that he/she owns 10 percent or more of the voting stock/equity of the corporation. A bond of qualifying individual is not required.

Effective Date: 04/12/2000



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CONTRACTORS C-7 INFORMATION

C-7 Contractors Bond - Continued

Business Information

AMS.NET INC
502 COMMERCE WAY
LIVERMORE, CA 94550
Business Phone Number:(925) 245-8100

Entity Corporation
Issue Date 05/24/1999
Reissue Date 04/12/2000
Expire Date 04/30/2022

License Status

This license is current and active.

All information below should be reviewed.

Classifications

C-7 - LOW VOLTAGE SYSTEMS

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with HANOVER INSURANCE COMPANY.

Bond Number: 1031231

Bond Amount: \$15,000

Effective Date: 01/01/2016

Contractor's Bond History

Bond of Qualifying Individual

The qualifying individual ROBERT MICHAEL TOCCI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 04/12/2000



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FCC RED LIGHT DISPLAY SYSTEM

AMS.NET's FCC Red Light Display System Status

The Red Light Rule was adopted as part of the Federal Communication Commission's ongoing effort to implement the Debt Collection Improvement Act, which provides that the Commission checks to determine whether entities or individuals seeking licenses or other benefits from the FCC are delinquent in debt owed to the Commission. The Red Light Display System displays the current Green status of AMS.NET (FRN #0012300554).

Red Light Display System View

[FCC](#) | [Fees](#) | [Red Light Display System](#)

[< FCC Site Map](#)

Logged In as FRN: AMS.NET, Inc. (0012300554) | [Log Out](#)

[Back](#) | [Print](#) | [Help](#)

1/31/2020 4:57 PM

Current Status of FRN 0012300554

STATUS: Green

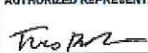
You have no delinquent bills which would restrict you from doing business with the FCC.

The Red Light Display System checks all FRNs associated with the same Taxpayer Identification Number (TIN). A green light means that there are no outstanding delinquent non-tax debts restricting business with the Commission by any FRN associated with requestor's TIN. The Red Light Display System was last updated on 01/31/2020 at 6:32 AM; it is updated once each business day at about 7 a.m., ET.



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EVIDENCE OF COVERAGE

Client#: 443449		AMSNEINC					
ACORD		CERTIFICATE OF LIABILITY INSURANCE					
		DATE (MM/DD/YYYY) 2/07/2020					
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).</p>							
PRODUCER Marsh & McLennan Agency LLC Marsh & McLennan Ins Agency LLC 1340 Treat Blvd #250 Walnut Creek, CA 94597		CONTACT NAME: Felicia McArroy PHONE (A/C No. Ext): 925 482-9300 FAX (A/C No.): 925 482-9390 E-MAIL ADDRESS: Felicia.McArroy@MarshMMA.com					
INSURED AMS.NET, INC 502 Commerce Way Livermore, CA 94551-7812		INSURER(S) AFFORDING COVERAGE INSURER A: Atlantic Specialty Insurance Company NAIC # 27154 INSURER B: Republic Indemnity Company of America 22179 INSURER C: INSURER D: INSURER E: INSURER F:					
COVERAGES		CERTIFICATE NUMBER:					
		REVISION NUMBER:					
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>							
INSTR LTR	TYPE OF INSURANCE	ADDL SUBR NBR	WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-ECT <input type="checkbox"/> LOC OTHER:			7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Comp/Coil: \$1,000 Ded.			7110086830014	08/24/2019	08/24/2020	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE/OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y <input checked="" type="checkbox"/> N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	16099216	02/01/2020	02/01/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
A	Property of Others			7110086830014	08/24/2019	08/24/2020	\$100,000 Limit
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks tabular, may be attached if more space is required) RE: Evidence of Insurance.							
CERTIFICATE HOLDER				CANCELLATION			
Evidence of Coverage				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 			
© 1988-2015 ACORD CORPORATION. All rights reserved.							
ACORD 25 (2016/03) 1 of 1		The ACORD name and logo are registered marks of ACORD				WSCZS	
#S4670806/M4652740							



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DEPARTMENT OF INDUSTRIAL RELATIONS

AMS.NET's Department of Industrial Relations

SB 854, a budget trailer bill that was signed into law on June 20, 2014, and became effective immediately, made several significant changes to laws pertaining to the administration and enforcement of prevailing wage requirements by the Department of Industrial Relations (DIR). Among other things, SB 854 established a new public works contractor registration program to replace prior Compliance Monitoring Unit (CMU) and Labor Compliance Program (LCP) requirements for bond-funded and other specified public works projects. AMS.NET is a DIR registered contractor (DIR #1000001046).

Department of Industrial Relations System View

State of California
Department of Industrial Relations

Contractor Information

Legal Entity Name
AMS.NET, INC.
Legal Entity Type
Corporation
Status
Active
Registration Number
1000001046
Registration effective date
07/01/19
Registration expiration date
06/30/22
Mailing Address
502 COMMERCE WAY LIVERMORE 94551 CA United States of America
Physical Address
502 COMMERCE WAY LIVERMORE 94551 CA United States of America
Email Address
dmonaghan@ams.net
Trade Name/DBA
License Number (s)
CSLB.763508

Legal Entity Information

Corporation Entity Number:	097642448
Federal Employment Identification Number:	943291626
President Name:	ROBERT TOCCI
Vice President Name:	JOSEPH MOOMAU
Treasurer Name:	ROBERT TOCCI
Secretary Name:	ROBERT TOCCI
CEO Name:	ROBERT TOCCI

Agency for Service:

Agent of Service Name:	DIANA MONAGHAN
Agent of Service Mailing Address:	502 COMMERCE WAY LIVERMORE 94551 CA United States of America



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GREEN INITIATIVES

AMS.NET & Cisco Green Initiatives

Cisco and AMS.NET have green initiatives in place to conserve energy and reduce greenhouse gas emissions. From internal 'green' business practices to power conserving products and innovative technology that reduces travel and changes the way you do business, both Cisco and AMS.NET are helping customers go green.

Cisco offers EnergyWise which is an innovative power saving solution that is added to existing Cisco Catalyst switches to measure the power consumption of network infrastructure and manage that power consumption with specific policies. Along with Cisco EnergyWise, Cisco and AMS.NET offer innovative products that enable organizations to conduct business anywhere on the globe thus eliminating travel and paper intensive business processes. Cisco's products include WebEx, MeetingPlace, VPN technologies, IP phones, IP soft phones, Cisco Presence and video solutions. Cisco has also built an extensive collaborative website, Cisco's Connection Online, which provides an online solution for employees, partners and customers to conduct business.

AMS.NET is furthering this green initiative within our own business practices. AMS.NET uses WebEx and MeetingPlace for customer communications. Using the WebEx hosted solution, AMS.NET delivers informational webinars that update customers on new technology and products. MeetingPlace on-premise solution is used for its video, voice, white boarding and presentation features to hold online meetings with customers and limit travel and drive time thereby reducing carbon emissions. Our Technical Assistance Center provides support using VPN and web-based tools for monitoring and break fix, unless onsite support is needed. Remote workers also take advantage of these tools to eliminate travel time to the corporate offices. AMS.NET also has a recycling program to reuse the shipping cardboard and paper used to conduct business. All of these processes and technologies are helping not only AMS.NET go green but also its customers.



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PROJECT OUTLINE

Project Outline of Tasks

Discovery & Preparation Phase

- Broaden Understanding of Core Business
- Identify Business Requirements
- System Evaluation and Readiness Assessment
- High-Level Technology Solution Design

Design & Planning Phase

- Assign Project Management Team
- Kick-Off Meeting
 - Review Scope of Work
 - Discuss Equipment Delivery, Asset Tagging and Change Management
 - Review Timeline
 - Identify Customer Expectations
 - Schedule Site Walks
 - Schedule Technical Meeting
- Detailed Site Walk Through
 - Obtain Site Maps
 - Review MDFs, IDFs, and MPOEs
 - Verify Devices
- Technical Workshop
 - Review Site Walks and Generate Necessary Change Orders
 - GAP Analysis
 - Present AMS/Manufacturer Best Practices
 - Develop Installation Strategy For New Core Components
 - Develop Installation Strategy For Integration Into Existing Network
 - Discuss/Schedule Data Gathering Meetings
 - Discuss/Schedule Further Network Design Meetings
 - Coordinate/Schedule Equipment Delivery
 - Coordinate/Schedule Deployment
 - Coordinate/Schedule Training
 - Schedule Cutover Dates
 - Schedule Weekly Project Meetings
 - Setup Timeline
 - Complete VoIP Questionnaire
- Project Workshop/Data Gathering Meetings
 - Review All Current Connectivity
 - Coordinate Any Dial Tone Changes With Carrier
 - Design Call Flow Per Phone
 - Cut-Sheet Development Per Site
 - Note All Phone Users/Extensions On Maps



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PROJECT OUTLINE

Design & Planning Phase (*Continued*)

- Network Design Meetings
 - Discuss All Network Configurations
 - Generate Configurations for New and Existing Equipment
 - Determine IP Addressing Scheme
 - LAN/WAN-Shared Applications (Exchange, Databases)
- Detailed Visio Drawings
- Migration/Integration Strategy
- Deployment Plan
- Day 2 Support Plan
- Training Plan
- Solution Review
- Solution Acceptance

Implementation Phase

- Coordination of Cabling, Circuits and Equipment
- Coordinate Asset Tagging
- Pre-Configuration of Equipment Prior to Delivery
- On-Site Configuration and Installation of Backbone/Equipment
- System Integration
- Programming Per Cut-Sheet
- System Acceptance Testing
- Cutover
- On-Site Help Desk (First Business Day After Migration)
- On-Site Greeting Training and Hands-On Assistance (First Business Day After Migration)
- Help Desk For User and Configuration Issues (First Week After Migration)
- Final Site Acceptance Walks
- Completion Statement Sign-Off
- Documentation Delivery
 - Call Tree/Call Flow
 - Router Configuration
 - IP Addressing Scheme
 - Visio Diagram of the Network (Logical)
 - Site Directory
 - Training Manuals

Training Phase

- System Administrator Training & End-User Training

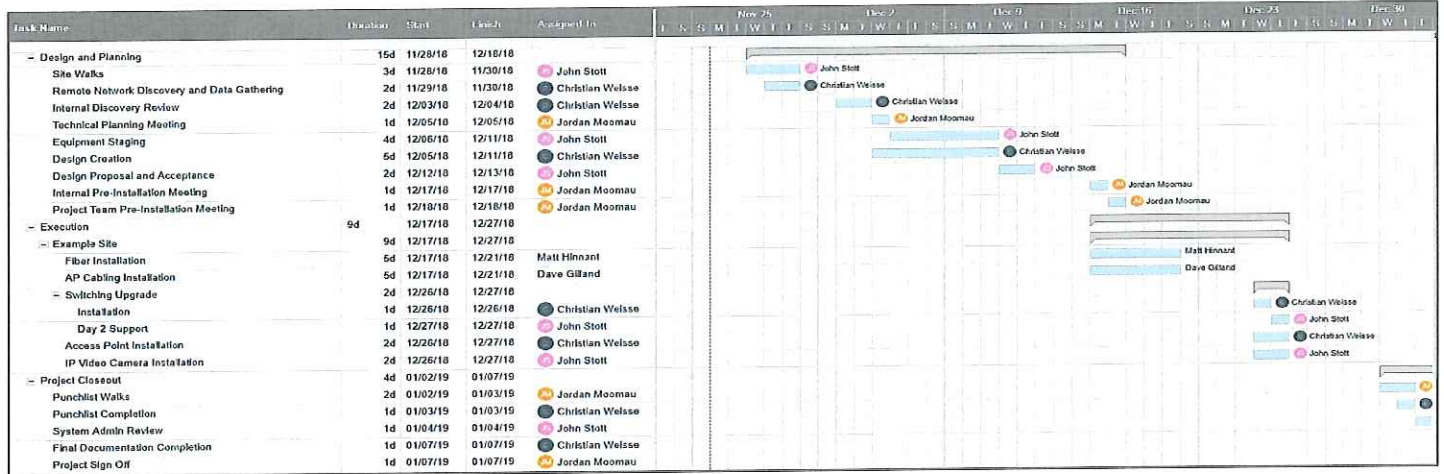
Support Phase

- Maintenance Agreements & Professional Services



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PROJECT PLAN EXAMPLE



Practice	Progress	Customer Assigned Task	Task Name	Task Description	Pending Process Description	Assigned To	Due Date	Date Completed
Project Management	In Process	<input type="checkbox"/>	Provide Updated Project Plan	Send Project Plan to Jim		Jordan Moomau	11/30/18	
Engineering	Completed	<input type="checkbox"/>	Redress Patch Cables at MDF at	Redress with velcro and submit		John Stott	11/26/18	11/26/18
Cabling	Assigned	<input type="checkbox"/>	Test drops in classroom 3 at Harb	Test and troubleshoot as needed	Requires Assignment	Matt Hinnant	11/30/18	

Task Name	Completed	Completed By	Date	Comments
- AMS Acceptance Testing	<input type="checkbox"/>			
Engineering Example 1	<input type="checkbox"/>			
Engineering Example 2	<input type="checkbox"/>			
Engineering Example 3	<input type="checkbox"/>			
Engineering Example 4	<input type="checkbox"/>			
Engineering Example 5	<input type="checkbox"/>			
Engineering Example 6	<input type="checkbox"/>			
Engineering Example 7	<input type="checkbox"/>			
Engineering Example 8	<input type="checkbox"/>			
- Customer Acceptance Testing	<input type="checkbox"/>			
Customer's Example 1	<input type="checkbox"/>			
Customer's Example 2	<input type="checkbox"/>			
Customer's Example 3	<input type="checkbox"/>			
Customer's Example 4	<input type="checkbox"/>			
Customer's Example 5	<input type="checkbox"/>			
Customer's Example 6	<input type="checkbox"/>			
Customer's Example 7	<input type="checkbox"/>			
Customer's Example 8	<input type="checkbox"/>			



AMS.NET E-RATE BILLING PROCESS

AMS.NET, Inc. (also to be referenced as the Service Provider) has developed processes to bill E-Rate projects that best suits their customer needs. We are set up to accommodate both SPI and BEAR billings.

SPI billings will occur on a regular basis and AMS.NET, Inc. will invoice the SLD their portion of committed amount and the customer their portion.

AMS.NET, Inc. agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from the USAC via the Form 474 Service Provider (SPI). The customer will only be responsible for paying its non-discounted share of the costs and does not intend to use the BEAR process (Form 472). The maximum percentage the customer will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a funding commitment decision letter from the SLD and submission and certification of Form 486, the customer shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the company decide that it is in the best interests of the company to file a Form 472, the customer will inform AMS.NET, Inc. of its intent.

All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the customer will only be responsible for paying its non-discounted share.

AMS.NET, Inc. will bill your company directly for a BEAR billing. Companies will pay the full amount of the invoice until all steps of the discount process below have taken place:

- A. You must have received your FCDL (Funding Commitment Decision Letter) from the SLD / E-Rate people.**
- B. You must file your Form 486.** [The form 486 lets the E-Rate people know that the services have begun and that they may begin paying the invoices. The SLD cannot process a payment related to a Funding Request Number (FRN) unless a properly completed Form 486 has been submitted by the Library and approved by the SLD for that FRN]
- C. The form 486 must be approved by the SLD before AMS.NET, Inc. can apply the discount and credit your bill.** When AMS.NET, Inc. is notified by the SLD that your form 486 has been approved, AMS.NET, Inc. will credit your bill with your approved funding. It takes two billing periods for the discount to appear on your bill. Depending on timing of your 486 approval, it could be the next month or two months later that you see your discount on your AMS.NET, Inc. bill.

AMS.NET, Inc. bills the total monthly charges and the E-Rate discount which does net to the discounted amount, but we do not bill just the discounted amount. It takes two billing periods for the discounts to appear so depending on timing, it could be the next month or two months later.

A Note regarding BEAR Forms: Companies who prefer to pay their invoices and file BEAR forms for reimbursement – can continue to do so; however, a company cannot both file a BEAR form and request a billing discount on the same FRN in the same funding year. That is, you will either file BEAR forms for reimbursement – or – request a billing discount; but not both.



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TAC Contact Information

TAC Contact Information

By Phone: (925) 245-6111
(800) 893-3660 Option 2,2
(925) 245-6100 Option 2,2

E-Mail: tac@ams.net

Website: <http://www.ams.net>

Click on Customer Portal

To View realted items, a login is required. Logging in will give visibility to:

- Review current service request including site, contact, status, ect.
- View upcoming appointments
- Open a new services request
- Contact support



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Supplement Your Internal Technical Resources

To protect your investment and ensure your network and equipment are running at optimum levels, AMS.NET offers a host of support and maintenance plans. Whether you need full 24x7 support or your in-house IT staff need assistance with a particular technology, AMS.NET has a plan to meet your requirements.

Managed Services

If you need to supplement IT resources or are looking for the support of a hosted model, AMS.NET managed services agreements can provide that support and free up IT resources for more strategic projects. Voice, Wireless, WAN, and Video Surveillance Managed Services services are available. Agreements provide troubleshooting and repair, system updates and upgrades, configuration changes and backup, monitoring, monthly reporting and configuration of failed equipment covered under contract.

Guaranteed Response Plan

When you need to have backup technical assistance available on a limited basis, our Guaranteed Response Plans can provide you with certified experienced technical experts. These plans offer guaranteed response time during normal business hours. Pre-scheduled after-business hour technical support is available at a higher rate. Available in blocks of up to 10, 20, 30 or 40 hours.

Technical Support Packs (TSPs)

Technical Support Packs provide technical expertise for your non-emergency projects. Several TSPs are available in blocks from \$500 to \$8,000 to accommodate the amount of support needed. Commit to larger support packs for discounted rates and save up to 20%.

Flex Time Plans

AMS.NET Flex Time Plans provide flexible support for both urgent and scheduled support requests. Flex Time plans response times are based on the support request and urgency. Local certified and experienced technical experts will provide remote, on-site or telephone support in up to a 4 hour response time.

Professional Services



Professional Services Highlights

- ▶ Support and Maintenance of Your Technology Investments
- ▶ Emergency Support
- ▶ Planned Project Support
- ▶ Hosted-Type Technical Support
- ▶ Technology Specific Managed Services- Voice, Wireless, WAN, Video Surveillance
- ▶ Technical Support and Troubleshooting
- ▶ Management and Monitoring
- ▶ Host of Various Plans Available

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Go to www.ams.net/services
800-893-3660



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SMARTnet with AMS.NET

Network downtime can bring business operations to a standstill resulting in loss of productivity and revenue. Cisco SMARTnet service provides your IT staff the resources and tools to quickly resolve issues.

Cisco SMARTnet provides direct, anytime phone access to Cisco engineers, flexible hardware coverage, the Technical Assistance Center (TAC), and online resources to help solve technical issues.

By purchasing your Cisco SMARTnet contracts from AMS.NET you'll receive added value. A dedicated Support Contract Specialist will provide overall contract management including contract expiration date reminders, equipment end-of-life or end-of-support notifications, contract merging, prorating and more.

In addition to Cisco support, AMS.NET offers a host of maintenance contracts to enhance the Cisco SMARTnet coverage. These include coverage for on site and remote engineering support for 8x5, 24x7 or for scheduled maintenance. The Support Contract Specialist will make contract recommendations based on your business type, operating hours and technical needs.

With a single point of contact for all maintenance and support needs, you can mitigate risks and keep your network and equipment operating at peak performance.

CISCO SMARTNET



- ▶ Dedicated AMS.NET Support Contract Specialist to oversee and manage your account
- ▶ Contract management to alert you to expiration dates, make recommendations, and more
- ▶ Contract prorating so you only pay for the time period you use
- ▶ Contract merging to simplify contract tracking and management
- ▶ Multi-year discounting for greater value
- ▶ Cisco TAC assistance for quicker issue escalation and resolution
- ▶ Cisco CCO account setup assistance
- ▶ Contract and equipment reporting for usage and tracking
- ▶ Access to multiple AMS.NET procurement vehicles and leasing options
- ▶ Maintenance enhancements available including AMS.NET on site and remote engineering support for 8x5, 24x7 and scheduled maintenance
- ▶ Discounted blocks of support hours up to 20% off standard rates

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Consulting & Professional Services

AMS.NET provides consulting and professional services to supplement your technical staff and support complex technology solutions. Highly experienced engineers are available for advanced technical support where needed. Whether you need assistance with configuration changes, latency issues, design services, installation, multiple manufacturer integrations, troubleshooting or other professional services, our Premium Flex Time plans can be used for these services.

AMS.NET's highly-experienced team of engineers hold top tier certifications from Cisco/Meraki, HP, Aruba, Ruckus, Palo Alto Networks, Microsoft, VMware, Singlewire and others. Our host of services provide complex technical support for wireless, routing/switching, security, voice, paging, data center and other technology solutions.

Premium Flex Time plans are hourly blocks that do not expire. Response times are based on support request urgency. The Premium 24x7 option includes support after normal business hours. Premium plans provide a top-level engineer or customer preferred engineer for scheduled service and the top-level engineer that is available for cases that require an immediate response. Premium contracts are available starting at a block of 20 hours and 24x7 plans start at a block of 10 hours. Additional hours can be added to the premium plans in increments of 10 hours.

AMS.NET also offers a host of managed services for customizable, comprehensive coverage for all network or service related issues.

PREMIUM FLEX TIME



- ▶ Advanced Professional Services
- ▶ Local Certified Experienced Engineers
- ▶ Consulting, Installation & Troubleshooting
- ▶ Top Level or Preferred Engineer Provided
- ▶ Remote, On-Site and Telephone Support
- ▶ 4 Hour Response Time to Scheduled - Response Time Varies Based on the Flex Time Plan and Urgency of Support Need
- ▶ Standard Rate for Any Response Time
- ▶ Detailed Reporting and Portal to View Hours Used Against Blocks Purchased
- ▶ Hours Do Not Expire

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PREMIUM FLEX TIME

Eligible Flex Time Support

The Premium Flex Time support provides premium support for your routing/switching, wireless, security, voice/collaboration, paging, data center and other technologies. AMS.NET supports major manufacturers including Cisco/Meraki, HP, Aruba, Ruckus, Palo Alto Networks, Microsoft, VMware, Singlewire and others.

Agreement Features	Premium Flex Time Agreement
Routine Changes	✓
Moves/Adds/Changes	✓
Troubleshooting/Repair	✓
Project Management	✓
Equipment Replacement (with vendor support)	✓
Installation Services	✓
Complex Troubleshooting	✓
Redesign	✓
Upgrades/Updates	✓
Integration with Third Party Manufacturers	✓
Technical Design/Planning	✓
Top Level Engineer Provided	✓
Select Preferred Engineer	✓

Guidelines and Limitations

Flex Time plans do not expire and are available until the time and funds are depleted. New or additional purchases of Flex Time plans will be subjected to the new discount rates, guidelines and limitations.

A four hour technical response time is guaranteed based on the urgency of the support request during normal business hours. Normal business hours are Monday through Friday 8:00am to 5:00pm. 24x7 plans include after hours support.

On-site technical support consists of travel time both ways and a minimum of one-hour on-site then deducted in 30 minute increments. Remote technical support is deducted in 30 minute increments. Travel time is charged at \$115/hr for both directions.

Business hours are Monday through Friday 8am to 5pm excluding company reserved holidays. Pre-scheduled after-business hour technical support is available Monday through Friday and Saturday from 5pm to 12am and requires a 24x7 Flex Time plan. Emergency after hours support requires a 24x7 Flex Time plan.

Hardware Replacement/RMA Support will be billed as one hour of technical support and actual shipping changes plus discount will be deducted from your Flex Time plan.

Lift rental and boom truck rental will be deducted per day with a half day minimum. Rental charges are not eligible for discount.

Frequently Asked Questions

Is there an expiration on the Flex Time Plan?

- ▶ No, Flex Time Plans do not expire.

Can I use my Flex Time plan for materials?

- ▶ No, your Flex Time plan is for technical support only.

How are the hours deducted from my Flex Time Plan?

- ▶ The hours are deducted as the technical service is performed.

Why do I need to pay for Flex Time plan before the service is performed?

- ▶ Flex Time plans provide a guaranteed response time when the support requires an immediate response. To ensure you receive that guaranteed response time you need to have a Flex Time plan prior to requesting service.

Is there a guaranteed response time?

- ▶ Flex Time plans provide a guaranteed response time of 4 hours when the service requested is urgent. All other non-urgent requests will be scheduled.

What installation warranty do I receive with the Flex Time plans?

- ▶ Flex Time plans do not guarantee an installation warranty. AMS.NET provides a 30-day installation warranty when services are quoted as a turnkey solution and bid only.

How do I contact AMS.NET for Technical Support?

- ▶ Contact Customer Service at **800-893-3660 x611** or **925-245-6111** or via email at **tac@ams.net**.



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MAINTENANCE COMPARISON

Choose the Right Technical Service Plan

Supplement IT staff, protect your investment and ensure your network and equipment are running at optimum levels with AMS.NET's support and maintenance plans. AMS.NET offers a host of plans from our Managed Services for comprehensive coverage, Guaranteed Response Plan for limited emergency support, Technical Support Packs for non-emergency, scheduled support and Flex Time plans that cover both urgent and scheduled support.



Service/Features	Cisco Warranty	Cisco SMARTnet	AMS.NET Flex Time	AMS.NET Technical Support Pack	AMS.NET Guaranteed Response Plan	AMS.NET Managed Services
Priority Support	NO	YES	YES	NO	YES	YES
Cisco Technical Support	NO	YES	NO	NO	NO	YES
AMS.NET Technical Support	NO	NO	YES	YES	YES	YES
Unlimited Technical Support	NO	YES	NO	NO	NO	YES
On-Site Coverage	NO	YES (Add-On)	YES	YES	YES	YES
System Monitoring	NO	NO	NO	NO	NO	YES
Guaranteed Response Time	NO	YES	YES	NO	YES	YES
Hardware Replacement	YES	YES	NO	NO	NO	YES
Hardware Replacement Configuration and Installation	NO	NO	NO	NO	NO	YES
Installation/Configuration Warranty	NO	NO	NO	NO	NO	YES
Loaner Hardware	NO	NO	NO	NO	NO	NO
New Equipment Coverage	NO	NO	NO	NO	NO	YES (Add-On)
Version Updates and Upgrades	NO	NO	YES*	YES*	YES*	YES
Moves, Adds, and Changes	NO	NO	YES*	YES*	YES*	YES
Weekly and Monthly Reporting	NO	NO	NO	NO	NO	YES
Billable Rate Per Hour	N/A	N/A	Disc. Rate	Up to 20% Off	Priority Rate	N/A
Shipping Costs	Not Included	Included	N/A	N/A	N/A	N/A
Next Business Day	YES (ELLW)	YES	NO	NO	NO	YES

*Support or service will be deducted from labor block balance.

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800-893-3660

Service Prioritization and Escalation Guidelines

To ensure that all maintenance problems are reported in a timely manner, AMS.NET, Inc. has established the following problem priority definitions.

SERVICE PRIORITY DEFINITIONS:

Priority 1: An existing network is down, or there is a critical impact to the End User's business operation. AMS.NET, Inc. will commit full-time resources to resolve the situation. Call back to client within 2 hours. Same day service is provided.

Priority 2: Operation of an existing network is experiencing unacceptable network performance. AMS.NET, Inc. will commit full-time resources during standard business hours to resolve the situation. Technician is on-site within 24-hours.

Priority 3: Operational performance of the network is impaired while most business operations remain functional. AMS.NET, Inc. commits to resources for solutions during standard business hours to restore service to satisfactory levels within 24 hours.

Priority 4: Problem indicates no impact to end users normal business operation. AMS.NET, Inc. will provide resources/solutions during standard business hours to provide assistance as needed within 48-72 hours.

Service Requests:

Service requests via email or voicemail are returned within our standard two-hour response time (Unless specified otherwise on customer's Maintenance Agreement). Customer Service Department will log a ticket in our database, determine priority and send to our internal TAC department for remote troubleshooting, scheduling and on-site visit if necessary. If trouble requires an on-site engineer our TAC manager will follow escalation guideline and/or customer maintenance agreement and schedule accordingly.

Cisco TAC Call Procedure:

- CCIE's will call Cisco TAC. When field engineers require assistance from Cisco. They will escalate the call to one of our CCIE's for assistance.
- If CCIE is unable to resolve network trouble they will initiate call to Cisco TAC.
- If CCIE is unable to assist due to busy field schedule, then a CCNP or CCNA will contact Cisco TAC.
- Field Engineer will call Customer Service Department prior to Cisco TAC call during installation or maintenance to log into our internal database for tracking purposes. All Cisco TAC calls will be entered into our internal database.

ESCALATION GUIDELINES

Escalation Prioritization Guideline

Elapse Time	Priority 1	Priority 2	Priority 3	Priority 4
1 Hour	Technical Support Manager			
	Director of Technical Services - CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)	Technical Support Manager		
24 Hours	Vice President Operations.	Director of Technical Services CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)		
48 Hours	President (CEO)	Vice President Operations.		
72 Hours			Technical Support Manager	
96 Hours		President (CEO)	Director of Technical Services CCIE (If CCIE determines the problem can't be solved, then he initiates a call to Cisco TAC and follows up until the problem is resolved.)	Technical Support Manager

E-RATE BASIC MAINTENANCE GUIDELINES

Renewal Based Maintenance

Cisco Base Support (*E-Rate Eligible*)

E-Rate eligible maintenance is now called "Cisco Base" support. Cisco Base support provides:

- Access to Cisco TAC
- Online Tools
- Software Updates

The hardware replacement component is no longer eligible for E-Rate funding. Both SAS and ESW software support are still fully eligible for E-Rate funding since they are both software based with no hardware component.

Per Incident Hardware Replacement (*E-Rate Eligible*)

Customers can leverage the E-Rate eligible Per Incident Hardware Replacement option to obtain product replacement on failed equipment. The Per Incident Hardware Replacement option to replace failed hardware with E-Rate funds is as follows.

- The customer will place an inquiry into the AMS.NET TAC department to open a case for product replacement.
- AMS.NET TAC will open a case on behalf of the customer with Cisco (customer will be charged basic maintenance hours for this process).
- AMS.NET will place the order for advanced replacement of the product with Cisco.
- AMS.NET will invoice the SLD and the customer directly for their portions of the support.
- The customer is responsible for getting the replaced product shipped back to Cisco.

Hardware Replacement Upgrade Option (*Non E-Rate Eligible*)

AMS.NET can work with the customer to provide an ineligible component that would upgrade the Cisco Base support to include NBD hardware replacement. This ineligible component would not be funded by the SLD and would be the full responsibility of the District.

Maintenance for New E-Rate Purchases

Cisco Hardware Support

Cisco hardware that is purchased through E-Rate will receive the new Cisco E-Rate Services Bundle. This bundle will provide the end user with next business day hardware replacement, access to Cisco TAC, and necessary software updates. In addition the end user will also receive next business day hardware replacement for the following 2 years with the annual purchase of Cisco Base support.

Cisco Software Support

New Cisco software purchases will receive 1 year of standard Cisco software support. This support will provide the end user with 24 hour access to Cisco TAC as well as minor version updates.

Please note that UCS products are not eligible for the E-Rate Services Bundle.



AMS.NET

Technology Solution Provider

CISCO WARRANTIES FOR K-12

Cisco offers a range of comprehensive warranties that can help you protect your technology investment. Use the table below to understand how Cisco Warranties work with Cisco's K-12 offerings.

	U.S. K-12 Bundled Warranty	EDU SKUs	Basic Maintenance	Cisco Smart Net Total Care Service
SKU name	Services entitled with CON-SW service SKUs* and K-12 Bundled Warranty incentive	SKUs with the EDU prefix or suffix EDU-XXX or XXX-EDU	CON-SW (also known as Smart Net, no RMA)	CON-SNT or CON-SNTC
Products covered/ included	E-rate eligible products	38 switching SKUs	All hardware	All hardware and operating systems
Services duration	1 year	3 years	1 year	Renewable 1-, 3-, or 5-year contracts, depending on product families
Hardware replacement	3 years advanced hardware replacement included in bundle- up to 10-business-day RMA**	Lifetime next-business-day (NBD) hardware replacement included with SKU	No	NBD hardware replacement
Technical assistance (TAC)	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU (phone-only TAC access)	Yes	Yes
Software updates	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included on switching SKUs only	Yes	Yes
Cisco.com access	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU	Yes	Yes
E-rate eligibility***	100 percent	100 percent	100 percent	Partially eligible-cost allocation is required (use cost allocation worksheet here: www.ciscoerate.com)

*Basic maintenance service SKUs may be CON-ECMU in some cases.

**Requires renewal of CON-SW in years 2 and 3.

***Note that a service's E-rate eligibility depends on the eligibility of the product it covers. For example, a CON-SW SKU mapping to a 100 percent E-rate eligible product is 100 percent E-rate eligible; a CON-SW SKU mapping to a 90 percent E-rate eligible product is 90 percent E-rate eligible.



PROJECT REFERENCES

Project Summaries

Name of Organization: Brentwood Union School District

Address: 255 Guthrie Lane, Brentwood, CA 94513

Contact Person: Robert Remley

Email/Phone: rremley@brentwood.k12.ca.us, (925) 513-6340

Cisco VoIP CUCM Upgrade and Managed Services

Original contract amount: \$281,000.00

Contract start date: September 2019

Final completion date: Ongoing

Brentwood Union School District serves approximately 9,290 students in 8 elementary schools and 3 middle schools. This project included a Cisco Unified Communication upgrade, maintenance renewals and managed services. The District's goal was to replace UC server hardware, program and place 500+ legacy Cisco IP phones and migrate applications to new hardware. The District uses AMS.NET voice managed services to monitor applications and hardware along with adjustments to configurations to meet changing business goals. The Cisco UC upgrade began in September 2019 and was completed in April 2020. The managed voice contract began in July 2020 and is ongoing.

- Cisco Unified Communications upgrade including server hardware and update 500+ IP phones
- Cisco maintenance renewals and support contract management to renew and manage contracts of a multi-vendor environment
- Voice Managed Services to monitor hardware and applications including Cisco Unified Communications Manager, Cisco Unity Connection, SynApps Call Alert, Cisco Instant Messaging and Presence. Managed services contract provides annual software upgrade, software/firmware bug fixes, quarterly meetings, weekly reporting, 24x7 monitoring and alerting, and onsite repair and changes.

Name of Organization: City of Brentwood

Address: 150 City Park Way, Brentwood, CA 94513

Contact Person: Mike Baria

Email/Phone: mbaria@brentwoodca.gov, (925) 516-5425

Cisco VoIP UC 12.x Voice Upgrade Project

Original contract amount: \$22,000.00

Contract start date: January 2019

Final completion date: June 2019

The City of Brentwood project included the Cisco Unified Communications voice upgrade to latest version - Cisco UC 12.x Voice Upgrade.

Project Summaries *Continued*

Name of Organization: Buckeye Union School District

Address: 5049 Robert J. Mathews Parkway, El Dorado Hills, CA 95762

Contact Person: Brian McCahon

Email/Phone: bmccahon@buckeyeusd.org, (530) 677-2277

New Wireless Access Points Including Installation and Cabling

Original contract amount: \$114,009.55

Contract start date: June 2019

Final completion date: March 2020

E-Rate Site Billed Entity Number (BEN)- 144583

- The project consisted of installation and cabling for Wireless Access Points to be deployed throughout the District as well as to provide a labeling system to allow for any troubleshooting of connectivity issues.
- Wireless AP's were cabled and mounted in center of classroom per District's standards.
- Cabling was performed from IDF to desired location of each individual AP and was terminated at the patch panel.
- Wireless Access Points were installed and configured per existing District standards and Wireless SSID's.
- Protective enclosures were also included for the Wireless AP's that were to be located in a gym or multi-purpose room.
- Clean up was performed on a nightly basis along with locking up and making sure equipment was in a secure location.
- Testing of the system was performed including, power of the system, network connectivity and performance of the Wireless Network.
- Documentation for AP's was provided including AP serial numbers and locations as well as heat maps showing AP coverage.

Name of Organization: Cotati-Rohnert Park Unified School District

Address: 7165 Burton Ave., Rohnert Park, CA 94928

Contact Person: Robert Valdivia

Email/Phone: r_valdiviagonzales@crpusd.org, (707) 285-2078 x10700

IP Video Surveillance Project

Original contract amount: \$85,000.00

Contract start date: May 2020

Final completion date: August 2020

CRPUSD wanted to explore a cloud-based camera system that could be accessed by multiple users both on/off-network, scale easily, negate the need for on-prem appliances, and easily managed. After reviewing multiple product offerings, CRPUSD and AMS.NET identified Verkada as the best solution for the customer's need. AMS.NET



PROJECT REFERENCES

Project Summaries *Continued*

designed and deployed a Verkada camera system to provide visibility to the majority of the RCHS campus. This included over (40) cameras to meet the coverage needs and include AMS.NET Pro Services for Install, Configuration, and both Admin and End-User Training. CRPUSD has been very happy with their decision to work with AMS.NET and Verkada. They have now begun expanding the Verkada deployment to multiple school sites throughout the District.

Name of Organization: CENIC

Address: 16700 Valley View, La Mirada, CA 90638

Contact Person: Sana Bellamine

Email/Phone: sbellamine@cenic.org, (714) 220-3458

Original contract amount: \$3,000,000.00+

Contract start date: July 2016

Final completion date: July 2018

CENIC, who empowers nearly all K12, community colleges, public libraries, UCs & CSUs released an open specification E-Rate Category 1 bid 100GB optical solution to upgrade their K12 High Speed Network (K12HSN) backbone. AMS.NET partnered with Cisco to design a 100GB solution using Cisco's NCS2K solution. This design after significant review with CENIC engineers was awarded to AMS.NET and Cisco. The project officially kicked off in July 2016 and is ongoing and all of the CENIC nodes on the K12HSN are upgraded. CENIC continues to be an international model for how the public sector and education can create a network that unlocks the world of possibilities thanks to AMS.NET.

Name of Organization: Foothill De Anza Community College District

Address: 12345 El Monte Road, Los Altos Hills, CA 94022-4599

Contact Person: Sharon Luciw

Email/Phone: luciwsharon@fhda.edu, (650) 949-6161

Firewall Project

Original contract amount: \$750,000.00

Contract start date: September 2019

Final completion date: January 2020

- Foothill DeAnza Community College engaged AMS.NET to provide options for updating/upgrading their existing Cisco ASA Firewall's split across two campuses with an HA pair located at each campus. AMS.NET provided POC trial hardware and configuration assistance for both Cisco and Palo Alto Networks solutions. FHDA chose a PAN solution. AMS.NET provided config migration and implementation labor and for the accepted proposal.

Project Summaries *Continued*

Name of Organization: Fremont Unified School District

Address: 4210 Technology Dr, Fremont, CA 94538-6337

Contact Person: Lucus Bogle

Email/Phone: lbogle@fusdk12.net, (510) 657-2350 x12275

Wireless Network Project

Original contract amount: \$800,000.00

Contract start date: December 2019

Final completion date: December 2020

E-Rate Site Billed Entity Number (BEN)- 144189

- Fremont Unified School District was looking to replace all of their existing 1G switching and 802.11 b/g wireless infrastructure utilizing a combination of a Modernization Bond and E-Rate funds. An additional part of the Bond project was to provide all new Copper and Fiber plants, UPS's with a minimum of 60 minutes runtime, as well as IDF and MDF enclosures at each of the schools. AMS.NET provided parts, labor and overall technology oversight for the entirety of the project, including participating in all of the Bond planning meetings and strategy discussions. This project took over 2 years to complete due to construction timelines. Most school sites (all except the 6 middle schools) were upgraded to a 10G LAN and 802.11 A/C Wave 2 Access Points as well as UPS's to support the District requirements.

Name of Organization: Judicial Courts AOC

Address: 455 Golden Gate Avenue 7th Floor, San Francisco, CA 94102

Contact Person: May Jean Pena

Email/Phone: mayjean.pena@jud.ca.gov, (415) 865-4022

Cisco VoIP CUCM Upgrade and Phone Migration Projects

Original contract amount: \$210,000.00

Contract start date: March 2019

Final completion date: June 2020

- Deployed multiple sites across the state and continues to support the customer in multiple projects as needs arise
- Helped develop Cisco Playbook to standardize deployment across all sites



PROJECT REFERENCES

Project Summaries *Continued*

Name of Organization: Konocti Unified School District

Address: 9430 Lake St., Lower Lake, CA 95457

Contact Person: Jon Buege

Email/Phone: jon.buege@konoctiusd.org, (707) 994-4796 x3233

District-Wide Network Upgrade

Original contract amount: \$705,000.00

Contract start date: June 2019

Final completion date: August 2020

E-Rate Site Billed Entity Number (BEN)- 144454

AMS.NET had design-built a wired and wireless network nearly a decade prior that had served the District well, but with the increasing bandwidth from students and staff, an upgrade was a necessity. AMS.NET designed a wired network using Cisco C9500 for core switching, and Cisco C9300 for access switching. This provided KUSD with best-of-breed switching, using 10Gbps backbone, that can be inexpensively upgraded to 25Gbps, 40Gbps, or 100Gbps and multi-Gig to wireless APs. A goal was to provide maximum POE to support wireless, cameras, speakers, VoIP, and other IoT needs. As the District was already heavily invested in Cisco Meraki Wireless, AMS.NET designed a wireless solution to upgrade all Wireless APs to the latest Cisco Meraki multi-Gig WiFi 6 wireless APs. AMS.NET also expanded an existing Cisco Meraki Camera deployment to continue to enhance public safety. All of this was accomplished in the Summer of 2019 to ensure District network readiness by the start of school. By engaging AMS.NET, KUSD was able to deploy a scalable, easily managed, high-throughput and POE Network that will last another decade.

Name of Organization: Livermore Valley Joint Unified School District

Address: 685 E Jack London Blvd., Livermore, CA 94551

Contact Person: Geoff Warner

Email/Phone: gwarner@lvjusd.org, (925) 606-5228

Cisco VoIP CUCM Upgrade and Managed Services

Original contract amount: \$35,000

Contract start date: November 2019

Final completion date: November 2020

- AMS.NET upgraded CUCM to the latest version
- Utilized Collaboration Flex for EDU to move TP devices to the Webex Cloud and provided training for staff on usage
- Integrated with Singlewire Informacast for mass notification
- AMS.NET maintains UC applications through our managed services

Project Summaries *Continued*

Name of Organization: College of Marin

Address: 835 College Ave., Kentfield, CA 94904-2551

Contact Person: Patrick Ekoue-Totou

Email/Phone: pekouetotou@marin.edu, (415) 884-3180

Network Refresh

Original contract amount: \$100,000.00

Contract start date: September 2019

Final completion date: September 2020

- The College of Marin engaged AMS.NET to assist them with building the most cost-effective solution for the College. AMS.NET provided multiple options in multiple different configurations to find the price point that met the budgetary requirements of the College of Marin, establishing a long-term strategy for replacing hardware throughout the school system. AMS.NET was also instrumental in assisting the College with an On-Prem SmartZone to Cloud Hosted wireless control migration.

Name of Organization: Modesto City Schools

Address: 1017 Reno Ave, Bldg A, Modesto, CA 95351-2631

Contact Person: Anthony Gattuso

Email/Phone: gattuso.a@monet.k12.ca.us, (209) 492-8000

Network Refresh

Original contract amount: \$600,000.00

Contract start date: May 2020

Final completion date: December 2020

E-Rate Site Billed Entity Number (BEN)- 144393

- AMS.NET was engaged by Modesto City Schools to provide a wireless solution in the theaters at each of the high schools. This was particularly difficult as the distance from the ceiling to the seating in the theaters exceeded the maximum distance for most Access Point antennas. MCS did not want Access Points installed on the walls. AMS.NET created a method to provide the desired wireless coverage, at the density specified using patch antennas mounted on the ceiling directed at individual seating areas, hiding the access point itself and only exposing the antennas. AMS.NET provided wireless surveys pre and post installation in order to provide Proof of Concept to MCS.
- The next item on MCS priority was a refresh of their Core network. AMS.NET proposed a Cisco DNA ready architecture utilizing Catalyst 9000 series switches to accomplish this. Prior to the refresh, all Core and Data Center switching was performed in one pair of HA switches. AMS.NET proposed to modularize this design and separate network functions into a layered approach. Core, Data Center, Distribution and WAN modules were key components to the new architecture.

Project Summaries *Continued*

- MCS, utilizing funds through E-Rate 21 were able to replace the Core switch at all learning facilities. AMS.NET performed extensive site walks at all of the District sites, and along with District staff determined which solution best fit the District's needs. MCS chose to replace the existing core switches and UPS systems in the MDF at each site. AMS.NET provided configuration guidance and implementation services in this proposal.

Name of Organization: Pleasanton Unified School District

Address: 4750 First Street, Pleasanton, CA 94566

Contact Person: Amy Nichols

Email/Phone: anichols@pleasantonusd.net, (925) 596-9660

District Network Refresh

Original contract amount: \$8,200,000.00

Contract start date: April 2020

Final completion date: June 2021

E-Rate Site Billed Entity Number (BEN)- 144214. Project was partially funded with E-Rate and the remaining covered by Bond funds.

- Pleasanton Unified School District had not refreshed the switching network in over 10 years and were running a 1G backbone at all school sites. Through use of a local Bond and E-Rate year 22 funding, PUSD was able to completely update the wired network to establish a 40G LAN at each school utilizing a Brocade/Ruckus architecture. To enable the new architecture, a completely new fiber infrastructure needed to be installed to replace the existing multi-mode fiber plant. PUSD worked with AMS.NET to architect a 40G solution that had multi-rate ports in the ToR switches and PoE+ to all ports. This met the Districts 7-10 year architecture goals.
- Prior to E-Rate 23, PUSD asked AMS.NET to provide POC trials with a number of different wireless manufacturers. AMS.NET provided POC hardware and setup assistance for Ruckus and Meraki solutions. In the end, a Meraki solution was chosen by the District. AMS.NET performed extensive site walks at all of the District sites, and along with District staff determined what deployment strategy best served the District's needs. AMS.NET proposed 802.11 AX wireless access points in indoor and outdoor models, providing wireless service to all locations across every campus in the District. AMS.NET proposed to place one access point in every classroom and learning area of each site. Outdoor wireless access points were placed in locations that cover blacktops and play areas and were installed in vandal proof enclosures in order to protect the Districts investment in hardware.

Project Summaries *Continued*

Name of Organization: South San Francisco Unified School District

Address: 398 B Street, South San Francisco, CA 94080

Contact Person: Joe Siam

Email/Phone: jsiam@ssfusd.org, (650) 877-5230

Cisco VoIP CUCM Upgrade and Managed Services

Original contract amount: \$82,000.00

Contract start date: August 2019

Final completion date: August 2020

- CUCM Upgrade and Managed Services
- Working with District on Singlewire InformaCast implementation

Name of Organization: City of Sunnyvale

Address: 650 W Olive Ave, Sunnyvale, CA 94086

Contact Person: Ai-Chan Thai

Email/Phone: athai@sunnyvale.ca.gov, (408) 730-3048

Cisco VoIP CUCM Upgrade and Managed Services

Original contract amount: \$35,000

Contract start date: June 2020

Final completion date: Ongoing with Contract Up for Renewal in June 2021

The City of Sunnyvale's voice project included the implementation of a Cisco Unified Communications Mobile and Remote Access (MRA) to provide external users a softphone. They also contract with AMS.NET for voice managed services to monitor hardware and applications. The managed voice contract began in June 2020 and is ongoing.

- AMS.NET deployed MRA to allow external use of softphone
- Voice Managed Services to monitor hardware and applications including Cisco Unified Communications Manager, Cisco Unity Connection, Singlewire InformaCast, Cisco Instant Messaging and Presence, Cisco Emergency Responder (E911), Cisco Unified Contact Center Express and Cisco Media Sense Call Recording. Managed services contract provides annual software upgrade, software/firmware bug fixes, quarterly meetings, weekly reporting, 24x7 monitoring and alerting, and onsite repair and changes.

Project Summaries *Continued*

Name of Organization: Tahoe Truckee Unified School District

Address and Phone: 11603 Donner Pass Road, Truckee, CA 96061

Contact Person: Ed Hilton

Email/Phone: ehilton@ttusd.org, (530) 563-6003

Network Electronics Upgrade Project

Original contract amount: \$326,194.66

Contract start date: October 2019

Final completion date: April 2020

E-Rate Site Billed Entity Number (BEN)- 144807

- The project consisted of upgrading the District's network switching environment to Cisco's new Catalyst 9000 series switching platform to better prepare the District for more IP devices such as IP Phones, IP Speakers, IP Cameras and Access Points that are being added on to the District's network year over year.
- AMS Professional Services provided to configure and test the new network switches
- Re-patched the new switches in each MDF with new patch cords
- Facilitated the Removal of the existing data network switches in each MDF as well as old patch cables
- Provided all necessary configuration information and labeled each switch per District standard

Name of Organization: Tracy Unified School District

Address and Phone: 1875 W Lowell Ave, Tracy, CA 95376

Contact Person: Tom Quiambao

Email/Phone: tguiambao@tusd.net, (209) 830-3282 ext. 1940

Network Switching Upgrade Project

Original contract amount: \$800,000.00

Contract start date: June 2020

Final completion date: December 2020

E-Rate Site Billed Entity Number (BEN)- 144421

- Tracy Unified School District was in the process of annually replacing portions of their End-of-Life (EOL) switching hardware, and E-Rate 22 was the last batch of switches that needed to be replaced before the EOL date had been reached. TUSD and AMS.NET worked together to define a concise list of the remaining hardware and provided the switches and interconnect to complete the switch refresh. AMS.NET provided template configurations for each switch and assisted Tracy USD in the configuration and deployment of all hardware.



AMS.NET

Technology Solution Provider

PROJECT REFERENCES

Project Summaries *Continued*

- The last item that needed to be address for TUSD was the Core and Data Center switching infrastructure. The existing Core was coming to its EoL date and the District needed assistance planning for a Core Upgrade. One of the biggest issues faced was the cabling plant for the Data Center switching terminated at the Core switch, and a 7 slot core switch was overloaded with connections making daily maintenance and administration very difficult. AMS.NET proposed ToR switches in the Data Center with 100G uplinks to the new Core switch, reducing the amount of physical connections into the new core switch by half. The core switch was replaced utilizing a smaller chassis and fewer blades to accomplish the same goal. This implementation also offered TUSD an opportunity to deploy Cisco DNA in their environment. AMS.NET worked with Cisco and TUSD to provide a Base installation of Cisco DNA that will continue to grow into the future.



AMS.NET

Technology Solution Provider

EDUCATION REFERENCES

Detailed Reference

ACSA

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Network Infrastructure, Cabling, IP Telephony

Alameda Unified School District

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Alameda, CA 94501

IP Telephony, Safety & Security Emergency Solutions

Antioch Unified School District

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Antioch, CA 94509

**Network Infrastructure, Wireless, Data Center,
IP Telephony, Cabling**

Arvin Union School District

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**Network Infrastructure, Data Center,
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Bakersfield City School District

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Network Infrastructure, Wireless

Bellflower Unified School District

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Video Surveillance, Cabling

Brentwood Union School District

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Network Infrastructure, IP Telephony, Cabling

Buckeye Union School District

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El Dorado Hills, CA 95762

Wireless, IP Telephony, Cabling

Burlingame School District

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Cabling

California Health Sciences University

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Clovis, CA 93612

**Network Infrastructure, Wireless,
Video Conferencing, Cabling**



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EDUCATION REFERENCES

Detailed References *(Continued)*

Cambrian School District

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Network Infrastructure, Wireless, Cabling

College of the Siskiyous

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**Network Infrastructure, IP Telephony,
Data Center**

Cotati-Rohnert Park Unified School District

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Rohnert Park, CA 94928

Video Surveillance

Clovis Unified School District

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**Network Infrastructure, Wireless, Safety &
Security Solutions, Data Center, Vape Sensors, Cabling**

Desert Sands Unified School District

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Network Infrastructure, Wireless

Echo Horizon School

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Network Infrastructure, Wireless

Foothill-De Anza Community College

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Network Infrastructure, IP Telephony, Cabling

Fowler Unified School District

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658 E. Adams Ave.
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Security

Fremont Unified School District

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4210 Technology Dr.
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Network Infrastructure, Wireless, Cabling

Glendale Unified School District

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(818) 241-3111 x577
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Network Infrastructure, Wireless



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Technology Solution Provider

EDUCATION REFERENCES

Detailed References (Continued)

Greenfield Union School District

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Network Infrastructure, Wireless

Hesperia Unified School District

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**Network Infrastructure, Network Security
Wireless, Cabling**

Hughson Unified School District

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Vape Sensors

Island Union Elementary School District

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**Network Infrastructure, Wireless, IP Telephony,
Paging, Cabling**

Jefferson School District

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Network Infrastructure, Wireless, Cabling

Konocti Unified School District

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Network Infrastructure

Larkspur-Corte Madera School District

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Network Infrastructure, Video Surveillance, Cabling

Livermore Valley Joint Unified School District

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**Network Infrastructure, Wireless, Data Center, IP
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Livingston Union School District

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Network Infrastructure, IP Telephony, Wireless

Los Banos Unified School District

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Los Banos, CA 93635

IP Telephony



AMS.NET

Technology Solution Provider

EDUCATION REFERENCES

Detailed References *(Continued)*

Los Nietos Elementary School District

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Security, Microsoft Services

Madera Unified School District

Joe Halford

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josephhalford@maderausd.org

1902 Howard Road

Madera, CA 93637

Network Infrastructure, Data Center

Manteca Unified School District

Ungel Mamon

(209) 858-0922

umamon@musd.net

2901 E Louise Ave., PO Box 32

Manteca, CA 95336

**Network Infrastructure, Wireless,
Cabling, IP Telephony**

Merced City School District

Greg Blount

(209) 385-6708

GBlount@mcsd.k12.ca.us

444 West 23rd Street

Merced, CA 95340

Network Infrastructure, IP Telephony

Modesto City Schools

Anthony Gattuso

(209) 402-4950

gattaso.a@monet.k12.ca.us

426 Locust Street

Modesto, CA 95351

Network Infrastructure

Napa Valley College

Daniel Vega

(707) 256-7552

dvega@napavalley.edu

2277 Napa Vallejo Hwy

Napa, CA 94558

**Network Infrastructure, Wireless, Data Center,
IP Telephony, Video Surveillance, Cabling**

Napa Valley Unified School District

Manuel Ruiz

(707) 253-3590

manuel_ruiz@nvusd.org

2425 Jefferson Street

Napa, CA 94558

Network Infrastructure, Wireless, Cabling

Natomas Charter School

Joe Cook

(916) 928-5353

jcook@natomascharter.org

4600 Blackrock Dr.

Sacramento, CA 95835

Network Infrastructure, Wireless

Oakley Union Elementary School District

Renee Stewart

(925) 625-5083

rstewart@ouesd.k12.ca.us

91 Mercedes Ln

Oakley, CA 94561

**Network Infrastructure, Wireless, Data Center
IP Telephony, Cabling**

Orange Unified School District

Tam Nguyen

(714) 628-4550

tam.nguyen@orangeusd.org

1404 N Handy St

Orange, CA 92867

Network Infrastructure, Data Center



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Technology Solution Provider

EDUCATION REFERENCES

Detailed References *(Continued)*

Orland Unified School District

Dan Gregory
(530) 865-1209
dgregory@orlandusd.net
903 South Street
Orland, CA 95963

Network Infrastructure

Oro Grande School District

Andrew Mercado
(760) 243-5884
Andrew_mercado@orogrande.org
P.O. Box 386
Oro Grande, CA 92368

**Network Infrastructure, Managed Services,
Safety & Security Solutions, IP Telephony,
Data Center, Cabling**

Placerville Union School District

Judi Whittington
(530) 662-6244
jwhittington@pusdk8.us
1032 Thompson Way
Placerville, CA 95667

Network Infrastructure, Wireless, Cabling

Pleasant Ridge Union School District

Gregg Motarjeme
(530) 268-2800
22580 Kingston Lane
Grass Valley, Ca 95949

Network Infrastructure

Portola Valley School District

Tim Sato
(650) 851-1777
4575 Alpine Rd.
Portola Valley, CA 94028

Network Infrastructure, Cabling

Reef-Sunset Unified School District

Jared Johnson
(559) 904-0085
jjhonson@rsusd.net
205 North Park Avenue
Avenal, CA 93204

Network Infrastructure, Wireless, Cabling

Rio Hondo College

Paul Ozima
(562) 463-4680
pozima@riohondo.edu
3600 Workman Mill Road
Whittier, CA 90601

IP Telephony

Roseland School District

Dee Khaleck
(707) 545-0102
dkhaleck@roselandsd.org
1934 Biwana Dr.
Santa Rosa, CA 95407

Network Infrastructure

Saddleback Valley Unified School District

Ozzy Cortez
(949) 580-3309
ozzy.cortez@svusd.org
25631 Peter A Hartman Way
Mission Viejo, CA 92691

Network Infrastructure, Wireless, Data Center

Salinas City Elementary School District

Roberto Ocampo
(831) 753-5600 x1263
rcampo@salinascity.k12.ca.us
840 Main St
Salinas, CA 93901

Network Infrastructure, Wireless, Cabling



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EDUCATION REFERENCES

Detailed References *(Continued)*

San Rafael City Schools

Noel Matthias
(415) 485-2321

nmatthias@srcs.org

310 Nova Albion Way
San Rafael, CA 94903

Network Infrastructure, Wireless, Data Center

San Leandro Unified School District

Larry Simon
(510) 667-6207

lsimon@slusd.us

14735 Juniper St.
San Leandro, CA 94579

Cabling

San Luis Coastal Unified School District

Joe Miller
(805) 549-1224

jmiller@slcusd.org

1500 Lizzie St. Building 1
San Luis Obispo, CA 93401

IP Telephony, Network Infrastructure

Sanger Unified School District

Steve Jorgens
(559) 524-7002

Steven_jorgens@sanger.k12.ca.us

1905 7th Street
Sanger, CA 93657

Network Infrastructure, Wireless

Shasta College

John Westlund
(530) 242-7971

jwestlund@shastacollege.edu

11555 Old Oregon Trl
Redding, CA 96003

**Network Infrastructure, IP Telephony,
Data Center**

Shasta Union High School District

Elijah Van Slyke
(530) 245-2679

evanslyke@suhisd.net

2200 Eureka Way
Redding, CA 96001

**Network Infrastructure, Wireless, Data Center,
IP Telephony**

Sierra County Office of Education/ Sierra Plumas Joint Unified School District

Blaine Donnelly
(530) 993-1660

bdonnelly@spjUSD.org

305 Lincoln St.
Sierraville, CA 96126

Network Infrastructure, Data Center

Solano County Office of Education

Steve Ramos
(707) 339-4450

sramos@dixonUSD.org

5100 Business Center Drive
Fairfield, CA 94534

Network Infrastructure

St. Aloysius School

Holly Zamora
(203) 966-0786

hzamora@sastulare.com

627 N. Beatrice Dr.
Tulare, CA 93274

Network Infrastructure, Collaboration

Sundale Union Elementary School District

Terri Rufert
(559) 688-7451

terri.rufert@sundale.org

13990 Avenue 240
Tulare, CA 93274

Network Infrastructure



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EDUCATION REFERENCES

Detailed References *(Continued)*

Tahoe Truckee Unified School District

Ed Hilton

(530) 582-2596

ehilton@ttusd.org

11839 Donner Pass Road

Truckee, CA 96161

**Network Infrastructure, Video Surveillance,
Safety & Security Solutions**

Team Charter

Unji Frommoethelydo

(209) 462-2282

ufrommoethelydo@team-charter.org

600 E. Main St.

Stockton, CA 95202

**Network Infrastructure, Wireless,
Security, Cabling**

Tracy Unified School District

Tom Quiambao

(209) 830-3282 ext. 1940

tquiambao@tusd.net

315 East 11th Street

Tracy, CA 95376

**Network Infrastructure, Wireless, IP Telephony
Video Surveillance, Video Collaboration**

Tri-Valley ROP

Amy Robbins

(925) 606-3202

arobbins@tvrop.org

1040 Florence Road

Livermore, CA 94550

Video Conferencing

Turlock Unified School District

Martell Taylor

(209) 667-0645

mtaylor@turlock.k12.ca.us

1574 E Canal Dr.

PO Box 81903

Turlock, CA 95380

**Network Infrastructure, IP Telephony,
Video Surveillance, Cabling**

West Hills Community College District

Jeff Seed

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jeffseed@whccd.edu

9800 Cody Street

Coalinga, CA 93210

**Network Infrastructure, Wireless, Cabling,
IP Telephony**

Windsor Unified School District

Chris Moghtaderi

(707) 837-7181

cmoghtaderi@wusd.org

9291 Old Redwood Hwy

Windsor, CA 95492

Network Infrastructure

Additional References

Alameda County Office of Education

IP Telephony

Aromas San Juan Unified School District

Network Infrastructure

Cabrillo College

Network Infrastructure, Wireless, IP Telephony

Chartwell School

IP Telephony

Chatom Union School District

IP Telephony

Delhi Unified School District

IP Telephony

Dinuba Unified School District

IP Telephony

Dixon Unified School District

IP Telephony

**Dos Palos Oro Loma Joint
Unified School District**

IP Telephony

Empire Union School District

IP Telephony

Gateway Unified School District

Network Infrastructure

Glenn County Office of Education

IP Telephony

Gold Trail Union School District

IP Telephony

Gustine Unified School District

IP Telephony

Hanford Elementary School District

IP Telephony

Jefferson Elementary School District

Network Infrastructure, Wireless

Kings County Office of Education

IP Telephony

Lammersville Elementary School District

IP Telephony

Lincoln Unified School District

Network Infrastructure, Data Center, Wireless

Lodi Unified School District

UPS, Cabling

Los Banos Unified School District

IP Telephony

Los Gatos – Saratoga High School District

IP Telephony

Los Gatos Union School District

IP Telephony

Merced County Office of Education

IP Telephony

Mill Valley Elementary School District

IP Telephony

Natomas Unified School District

Network Infrastructure, Wireless, UPS, Cabling

Pajaro Valley Unified School District

Network Infrastructure, Wireless, Cabling

IP Telephony, Video Surveillance

Palo Verde Union Elementary School District

IP Telephony

Ravenswood City Elementary School District

IP Telephony

Sacramento City Unified School District

Network Infrastructure, Wireless, Data Center,

IP Telephony, Telepresence

Santa Clara County Office of Education

IP Telephony



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EDUCATION REFERENCES

Detailed References *(Continued)*

Santa Cruz County Office of Education
IP Telephony

Saratoga Union School District
IP Telephony

Yuba City Unified School District
Network Infrastructure



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Section 2



Letter of Agreement - RFP 21-106

Pursuant to the terms of Tahoe Truckee Unified School District's RFP # 21-106 for Category Two Equipment, (Name of Company) AMS.NET, Inc.'s response to RFP #21-106 dated (mm/dd/yyyy) 11/2/2021, (Name of Company) AMS.NET, Inc. will provide the equipment and services per RFP # 21-106 effective the date of issuance of Tahoe Truckee Unified School District's Purchase Order(s).

(Name of Company) AMS.NET, Inc. and Tahoe Truckee Unified School District acknowledge that this agreement is for E-Rate eligible products and services, which are contingent on funding by the School and Libraries Division of USAC/FCC and the District for E-Rate Year 2021 (Year 24), and the District's Board of Education approval.

The Tahoe Truckee Unified School District (District) reserves the right to terminate the referenced Request for Proposal (RFP) and all documents associated with the Request for Proposal, including but not limited to this Letter of Agreement, in its sole discretion at any time, with or without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The District shall not be responsible for any costs to Bidder prior to termination.

Tahoe Truckee Unified School District

AMS.NET, Inc.

 Authorized Representative Signature
 Date: _____

(Name of Company)
Diana Monaghan
 Authorized Representative Signature
 Date: 11/2/2021

Name: Carmen Ghysels
 Title: Superintendent
 Address: 11603 Donner Pass Road
Tahoe, CA 96161
 Email: cghysels@ttusd.org
 Phone: (530) 582- 2500

Name: Diana Monaghan
 Title: Vice President
 Address: 502 Commerce Way
Livermore, CA 94551
 Email: jbayless@ams.net
 Phone: (925)245-6186



AMS.NET
Technology Solution Provider

Section 3

Cost Proposal RFP 21-106

Responder Company Name: AMS.NET, Inc.
Responder Name: Jared Bayless
Responder Title: Sr. Account Manager
Responder SPIN: 143005880
Responder Phone: (925) 245-6186

The District's eligible Category Two includes (or equivalent):

Alder Creek				
Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-48PXG4X-EDU	11	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		*
PWR-C5-BLANK	11	Config 5 Power Supply Blank		
C9200L-NW-E-48	11	C9200L Network Essentials, 48-port license		
CAB-TA-NA	11	North America AC Type A Power Cable		
C9200L-DNA-E-48	11	C9200L Cisco DNA Ess., 48-port Term lic		
C9200L-DNA-E-48-3Y	11	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license		
C9200L-STACK-KIT	11	Cisco Catalyst 9200L Stack Module		
STACK-T4-50CM	11	50CM Type 4 Stacking Cable		
C9200-STACK	22	Catalyst 9200 Stack Module		
NETWORK-PNP-LIC	11	Network Plug-n-Play Connect for zero-touch device deployment		
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

Coldstream				
Part Number	Qty	Description	Unit Price	Extended Cost
9130AXI-B	16	Cisco Catalyst 9130AXI - wireless access point		*
9130AXE-B	4	CISCO DIRECT C9130AXE-B access point		
C3560CX-DNA-E-8	1	C3560CX DNA Essentials, 8-port Term license		
C3560CX-DNA-E-8-3	1	C3560CX DNA Essentials, 8-port, 3 Yr Term lic		
C9200L-24PXG4X-EDU	1	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		
C9200L-48PXG4X-EDU	1	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		
C9200L-DNA-E-24	1	C9200L Cisco DNA Essent., 24-port Term lic		
C9200L-DNA-E-24-3Y	1	C9200L Cisco DNA Ess., 24-port, 3 Yr Term lic		
C9200L-DNA-E-48	1	C9200L Cisco DNA Essent., 48-port Term lic		
C9200L-DNA-E-48-3Y	1	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		
C9200L-NW-E-24	1	C9200L Network Essentials, 24-port license		
C9200L-NW-E-48	1	C9200L Network Essentials, 48-port license		
C9200L-STACK-KIT	1	Cisco Catalyst 9200L Stack Module		
C9200-STACK	2	Catalyst 9200 Stack Module		

C9200-STACK-BLANK	2	Catalyst 9200 Blank Stack Module		
CAB-TA-NA	3	North America AC Type A Power Cable		
CMPCT-DIN-MNT	1	DIN Rail Mount For 3560-CX and 2960-CX Compact Switch		
NETWORK-PNP-LIC	1	Network Plug-n-Play Connect for zero-touch device deployment		
NETWORK-PNP-LIC	1	Network Plug-n-Play Connect for zero-touch device deployment		
PWR-C5-BLANK	2	Config 5 Power Supply Blank		
STACK-T4-50CM	1	50CM Type 4 Stacking Cable		
WS-C3560CX-8PC-S	1	Cisco Catalyst 3560-CX 8 Port PoE IP Base		
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

Donner Trail				
Part Number	Qty	Description	Unit Price	Extended Cost
9130AXI-B	6	Cisco Catalyst 9130AXI - wireless access point		*
C9200L-48PXG4X-EDU	1	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		
PWR-C5-BLANK	1	Config 5 Power Supply Blank		
C9200L-NW-E-48	1	C9200L Network Essentials, 48-port license		
CAB-TA-NA	1	North America AC Type A Power Cable		
C9200L-DNA-E-48	1	C9200L Cisco DNA Essent, 48-port Term lic		
C9200L-DNA-E-48-3Y	1	C9200L Cisco DNA Ess, 48-port, 3 Year Term lic		
C9200L-STACK-KIT	1	Cisco Catalyst 9200L Stack Module		
STACK-T4-50CM	1	50CM Type 4 Stacking Cable		
C9200-STACK	2	Catalyst 9200 Stack Module		
NETWORK-PNP-LIC	1	Network Plug-n-Play Connect for zero-touch device deployment		
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

Truckee Elementary				
Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-48PXG4X-EDU	6	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		*
PWR-C5-BLANK	6	Config 5 Power Supply Blank		
C9200L-NW-E-48	6	C9200L Network Essentials, 48-port license		
CAB-TA-NA	6	North America AC Type A Power Cable		
C9200L-DNA-E-48	6	C9200L Cisco DNA Essent, 48-port Term lic		

C9200L-DNA-E-48-3Y	6	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license		
C9200L-STACK-KIT	6	Cisco Catalyst 9200L Stack Module		
STACK-T4-50CM	6	50CM Type 4 Stacking Cable		
C9200-STACK	12	Catalyst 9200 Stack Module		
NETWORK-PNP-LIC	6	Network Plug-n-Play Connect for zero-touch device deployment		
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

*Please see included Price Quote for exact equipment pricing and labor/installation.

Truckee High				
Part Number	Qty	Description	Unit Price	Extended Cost
C3560CX-DNA-E-8	1	C3560CX DNA Essentials, 8-port Term license		*
C3560CX-DNA-E-8-3	1	C3560CX DNA Essentials, 8-port, 3 Yr Term lic		
C9200L-24PXG4X-EDU	2	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		
C9200L-48PXG4X-EDU	4	Cisco Catalyst 9200L - switch - 48 ports - managed - rack-mountable		
C9200L-DNA-E-24	2	C9200L Cisco DNA Essentials, 24-port Term lic		
C9200L-DNA-E-24-3Y	2	C9200L Cisco DNA Ess, 24-port, 3 Yr Term lic		
C9200L-DNA-E-48	4	C9200L Cisco DNA Essentials, 48-port Term lic		
C9200L-DNA-E-48-3Y	4	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		
C9200L-NW-E-24	2	C9200L Network Essentials, 24-port license		
C9200L-NW-E-48	4	C9200L Network Essentials, 48-port license		
C9200L-STACK-KIT	4	Cisco Catalyst 9200L Stack Module		
C9200-STACK	8	Catalyst 9200 Stack Module		
C9200-STACK-BLANK	4	Catalyst 9200 Blank Stack Module		
C9400-DNA-A	3	Cisco Catalyst 9400 DNA Advantage Term Lic		
C9400-DNA-A-3Y	3	Cisco Catalyst 9400 DNA Advantage 3 Year Lic		
C9400-LC-24XS	1	Cisco Catalyst 9400 Series 24-Port 10 Gigabit Ethernet (SFP+)		
C9400-LC-48P	13	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)		
C9400-LC-48P-B	3	Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select		
C9400-LC-48UX	3	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45		
C9400-NW-A	6	Cisco Catalyst 9400 Network Advantage Lic		
C9400-PWR-2100AC	14	Cisco Catalyst 9400 Series 2100W AC PS		
C9400-PWR-BLANK	10	Cisco Catalyst 9400 Series Power Supply Blank Cover		
C9400-S-BLANK	1	Cisco Catalyst 9400 Series Slot Blank Cover		
C9400-SSD-240GB	3	Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)		
C9400-SUP-1	3	Cisco Catalyst 9400 Series Supervisor 1 Mod		

C9400-SUP-1/2	3	Cisco Catalyst 9400 Series Redundant Supervisor 1 Module		
C9400-SUP-1-B	3	Cisco Catalyst 9400 Series Supervisor-1 Bundle Select Option		
C9407R-96U-BDL-EDU	2	Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U, EDU LIC		
C9410R-96U-BDL-EDU	1	Catalyst 9400 Series 10 slot, Sup, 2xC9400-LC-48U, EDU LIC		
CAB-L620P-C19-US	14	NEMA L6-20 to IEC-C19 14ft US		
CAB-TA-NA	7	North America AC Type A Power Cable		
CMPCT-DIN-MNT	1	DIN Rail Mount For 3560-CX and 2960-CX Compact Switch		
NETWORK-PNP-LIC	9	Network Plug-n-Play Connect for zero-touch device deployment		
PI-LFAS-AP-T-3Y	6	PI Dev Lic for Lifecycle & Assurance Term 3Y		
PI-LFAS-T	6	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic		
PWR-C5-BLANK	6	Config 5 Power Supply Blank		
S9400UK9-1612	1	Cisco Catalyst 9400 XE 16.12 UNIVERSAL		
S9400UK9-173	2	Cisco Catalyst 9400 XE 17.3 UNIVERSAL		
STACK-T4-50CM	4	50CM Type 4 Stacking Cable		
WS-C3560CX-8PC-S	1	Cisco Catalyst 3560-CX 8 Port PoE IP Base		

Subtotal	\$	-
Taxes @ 8.25%		
Installation		
Configuration		
Grand Total	\$	-

* Please see included Price Quote for exact equipment pricing and labor/installation.

Glenshire				
Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-48PXG4X-EDU	5	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		*
PWR-C5-BLANK	5	Config 5 Power Supply Blank		
C9200L-NW-E-48	5	C9200L Network Essentials, 48-port license		
CAB-TA-NA	5	North America AC Type A Power Cable		
C9200L-DNA-E-48	5	C9200L Cisco DNA Essent, 48-port Term lic		
C9200L-DNA-E-48-3Y	5	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license		
C9200L-STACK-KIT	5	Cisco Catalyst 9200L Stack Module		
STACK-T4-50CM	5	50CM Type 4 Stacking Cable		
C9200-STACK	10	Catalyst 9200 Stack Module		
NETWORK-PNP-LIC	5	Network Plug-n-Play Connect for zero-touch device deployment		
C9200L-24PXG4X-EDU	5	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		
PWR-C5-BLANK	5	Config 5 Power Supply Blank		
C9200-STACK-BLANK	10	Catalyst 9200 Blank Stack Module		
C9200L-NW-E-24	5	C9200L Network Essentials, 24-port license		

CAB-TA-NA	5	North America AC Type A Power Cable		
C9200L-DNA-E-24	5	C9200L Cisco DNA Essent, 24-port Term lic		
C9200L-DNA-E-24-3Y	5	C9200L Cisco DNA Ess, 24-port, 3 Yr Term lic		
NETWORK-PNP-LIC	5	Network Plug-n-Play Connect for zero-touch device deployment		
			Subtotal	\$ -
			Taxes @ 8.25%	\$ -
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

Kings Beach				
Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-48PXG4X-EDU	8	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		*
PWR-C5-BLANK	8	Config 5 Power Supply Blank		
C9200L-NW-E-48	8	C9200L Network Essentials, 48-port license		
CAB-TA-NA	8	North America AC Type A Power Cable		
C9200L-DNA-E-48	8	C9200L Cisco DNA Essent, 48-port Term lic		
C9200L-DNA-E-48-3Y	8	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		
C9200L-STACK-KIT	8	Cisco Catalyst 9200L Stack Module		
STACK-T4-50CM	8	50CM Type 4 Stacking Cable		
C9200-STACK	16	Catalyst 9200 Stack Module		
NETWORK-PNP-LIC	8	Network Plug-n-Play Connect for zero-touch device deployment		
			Subtotal	\$ -
			Taxes @ 8.25%	\$ -
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

North Tahoe (High and Middle)				
Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-24PXG4X-EDU	1	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		*
C9200L-48PXG4X-EDU	5	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		
C9200L-DNA-E-24	1	C9200L Cisco DNA Essent, 24-port Term lic		
C9200L-DNA-E-24-3Y	1	C9200L Cisco DNA Ess, 24-port, 3 Yr Term lic		
C9200L-DNA-E-48	5	C9200L Cisco DNA Essent, 48-port Term lic		
C9200L-DNA-E-48-3Y	5	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license		
C9200L-NW-E-24	1	C9200L Network Essentials, 24-port license		
C9200L-NW-E-48	5	C9200L Network Essentials, 48-port license		
C9200L-STACK-KIT	5	Cisco Catalyst 9200L Stack Module		
C9200-STACK	10	Catalyst 9200 Stack Module		
C9200-STACK-BLANK	2	Catalyst 9200 Blank Stack Module		

C9400-DNA-A	3	Cisco Catalyst 9400 DNA Advantage Term Lic		
C9400-DNA-A-3Y	3	Cisco Catalyst 9400 DNA Advantage 3 Yr Lic		
C9400-LC-48P	9	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)		
C9400-LC-48P-B	3	Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select		
C9400-LC-48UX	3	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45		
C9400-NW-A	6	Cisco Catalyst 9400 Network Advantage Lic		
C9400-PWR-2100AC	12	Cisco Catalyst 9400 Series 2100W AC PS		
C9400-PWR-BLANK	12	Cisco Catalyst 9400 Series PS Blank Cover		
C9400-S-BLANK	3	Cisco Catalyst 9400 Series Slot Blank Cover		
C9400-SSD-240GB	3	Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)		
C9400-SUP-1	3	Cisco Catalyst 9400 Series Supervisor 1 Mod		
C9400-SUP-1/2	3	Cisco Catalyst 9400 Series Red Sup 1 Mod		
C9400-SUP-1-B	3	Cisco Catalyst 9400 Series Supervisor-1 Bundle Select Option		
C9407R-96U-BDL-EDU	3	Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC		
CAB-L620P-C19-US	12	NEMA L6-20 to IEC-C19 14ft US		
CAB-TA-NA	6	North America AC Type A Power Cable		
NETWORK-PNP-LIC	9	Network Plug-n-Play Connect for zero-touch device deployment		
PI-LFAS-AP-T-3Y	6	PI Dev Lic for Lifecycle & Assurance Term 3Y		
PI-LFAS-T	6	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic		
PWR-C5-BLANK	6	Config 5 Power Supply Blank		
S9400UK9-173	3	Cisco Catalyst 9400 XE 17.3 UNIVERSAL		
STACK-T4-50CM	5	50CM Type 4 Stacking Cable		

Subtotal	\$	-
Taxes @ 8.25%	\$	-
Installation		
Configuration		
Grand Total	\$	-

*Please see included Price Quote for exact equipment pricing and labor/installation.

Sierra Continuation High School

Part Number	Qty	Description	Unit Price	Extended Cost
9130AXI-B	5	Cisco Catalyst 9130AXI - wireless access point		*
			Subtotal	\$ -
			Taxes @ 8.25%	\$ -
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

Tahoe Lake Elementary

Part Number	Qty	Description	Unit Price	Extended Cost
C9200L-48PXG4X-EDU	4	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		*
C9200L-DNA-E-48	4	C9200L Cisco DNA Essent, 48-port Term lic		
C9200L-DNA-E-48-3Y	4	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		
C9200L-NW-E-48	4	C9200L Network Essentials, 48-port license		
C9200L-STACK-KIT	4	Cisco Catalyst 9200L Stack Module		
C9200-STACK	8	Catalyst 9200 Stack Module		
C9400-DNA-A	1	Cisco Catalyst 9400 DNA Advantage Term Lic		
C9400-DNA-A-3Y	1	Cisco Catalyst 9400 DNA Advantage 3 Yr Lic		
C9400-LC-48P	3	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)		
C9400-LC-48P-B	1	Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select		
C9400-LC-48UX	1	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45		
C9400-NW-A	2	Cisco Catalyst 9400 Network Advantage Lic		
C9400-PWR-2100AC	4	Cisco Catalyst 9400 Series 2100W AC PS		
C9400-PWR-BLANK	4	Cisco Catalyst 9400 Series PS Blank Cover		
C9400-S-BLANK	1	Cisco Catalyst 9400 Series Slot Blank Cover		
C9400-SSD-240GB	1	Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)		
C9400-SUP-1	1	Cisco Catalyst 9400 Series Supervisor 1 Mod		
C9400-SUP-1/2	1	Cisco Catalyst 9400 Series Redundant Supervisor 1 Module		
C9400-SUP-1-B	1	Cisco Catalyst 9400 Series Supervisor-1 Bundle Select Option		
C9407R-96U-BDL-EDU	1	Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC		
CAB-L620P-C19-US	4	NEMA L6-20 to IEC-C19 14ft US		
CAB-TA-NA	4	North America AC Type A Power Cable		
NETWORK-PNP-LIC	5	Network Plug-n-Play Connect for zero-touch device deployment		
PI-LFAS-AP-T-3Y	2	PI Dev Lic for Lifecycle & Assurance Term 3Y		
PI-LFAS-T	2	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic		
PWR-C5-BLANK	4	Config 5 Power Supply Blank		
S9400UK9-173	1	Cisco Catalyst 9400 XE 17.3 UNIVERSAL		
STACK-T4-50CM	4	50CM Type 4 Stacking Cable		

Subtotal	\$ -
Taxes @ 8.25%	
Installation	
Configuration	
Grand Total	\$ -

*Please see included Price Quote for exact equipment pricing and labor/installation.

The District's *ineligible* Category Two Equipment includes (or equivalent):

Part Number	Qty	Description	Unit Price	Extended Cost
9130AXE-B	1	CISCO DIRECT C9130AXE-B access point		\$ * -
9130AXI-B	8	Cisco Catalyst 9130AXI - wireless access point		\$ -
C3560CX-DNA-E-8	1	C3560CX DNA Essentials, 8-port Term license		\$ -
C3560CX-DNA-E-8-3	1	C3560CX DNA Essentials, 8-port, 3 Yr Term lic		\$ -
C9200L-24PXG4X-EDU	3	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		\$ -
C9200L-48PXG4X-EDU	6	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		\$ -
C9200L-DNA-E-24	3	C9200L Cisco DNA Essentials, 24-port Term lic		\$ -
C9200L-DNA-E-24-3Y	3	C9200L Cisco DNA Ess, 24-port, 3 Yr Term lic		\$ -
C9200L-DNA-E-48	6	C9200L Cisco DNA Essentials, 48-port Term lic		\$ -
C9200L-DNA-E-48-3Y	6	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		\$ -
C9200L-NW-E-24	3	C9200L Network Essentials, 24-port license		\$ -
C9200L-NW-E-48	6	C9200L Network Essentials, 48-port license		\$ -
C9200L-STACK-KIT	6	Cisco Catalyst 9200L Stack Module		\$ -
C9200-STACK	12	Catalyst 9200 Stack Module		\$ -
C9200-STACK-BLANK	6	Catalyst 9200 Blank Stack Module		\$ -
C9300-24UX-A	2	Catalyst 9300 24-port mGig and UPOE, Network Advantage		\$ -
C9300-DNA-A-24	2	C9300 DNA Advantage, 24-port Term Licenses		\$ -
C9300-DNA-A-24-3Y	2	C9300 DNA Advantage, 24-Port, 3 Yr Term Lic		\$ -
C9300-NM-8X	2	Catalyst 9300 8 x 10GE Network Module		\$ -
C9300-NW-A-24	2	C9300 Network Advantage, 24-port license		\$ -
C9300-SPS-NONE	2	No Secondary Power Supply Selected		\$ -
C9300-SSD-NONE	2	No SSD Card Selected		\$ -
CAB-9K12A-NA	2	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		\$ -
CAB-SPWR-30CM	2	Catalyst Stack Power Cable 30 CM		\$ -
CAB-TA-NA	12	North America AC Type A Power Cable		\$ -
CMPCT-DIN-MNT	1	DIN Rail Mount For 3560-CX and 2960-CX Compact Switch		\$ -
CON-SSSNC-DN2HWPL	1	SOLN SUPP NCD Cisco DNA Center Appliance (Gen 2) - 44 Core		\$ -
CON-SSSNT-C93024XU	2	SOLN SUPP 8X5XNBD Catalyst 9300 24-port mGig and UPOE, Net		\$ -
CON-SSTCM-C93A24	2	SOLN SUPP SW SUBC9300 DNA Advantage		\$ -
DN2-CPU-I6238	2	Intel 6238 2.1GHz/140W 22C/30.25MB DCP DDR4 2933 MHz		\$ -
DN2-HW-APL	1	Cisco DNA Center Appliance (Gen 2) - 44 Core		\$ -
DN2-MR-X32G2RT-H	8	32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v		\$ -
DN2-MSTOR-SD	1	Mini Storage Carrier for SD (holds up to 2)		\$ -
DN2-PCIE-ID10GF	1	Intel X710-DA2 dual-port 10G SFP+ NIC		\$ -
DN2-PCIE-IQ10GF	1	Intel X710 quad-port 10G SFP+ NIC		\$ -
DN2-PSU1-770W	2	Cisco UCS 770W AC PS for Rack Server		\$ -
DN2-RAID-M5	1	Cisco 12G Modular RAID cont. with 2GB cache		\$ -

DN2-SD19T61X-EV	8	1.9TB 2.5-inch Enterprise Value 6G SATA SSD	\$	-
DN2-SD480G611X-EV	2	480GB 2.5-inch Enterprise Value 6G SATA SSD	\$	-
DN2-SD-64G-S	1	64GB SD Card for UCS Servers	\$	-
DN2-TPM2-002	1	Trusted Platform Module 2.0 for UCS servers	\$	-
DNA-SW-1.3	1	Cisco DNA Center SW 1.3	\$	-
NETWORK-PNP-LIC	11	Network Plug-n-Play Connect for zero-touch device deployment	\$	-
PI-LFAS-AP-T-3Y	2	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$	-
PI-LFAS-T	2	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$	-
PWR-C1-1100WAC-P	2	1100W AC 80+ platinum Config 1 PS	\$	-
PWR-C1-BLANK	2	Config 1 Power Supply Blank	\$	-
PWR-C5-BLANK	9	Config 5 Power Supply Blank	\$	-
S9300UK9-1612	2	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	\$	-
SDA-W-LABKIT	1	Cisco DNA Starter Kit - For Customer Production or Lab Use	\$	-
STACK-T1-50CM	2	50CM Type 1 Stacking Cable	\$	-
STACK-T4-50CM	6	50CM Type 4 Stacking Cable	\$	-
WS-C3560CX-8PC-S	1	Cisco Catalyst 3560-CX 8 Port PoE IP Base	\$	-
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

* Please see included Price Quote for exact equipment pricing and labor/installation.

TTUSD Category Two Equipment Project				
Part Number	Qty.	Description	Unit Price	Extended Cost
9130AXE-B	5	CISCO DIRECT C9130AXE-B access point		*
9130AXI-B	35	Cisco Catalyst 9130AXI - wireless access point		
C3560CX-DNA-E-8	3	C3560CX DNA Essentials, 8-port Term license		
C3560CX-DNA-E-8-3	3	C3560CX DNA Essentials, 8-port, 3 Yr Term lic		
C9200L-24PXG4X-EDU	12	Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12		
C9200L-48PXG4X-EDU	51	Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12		
C9200L-DNA-E-24	12	C9200L Cisco DNA Essentials, 24-port Term lic		
C9200L-DNA-E-24-3Y	12	C9200L Cisco DNA Ess, 24-port, 3 Yr Term lic		
C9200L-DNA-E-48	51	C9200L Cisco DNA Essentials, 48-port Term lic		
C9200L-DNA-E-48-3Y	51	C9200L Cisco DNA Ess, 48-port, 3 Yr Term lic		
C9200L-NW-E-24	12	C9200L Network Essentials, 24-port license		
C9200L-NW-E-48	51	C9200L Network Essentials, 48-port license		
C9200L-STACK-KIT	51	Cisco Catalyst 9200L Stack Module		
C9200-STACK	102	Catalyst 9200 Stack Module		
C9200-STACK-BLANK	24	Catalyst 9200 Blank Stack Module		
C9300-24UX-A	2	Catalyst 9300 24-port mGig and UPOE, Network Advantage		
C9300-DNA-A-24	2	C9300 DNA Advantage, 24-port Term Licenses		

C9300-DNA-A-24-3Y	2	C9300 DNA Advantage, 24-Port, 3 Yr Term Lic		
C9300-NM-8X	2	Catalyst 9300 8 x 10GE Network Module		
C9300-NW-A-24	2	C9300 Network Advantage, 24-port license		
C9300-SPS-NONE	2	No Secondary Power Supply Selected		
C9300-SSD-NONE	2	No SSD Card Selected		
C9400-DNA-A	7	Cisco Catalyst 9400 DNA Advantage Term Lic		
C9400-DNA-A-3Y	7	Cisco Catalyst 9400 DNA Advantage 3 Year Lic		
C9400-LC-24XS	1	Cisco Catalyst 9400 Series 24-Port 10 Gigabit Ethernet (SFP+)		
C9400-LC-48P	25	Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)		
C9400-LC-48P-B	7	Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select		
C9400-LC-48UX	7	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45		
C9400-NW-A	14	Cisco Catalyst 9400 Network Advantage Lic		
C9400-PWR-2100AC	30	Cisco Catalyst 9400 Series 2100W AC PS		
C9400-PWR-BLANK	26	Cisco Catalyst 9400 Series PS Blank Cover		
C9400-S-BLANK	5	Cisco Catalyst 9400 Series Slot Blank Cover		
C9400-SSD-240GB	7	Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)		
C9400-SUP-1	7	Cisco Catalyst 9400 Series Supervisor 1 Mod		
C9400-SUP-1/2	7	Cisco Catalyst 9400 Series Redundant Supervisor 1 Module		
C9400-SUP-1-B	7	Cisco Catalyst 9400 Series Supervisor-1 Bundle Select Option		
C9407R-96U-BDL-EDU	6	Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U, EDU LIC		
C9410R-96U-BDL-EDU	1	Catalyst 9400 Series 10 slot, Sup, 2xC9400-LC-48U, EDU LIC		
CAB-9K12A-NA	2	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		
CAB-L620P-C19-US	30	NEMA L6-20 to IEC-C19 14ft US		
CAB-SPWR-30CM	2	Catalyst Stack Power Cable 30 CM		
CAB-TA-NA	68	North America AC Type A Power Cable		
CMPCT-DIN-MNT	3	DIN Rail Mount For 3560-CX and 2960-CX Compact Switch		
CON-SSSNC-DN2HWPL	1	SOLN SUPP NCD Cisco DNA Center Appliance (Gen 2) - 44 Core		
CON-SSSNT-C93024XU	2	SOLN SUPP 8X5XNBD Catalyst 9300 24-port mGig and UPOE, Net		
CON-SSTCM-C93A24	2	SOLN SUPP SW SUBC9300 DNA Advantage		
DN2-CPU-I6238	2	Intel 6238 2.1GHz/140W 22C/30.25MB DCP DDR4 2933 MHz		
DN2-HW-APL	1	Cisco DNA Center Appliance (Gen 2) - 44 Core		
DN2-MR-X32G2RT-H	8	32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v		
DN2-MSTOR-SD	1	Mini Storage Carrier for SD (holds up to 2)		
DN2-PCIE-ID10GF	1	Intel X710-DA2 dual-port 10G SFP+ NIC		
DN2-PCIE-IQ10GF	1	Intel X710 quad-port 10G SFP+ NIC		
DN2-PSU1-770W	2	Cisco UCS 770W AC PS for Rack Server		
DN2-RAID-M5	1	Cisco 12G Modular RAID cont. with 2GB cache		
DN2-SD19T61X-EV	8	1.9TB 2.5 inch Enterprise Value 6G SATA SSD		
DN2-SD480G61X-EV	2	480GB 2.5 inch Enterprise Value 6G SATA SSD		

DN2-SD-64G-S	1	64GB SD Card for UCS Servers		
DN2-TPM2-002	1	Trusted Platform Module 2.0 for UCS servers		
DNA-SW-1.3	1	Cisco DNA Center SW 1.3		
NETWORK-PNP-LIC	72	Network Plug-n-Play Connect for zero-touch device deployment		
PI-LFAS-AP-T-3Y	16	PI Dev Lic for Lifecycle & Assurance Term 3Y		
PI-LFAS-T	16	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic		
PWR-C1-1100WAC-P	2	1100W AC 80+ platinum Config 1 PS		
PWR-C1-BLANK	2	Config 1 Power Supply Blank		
PWR-C5-BLANK	63	Config 5 Power Supply Blank		
S9300UK9-1612	2	Cisco Catalyst 9300 XE 16.12 UNIVERSAL		
S9400UK9-1612	1	Cisco Catalyst 9400 XE 16.12 UNIVERSAL		
S9400UK9-173	6	Cisco Catalyst 9400 XE 17.3 UNIVERSAL		
SDA-W-LABKIT	1	Cisco DNA Starter Kit - For Customer Production or Lab Use		
STACK-T1-50CM	2	50CM Type 1 Stacking Cable		
STACK-T4-50CM	51	50CM Type 4 Stacking Cable		
WS-C3560CX-8PC-S	3	Cisco Catalyst 3560-CX 8 Port PoE IP Base		

Subtotal	\$	-
Taxes @ 8.25%		
Installation		
Configuration		
Grand Total	\$	-

* Please see included Price Quote for exact equipment pricing and labor/installation.

Responding to Request For Proposal No. 21-106 due January 15, 2021 before 10:00 AM

Project Cost Summary – TTUSD – E-Rate 24 – Network Equipment

Project Information

Tahoe Truckee Unified School District E-Rate 24
 - Multiple Sites - Network Equipment - 93347
 Project # 93347
 January 12, 2021

Account Manager

Jared Bayless
 jbayless@ams.net
 (925) 245-6186

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00050282	E-Rate 24 - Alder Creek - Network Equipment - 93347	\$60,264.27	\$4,205.91	\$64,470.18
Q-00050283	E-Rate 24 - Coldstream - Network Equipment - 93347	\$32,239.69	\$2,199.25	\$34,438.94
Q-00050287	E-Rate 24 - Donner Trail - Network Equipment - 93347	\$11,294.19	\$772.82	\$12,067.01
Q-00050288	E-Rate 24 - Truckee ES - Network Equipment - 93347	\$32,871.42	\$2,294.14	\$35,165.56
Q-00050290	E-Rate 24 - Truckee HS - Network Equipment - 93347	\$153,738.06	\$10,585.58	\$164,323.64
Q-00050291	E-Rate 24 - Glenshire - Network Equipment - 93347	\$46,560.80	\$3,228.40	\$49,789.20
Q-00050292	E-Rate 24 - Kings Beach - Network Equipment - 93347	\$43,828.56	\$3,058.85	\$46,887.41
Q-00050293	E-Rate 24 - North Tahoe HS & MS - Network Equipment - 93347	\$122,213.14	\$8,049.63	\$130,262.77
Q-00050294	E-Rate 24 - Sierra Continuation HS - Network Equipment - 93347	\$4,846.35	\$325.38	\$5,171.73
Q-00050295	E-Rate 24 - Tahoe Lake ES - Network Equipment - 93347	\$52,243.18	\$3,487.59	\$55,730.77
Q-00050296	E-Rate 24 - SFP's - Network Equipment - 93347	\$28,853.00	\$2,380.37	\$31,233.37

Project Summary

Project Total	\$588,952.66
Estimated Total Taxes	\$40,587.92
Grand Total	\$629,540.58



AMS.NET
Technology Solution Provider

AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

www.ams.net

Vendor: AMS.NET
Address: 502 Commerce Way, Livermore, CA 94551
Phone: 925-245-6100
SPIN: 143005880



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
www.ams.net

Customer Quotations

Customer

Tahoe Truckee Unified School District
 11603 Donner Pass Rd Truckee, CA 96161-4953
 ATTN:

Project Name	Tahoe Truckee Unified School District E-Rate 24 - Multiple Sites - Network Equipment - 93347
Project #	93347
Account Mgr.	Jared Bayless
AM Phone	(925) 245-6186
AM Email	jbayless@ams.net
Inside Account Mgr.	Teri Edwards
IAM Phone	(925) 245-6149
IAM Email	tedwards@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050282, E-Rate 24 - Alder Creek - Network Equipment - 93347					
1	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	11.00	\$4,114.45	\$45,258.95
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	11.00	\$0.00	\$0.00
3	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	11.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	11.00	\$0.00	\$0.00
5	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	11.00	\$0.00	\$0.00
6	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	11.00	\$443.95	\$4,883.45
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	11.00	\$0.00	\$0.00
8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	22.00	\$0.00	\$0.00
9	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	11.00	\$520.17	\$5,721.87
10	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	22.00	\$0.00	\$0.00



11	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	11.00	\$0.00	\$0.00
12	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	11.00	\$400.00	\$4,400.00
13	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$60,264.27
				Estimated Tax:	\$4,205.91
				Quote Total:	\$64,470.18

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050283, E-Rate 24 - Coldstream - Network Equipment - 93347					
1	C9130AXI-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	16.00	\$788.80	\$12,620.80
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	16.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	16.00	\$0.00	\$0.00
4	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	16.00	\$0.00	\$0.00
5	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	16.00	\$0.00	\$0.00
6	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	16.00	\$0.00	\$0.00
7	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	16.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	16.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	16.00	\$80.47	\$1,287.52
10	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	16.00	\$0.00	\$0.00
11	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	16.00	\$0.00	\$0.00
12	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	16.00	\$0.00	\$0.00
13	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	16.00	\$0.00	\$0.00



14	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	16.00	\$0.00	\$0.00
15	C9130AXE-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	4.00	\$826.46	\$3,305.84
16	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	4.00	\$0.00	\$0.00
17	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
18	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	4.00	\$0.00	\$0.00
19	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	4.00	\$0.00	\$0.00
20	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	4.00	\$0.00	\$0.00
21	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	4.00	\$0.00	\$0.00
22	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	4.00	\$0.00	\$0.00
23	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	4.00	\$80.47	\$321.88
24	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	4.00	\$0.00	\$0.00
25	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	4.00	\$0.00	\$0.00
26	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	4.00	\$0.00	\$0.00
27	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	4.00	\$0.00	\$0.00
28	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	4.00	\$0.00	\$0.00
29	C-ANT9101= 2.4/5/6 GHz Ceiling Mount Omni Ant, 8-port, DART, Self ID	Cisco Systems Inc.	4.00	\$514.90	\$2,059.60
30	WS-C3560CX-8PC-S Cisco Catalyst 3560-CX 8 Port PoE IP Base	Cisco Systems Inc.	1.00	\$805.05	\$805.05
31	CON-SW-WSC38PCS SMARTNET NO RMA Cisco Catalyst 3560-CX 8 Port PoE	Cisco Systems Inc.	1.00	\$0.00	\$0.00
32	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00



33	CMPCT-DIN-MNT DIN Rail Mount For 3560-CX and 2960-CX Compact Switch	Cisco Systems Inc.	1.00	\$39.64	\$39.64
34	C3560CX-DNA-E-8 C3560CX DNA Essentials, 8-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
35	C3560CX-DNA-E-8-3 C3560CX DNA Essentials, 8-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$87.20	\$87.20
36	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
37	C9200L-24PXG4X-EDU Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	Cisco Systems Inc.	1.00	\$2,671.62	\$2,671.62
38	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
39	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
40	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
41	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
42	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$241.80	\$241.80
43	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
44	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	2.00	\$0.00	\$0.00
45	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	1.00	\$4,114.45	\$4,114.45
46	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
47	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
48	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
49	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
50	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$443.95	\$443.95
51	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00



52	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	2.00	\$0.00	\$0.00
53	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	2.00	\$520.17	\$1,040.34
54	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	4.00	\$0.00	\$0.00
55	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	2.00	\$0.00	\$0.00
56	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	3.00	\$400.00	\$1,200.00
57	AMS-NI-WIRELESS-LAP-CISCO Labor: Cisco Access Point Installation.Cabling and mounting not included. (Cabling quote required for these services.)	AMS.NET	20.00	\$50.00	\$1,000.00
58	AMS-NI-AP-MOUNT Networking Labor: Access Point Mounting	AMS.NET	20.00	\$50.00	\$1,000.00
59	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00

Subtotal:	\$32,239.69
Estimated Tax:	\$2,199.25
Quote Total:	\$34,438.94

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050287, E-Rate 24 - Donner Trail - Network Equipment - 93347					
1	C9130AXI-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	6.00	\$788.80	\$4,732.80
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	6.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
4	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	6.00	\$0.00	\$0.00
5	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	6.00	\$0.00	\$0.00
6	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	6.00	\$0.00	\$0.00
7	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	6.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	6.00	\$0.00	\$0.00



9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	6.00	\$80.47	\$482.82
10	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	6.00	\$0.00	\$0.00
11	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	6.00	\$0.00	\$0.00
12	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	6.00	\$0.00	\$0.00
13	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	6.00	\$0.00	\$0.00
14	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	6.00	\$0.00	\$0.00
15	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	1.00	\$4,114.45	\$4,114.45
16	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
17	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
18	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
19	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
20	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$443.95	\$443.95
21	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
22	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	2.00	\$0.00	\$0.00
23	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	1.00	\$520.17	\$520.17
24	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	2.00	\$0.00	\$0.00
25	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
26	AMS-NI-WIRELESS-LAP-CISCO Labor: Cisco Access Point Installation.Cabling and mounting not included. (Cabling quote required for these services.)	AMS.NET	6.00	\$50.00	\$300.00
27	AMS-NI-AP-MOUNT Networking Labor: Access Point Mounting	AMS.NET	6.00	\$50.00	\$300.00



AMS.NET, Inc.
 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
www.ams.net

28	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	1.00	\$400.00	\$400.00
29	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$11,294.19
				Estimated Tax:	\$ 772.82
				Quote Total:	\$12,067.01

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050288, E-Rate 24 - Truckee ES - Network Equipment - 93347					
1	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	6.00	\$4,114.45	\$24,686.70
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	6.00	\$0.00	\$0.00
3	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	6.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	6.00	\$0.00	\$0.00
5	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	6.00	\$0.00	\$0.00
6	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	6.00	\$443.95	\$2,663.70
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	6.00	\$0.00	\$0.00
8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	6.00	\$520.17	\$3,121.02
10	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	12.00	\$0.00	\$0.00
11	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	6.00	\$0.00	\$0.00
12	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	6.00	\$400.00	\$2,400.00
13	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$32,871.42



Estimated Tax:	\$2,294.14
Quote Total:	\$35,165.56

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050290, E-Rate 24 - Truckee HS - Network Equipment - 93347					
1	WS-C3560CX-8PC-S Cisco Catalyst 3560-CX 8 Port PoE IP Base	Cisco Systems Inc.	1.00	\$805.05	\$805.05
2	CON-SW-WSC38PCS SMARTNET NO RMA Cisco Catalyst 3560-CX 8 Port PoE	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CMPCT-DIN-MNT DIN Rail Mount For 3560-CX and 2960-CX Compact Switch	Cisco Systems Inc.	1.00	\$39.64	\$39.64
5	C3560CX-DNA-E-8 C3560CX DNA Essentials, 8-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	C3560CX-DNA-E-8-3 C3560CX DNA Essentials, 8-port, 3 Year Term license (non E-Rate Eligible)	Cisco Systems Inc.	1.00	\$87.20	\$87.20
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9200L-24PXG4X-EDU Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	Cisco Systems Inc.	2.00	\$2,671.62	\$5,343.24
9	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	2.00	\$0.00	\$0.00
10	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	2.00	\$0.00	\$0.00
11	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	2.00	\$0.00	\$0.00
12	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	2.00	\$0.00	\$0.00
13	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	2.00	\$241.80	\$483.60
14	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	2.00	\$0.00	\$0.00
15	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	4.00	\$0.00	\$0.00
16	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	4.00	\$4,114.45	\$16,457.80



17	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	4.00	\$0.00	\$0.00
18	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
19	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
20	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
21	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	4.00	\$443.95	\$1,775.80
22	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	4.00	\$0.00	\$0.00
23	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	8.00	\$0.00	\$0.00
24	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	6.00	\$520.17	\$3,121.02
25	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	12.00	\$0.00	\$0.00
26	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	6.00	\$0.00	\$0.00
27	C9410R-96U-BDL-EDU Catalyst 9400 Series 10 slot,Sup, 2xC9400-LC-48U, EDU LIC (included - NETWORK-PNP-LIC)	Cisco Systems Inc.	1.00	\$11,653.65	\$11,653.65
28	C9400-PWR-BLANK Cisco Catalyst 9400 Series Power Supply Blank Cover	Cisco Systems Inc.	2.00	\$0.00	\$0.00
29	C9400-NW-A Cisco Catalyst 9400 Network Advantage License (b/c sup)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
30	S9400UK9-1612 Cisco Catalyst 9400 XE 16.12 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
31	C9400-PWR-2100AC Cisco Catalyst 9400 Series 2100W AC Power Supply	Cisco Systems Inc.	6.00	\$808.62	\$4,851.72
32	CAB-L620P-C19-US NEMA L6-20 to IEC-C19 14ft US	Cisco Systems Inc.	6.00	\$0.00	\$0.00
33	C9400-SUP-1-B Cisco Catalyst 9400 Series Supervisor 1 Bundle Select Option	Cisco Systems Inc.	1.00	\$0.00	\$0.00
34	C9400-SUP-1 Cisco One Catalyst 9400 SUP1 (included in bundle)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
35	C9400-SUP-1/2 Catalyst 9400 Redundant Supervisor 1 (SSO on 16.6.2 / Nov) (NON- Erate Eligible)	Cisco Systems Inc.	1.00	\$5,660.34	\$5,660.34



36	C9400-SSD-240GB Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)	Cisco Systems Inc.	1.00	\$808.62	\$808.62
37	C9400-LC-48P-B Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select	Cisco Systems Inc.	1.00	\$0.00	\$0.00
38	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
39	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
40	C9400-LC-48UX 48-port UPoE (24-ports 1 gig, 24-ports mGig)	Cisco Systems Inc.	1.00	\$4,558.40	\$4,558.40
41	C9400-LC-24XS Cisco Catalyst 9400 Series 24-Port 10 Gigabit Ethernet(SFP+)	Cisco Systems Inc.	1.00	\$9,703.44	\$9,703.44
42	C9400-DNA-A Cisco Catalyst 9400 DNA Advantage Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
43	C9400-DNA-A-3Y Cisco Catalyst 9400 DNA Advantage 3 Year License	Cisco Systems Inc.	1.00	\$5,093.52	\$5,093.52
44	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	2.00	\$0.00	\$0.00
45	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	2.00	\$0.00	\$0.00
46	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$2,972.87	\$2,972.87
47	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$2,972.87	\$2,972.87
48	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$2,972.87	\$2,972.87
49	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$2,972.87	\$2,972.87
50	C9407R-96U-BDL-EDU Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC (included - NETWORK-PNP-LIC)	Cisco Systems Inc.	2.00	\$6,500.67	\$13,001.34
51	C9400-PWR-BLANK Cisco Catalyst 9400 Series Power Supply Blank Cover	Cisco Systems Inc.	8.00	\$0.00	\$0.00
52	C9400-NW-A Cisco Catalyst 9400 Network Advantage License (b/c sup)	Cisco Systems Inc.	4.00	\$0.00	\$0.00
53	C9400-PWR-2100AC Cisco Catalyst 9400 Series 2100W AC Power Supply	Cisco Systems Inc.	8.00	\$808.62	\$6,468.96
54	CAB-L620P-C19-US NEMA L6-20 to IEC-C19 14ft US	Cisco Systems Inc.	8.00	\$0.00	\$0.00



55	C9400-DNA-A Cisco Catalyst 9400 DNA Advantage Term License	Cisco Systems Inc.	2.00	\$0.00	\$0.00
56	C9400-DNA-A-3Y Cisco Catalyst 9400 DNA Advantage 3 Year License	Cisco Systems Inc.	2.00	\$5,093.52	\$10,187.04
57	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	4.00	\$0.00	\$0.00
58	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	4.00	\$0.00	\$0.00
59	C9400-SUP-1-B Cisco Catalyst 9400 Series Supervisor 1 Bundle Select Option	Cisco Systems Inc.	2.00	\$0.00	\$0.00
60	C9400-SUP-1 Cisco One Catalyst 9400 SUP1 (included in bundle)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
61	C9400-SUP-1/2 Catalyst 9400 Redundant Supervisor 1 (SSO on 16.6.2 / Nov) (NOT Eligible)	Cisco Systems Inc.	2.00	\$5,660.34	\$11,320.68
62	C9400-SSD-240GB Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)	Cisco Systems Inc.	2.00	\$808.62	\$1,617.24
63	C9400-LC-48P-B Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select	Cisco Systems Inc.	2.00	\$0.00	\$0.00
64	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
65	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
66	C9400-LC-48UX 48-port UPoE (24-ports 1 gig, 24-ports mGig)	Cisco Systems Inc.	2.00	\$4,558.40	\$9,116.80
67	S9400UK9-173 Cisco Catalyst 9400 XE 17.3 UNIVERSAL	Cisco Systems Inc.	2.00	\$0.00	\$0.00
68	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	2.00	\$2,972.87	\$5,945.74
69	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	2.00	\$2,972.87	\$5,945.74
70	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	7.00	\$400.00	\$2,800.00
71	AMS-NI-LAN-CISCO-CORE-9000 Labor: Cisco Core Switch Installation - 9410R Switch	AMS.NET	1.00	\$2,000.00	\$2,000.00
72	AMS-NI-LAN-CISCO-CORE-9000 Labor: Cisco Core Switch Installation - 9407R Switch	AMS.NET	2.00	\$1,500.00	\$3,000.00
73	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00



Subtotal:	\$153,738.06
Estimated Tax:	\$10,585.58
Quote Total:	\$164,323.64

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050291, E-Rate 24 - Glenshire - Network Equipment - 93347					
1	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	5.00	\$4,114.45	\$20,572.25
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	5.00	\$0.00	\$0.00
3	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	5.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	5.00	\$0.00	\$0.00
5	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	5.00	\$0.00	\$0.00
6	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	5.00	\$443.95	\$2,219.75
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	5.00	\$0.00	\$0.00
8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	10.00	\$0.00	\$0.00
9	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	10.00	\$520.17	\$5,201.70
10	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	20.00	\$0.00	\$0.00
11	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	10.00	\$0.00	\$0.00
12	C9200L-24PXG4X-EDU Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	Cisco Systems Inc.	5.00	\$2,671.62	\$13,358.10
13	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	5.00	\$0.00	\$0.00
14	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	5.00	\$0.00	\$0.00
15	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	5.00	\$0.00	\$0.00
16	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	5.00	\$0.00	\$0.00



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17	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	5.00	\$241.80	\$1,209.00
18	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	5.00	\$0.00	\$0.00
19	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	10.00	\$0.00	\$0.00
20	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	10.00	\$400.00	\$4,000.00
21	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$46,560.80
				Estimated Tax:	\$3,228.40
				Quote Total:	\$49,789.20

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050292, E-Rate 24 - Kings Beach - Network Equipment - 93347					
1	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	8.00	\$4,114.45	\$32,915.60
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	8.00	\$0.00	\$0.00
3	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	8.00	\$0.00	\$0.00
5	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
6	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	8.00	\$443.95	\$3,551.60
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	8.00	\$0.00	\$0.00
8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	16.00	\$0.00	\$0.00
9	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	8.00	\$520.17	\$4,161.36
10	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	16.00	\$0.00	\$0.00
11	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	8.00	\$0.00	\$0.00



12	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	8.00	\$400.00	\$3,200.00
13	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$43,828.56
				Estimated Tax:	\$3,058.85
				Quote Total:	\$46,887.41

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050293, E-Rate 24 - North Tahoe HS & MS - Network Equipment - 93347					
1	C9200L-24PXG4X-EDU Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	Cisco Systems Inc.	1.00	\$2,671.62	\$2,671.62
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
1	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$241.80	\$241.80
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	2.00	\$0.00	\$0.00
9	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	5.00	\$4,114.45	\$20,572.25
10	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	5.00	\$0.00	\$0.00
11	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	5.00	\$0.00	\$0.00
12	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	5.00	\$0.00	\$0.00
13	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	5.00	\$0.00	\$0.00
14	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	5.00	\$443.95	\$2,219.75



15	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	5.00	\$0.00	\$0.00
16	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	10.00	\$0.00	\$0.00
17	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	6.00	\$520.17	\$3,121.02
18	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	12.00	\$0.00	\$0.00
19	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	6.00	\$0.00	\$0.00
20	C9407R-96U-BDL-EDU Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC	Cisco Systems Inc.	3.00	\$6,500.67	\$19,502.01
21	C9400-PWR-BLANK Cisco Catalyst 9400 Series Power Supply Blank Cover	Cisco Systems Inc.	12.00	\$0.00	\$0.00
22	C9400-NW-A Cisco Catalyst 9400 Network Advantage License (b/c sup)	Cisco Systems Inc.	6.00	\$0.00	\$0.00
23	C9400-PWR-2100AC Cisco Catalyst 9400 Series 2100W AC Power Supply	Cisco Systems Inc.	12.00	\$808.62	\$9,703.44
24	CAB-L620P-C19-US NEMA L6-20 to IEC-C19 14ft US	Cisco Systems Inc.	12.00	\$0.00	\$0.00
25	C9400-DNA-A Cisco Catalyst 9400 DNA Advantage Term License	Cisco Systems Inc.	3.00	\$0.00	\$0.00
26	C9400-DNA-A-3Y Cisco Catalyst 9400 DNA Advantage 3 Year License	Cisco Systems Inc.	3.00	\$5,093.52	\$15,280.56
27	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	6.00	\$0.00	\$0.00
28	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	6.00	\$0.00	\$0.00
29	C9400-SUP-1-B Cisco Catalyst 9400 Series Supervisor 1 Bundle Select Option	Cisco Systems Inc.	3.00	\$0.00	\$0.00
30	C9400-SUP-1 Cisco One Catalyst 9400 SUP1 (included in bundle)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
31	C9400-SUP-1/2 Catalyst 9400 Redundant Supervisor 1 (SSO on 16.6.2 / Nov) (NOT ELIGIBLE)	Cisco Systems Inc.	3.00	\$5,660.34	\$16,981.02
32	C9400-SSD-240GB Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)	Cisco Systems Inc.	3.00	\$808.62	\$2,425.86
33	C9400-LC-48P-B Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select	Cisco Systems Inc.	3.00	\$0.00	\$0.00



34	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
35	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	3.00	\$0.00	\$0.00
36	C9400-LC-48UX 48-port UPoE (24-ports 1 gig, 24-ports mGig)	Cisco Systems Inc.	3.00	\$4,558.40	\$13,675.20
37	S9400UK9-173 Cisco Catalyst 9400 XE 17.3 UNIVERSAL	Cisco Systems Inc.	3.00	\$0.00	\$0.00
38	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	3.00	\$2,972.87	\$8,918.61
39	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	6.00	\$400.00	\$2,400.00
40	AMS-NI-LAN-CISCO-CORE-9000 Labor: Cisco Core Switch Installation - 9000 Series	AMS.NET	3.00	\$1,500.00	\$4,500.00
41	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$122,213.14
				Estimated Tax:	\$8,049.63
				Quote Total:	\$130,262.77

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050294, E-Rate 24 - Sierra Continuation HS - Network Equipment - 93347					
1	C9130AXI-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	5.00	\$788.80	\$3,944.00
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	5.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	5.00	\$0.00	\$0.00
4	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	5.00	\$0.00	\$0.00
5	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	5.00	\$0.00	\$0.00
6	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	5.00	\$0.00	\$0.00
7	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	5.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	5.00	\$0.00	\$0.00



9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	5.00	\$80.47	\$402.35
10	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	5.00	\$0.00	\$0.00
11	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	5.00	\$0.00	\$0.00
12	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	5.00	\$0.00	\$0.00
13	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	5.00	\$0.00	\$0.00
14	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	5.00	\$0.00	\$0.00
15	AMS-NI-WIRELESS-LAP-CISCO Labor: Cisco Access Point Installation.Cabling and mounting not included. (Cabling quote required for these services.)	AMS.NET	5.00	\$50.00	\$250.00
16	AMS-NI-AP-MOUNT Networking Labor: Access Point Mounting	AMS.NET	5.00	\$50.00	\$250.00
17	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$4,846.35
				Estimated Tax:	\$ 325.38
				Quote Total:	\$5,171.73

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050295, E-Rate 24 - Tahoe Lake ES - Network Equipment - 93347					
1	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	4.00	\$4,114.45	\$16,457.80
2	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	4.00	\$0.00	\$0.00
3	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
4	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
5	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
6	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	4.00	\$443.95	\$1,775.80
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	4.00	\$0.00	\$0.00



8	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	8.00	\$0.00	\$0.00
9	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	4.00	\$520.17	\$2,080.68
10	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	8.00	\$0.00	\$0.00
11	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
12	C9407R-96U-BDL-EDU Catalyst 9400 Series 7 slot, Sup, 2xC9400-LC-48U , EDU LIC	Cisco Systems Inc.	1.00	\$6,500.67	\$6,500.67
13	C9400-PWR-BLANK Cisco Catalyst 9400 Series Power Supply Blank Cover	Cisco Systems Inc.	4.00	\$0.00	\$0.00
14	C9400-NW-A Cisco Catalyst 9400 Network Advantage License (b/c sup)	Cisco Systems Inc.	2.00	\$0.00	\$0.00
15	C9400-PWR-2100AC Cisco Catalyst 9400 Series 2100W AC Power Supply	Cisco Systems Inc.	4.00	\$808.62	\$3,234.48
16	CAB-L620P-C19-US NEMA L6-20 to IEC-C19 14ft US	Cisco Systems Inc.	4.00	\$0.00	\$0.00
17	C9400-DNA-A Cisco Catalyst 9400 DNA Advantage Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
18	C9400-DNA-A-3Y Cisco Catalyst 9400 DNA Advantage 3 Year License	Cisco Systems Inc.	1.00	\$5,093.52	\$5,093.52
19	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	2.00	\$0.00	\$0.00
20	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	2.00	\$0.00	\$0.00
21	C9400-SUP-1-B Cisco Catalyst 9400 Series Supervisor 1 Bundle Select Option	Cisco Systems Inc.	1.00	\$0.00	\$0.00
22	C9400-SUP-1 Cisco One Catalyst 9400 SUP1 (included in bundle)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
23	C9400-SUP-1/2 Catalyst 9400 Redundant Supervisor 1 (SSO on 16.6.2 / Nov) (NOT ELIGIBLE)	Cisco Systems Inc.	1.00	\$5,660.34	\$5,660.34
24	C9400-SSD-240GB Cisco Catalyst 9400 Series 240GB M2 SATA memory (Supervisor)	Cisco Systems Inc.	1.00	\$808.62	\$808.62
25	C9400-LC-48P-B Cisco Catalyst 9400 Series 2xC9400-LC-48P for Bundle Select	Cisco Systems Inc.	1.00	\$0.00	\$0.00
26	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$0.00	\$0.00



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27	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
28	C9400-LC-48UX 48-port UPoE (24-ports 1 gig, 24-ports mGig)	Cisco Systems Inc.	1.00	\$4,558.40	\$4,558.40
29	S9400UK9-173 Cisco Catalyst 9400 XE 17.3 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
30	C9400-LC-48P Cisco Catalyst 9400 Series 48-Port POE+ 10/100/1000 (RJ-45)	Cisco Systems Inc.	1.00	\$2,972.87	\$2,972.87
31	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	4.00	\$400.00	\$1,600.00
32	AMS-NI-LAN-CISCO-CORE-9000 Labor: Cisco Core Switch Installation - 9000 Series	AMS.NET	1.00	\$1,500.00	\$1,500.00
33	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00

Subtotal:	\$52,243.18
Estimated Tax:	\$3,487.59
Quote Total:	\$55,730.77

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00050296, E-Rate 24 - SFP's - Network Equipment - 93347					
1	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	100.00	\$288.53	\$28,853.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00

Subtotal:	\$28,853.00
Estimated Tax:	\$2,380.37
Quote Total:	\$31,233.37

Order Summary

Project Total	\$588,952.66
Estimated Total Taxes	\$40,587.92
Grand Total	\$629,540.58

Company Facts

General Info

Legal Name: AMS.NET Inc.

Type: Delaware Corporation

Tax ID: 94-3291626

Principal Owner: Robert Tocci

Years in Business: 32 Years

Number of Employees: 115

Website: www.ams.net

Email: sales@ams.net

Phone: 800-893-3660/925-245-6100

Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812

Sacramento Regional Office: 1200 Creekside Drive
Folsom, CA 95630, Phone 800-893-3660

Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692

Southern California Regional Offices: 12405 East Slauson Ave., Unit K
Whittier, CA 90606, Phone 800-893-3660

License and Procurement

DIR#: 1000001046 Expires 6/30/22

FCC RN: 0012300554

Contractor License C-7: 763508
Expires 4/30/2022

DUNS#: 556116234

Microsoft MCSE's: 1673446, 2056976

Procurement:

E-Rate SPIN: 143005880

Merced County FOCUS Contract: #2015109

SPURR Master Contract/PEPPM Contract

NASPO Contracts- Cisco, HPE, Ruckus,
EMC, Pure Storage, Palo Alto Networks

CMAS Contracts-

APC

Arecont Vision

Aruba

Avigilon

Bosch

Cisco

Cohesity

Eaton

EMC

Extron

Fortinet

HP

Nimble Storage

Palo Alto Networks

Pure Storage

Rubrik

Ruckus Wireless

TrippLite

Veeam

VMware

Berk-Tek

Chatsworth

Corning

General Cable

Hitachi

Leviton

Ortronics

Panduit

Superior Essex

Labor

Certifications and Specializations

Partial Manufacturer List:

Cisco Gold Certified Partner/Cisco Meraki Partner

Cisco Specializations:

- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Enterprise Network Architecture
- Collaboration SaaS Authorization
- Customer Satisfaction Excellence
- Customer Experience Specialized

Aruba HPE Platinum Partner, HPE Silver Partner, Ruckus Elite Partner, Palo Alto Networks, Fortinet, Barracuda, Aerohive, Pure Storage, Nimble Storage, Cohesity, DDN, Rubrik, Veeam Silver Pro Partner, Datrium, VMware Partner, Singlewire, FrontRow, Class Connection, AtlasIED, Extron, Advanced Network Devices, Avigilon, Verkada, OnSSI, Milestone, Arecont Vision, Hikvision, exacqVision, Milestone, Tripplite, APC, Panduit, General Cable, Damac, Leviton, Berk-Tek, Ortronics, Hoffman, Cooper B-Line, Chatsworth, & Superior Essex



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502 Commerce Way, Livermore, CA 94551

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AMS.NET
Technology Solution Provider

Non - E-Rate Eligible Quote



Customer Price Quote

Customer

Tahoe Truckee Unified School District
11603 Donner Pass Rd
Truckee CA, 96161-4953 US
ATTN: Ed Hilton

Ship To

Tahoe Truckee Unified School District
11643 Donner Pass Rd
Truckee, CA 96161-4953
ATTN: Ed Hilton

Quote Description

E-Rate 24 - Multiple Sites - Network Equipment - 93347 - Non
- E-Rate Eligible

Quote #	#Q-00050106
Project #	93347
Modified	1/12/2021
Account Mgr.	Jared Bayless
AM Phone	(925) 245-6186
AM Email	jbayless@ams.net
Inside Account Mgr.	Teri Edwards
IAM Phone	(925) 245-6149
IAM Email	tedwards@ams.net
Quote Exp.	3/29/2021

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Cisco C9130 AXI AP's - DNA Essentials - 3 Yr					
1	C9130AXI-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	8.00	\$788.80	\$6,310.40
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	8.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	8.00	\$0.00	\$0.00
4	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	8.00	\$0.00	\$0.00
5	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	8.00	\$0.00	\$0.00
6	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	8.00	\$0.00	\$0.00
7	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	8.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	8.00	\$0.00	\$0.00



9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	8.00	\$80.47	\$643.76
10	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	8.00	\$0.00	\$0.00
11	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	8.00	\$0.00	\$0.00
12	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	8.00	\$0.00	\$0.00
13	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	8.00	\$0.00	\$0.00
14	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	8.00	\$0.00	\$0.00

Cisco C9130 AXE AP's - DNA Essentials - 3 Yr

15	C9130AXE-B-EDU Cisco Catalyst 9130AX Series - EDU	Cisco Systems Inc.	1.00	\$826.46	\$826.46
16	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
17	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
18	SW9130AX-CAPWAP-K9 Capwap software for Catalyst 9130AX	Cisco Systems Inc.	1.00	\$0.00	\$0.00
19	AIR-AP-BRACKET-2 802.11n AP Universal Mounting Bracket	Cisco Systems Inc.	1.00	\$0.00	\$0.00
20	CDNA-E-C9130 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	1.00	\$0.00	\$0.00
21	DNA-E-3Y-C9130 C9130AX CISCO DNA Essential 3 Year Tracking SKU	Cisco Systems Inc.	1.00	\$0.00	\$0.00
22	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
23	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	1.00	\$80.47	\$80.47
24	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00
25	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00

26	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
27	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	1.00	\$0.00	\$0.00
28	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	1.00	\$0.00	\$0.00
29	C-ANT9101= 2.4/5/6 GHz Ceiling Mount Omni Ant, 8-port, DART, Self ID	Cisco Systems Inc.	1.00	\$514.90	\$514.90

Cisco C3560-CX - DNA Essentials - 3 Yr

30	WS-C3560CX-8PC-S Cisco Catalyst 3560-CX 8 Port PoE IP Base	Cisco Systems Inc.	1.00	\$805.05	\$805.05
31	CON-SW-WSC38PCS SMARTNET NO RMA Cisco Catalyst 3560-CX 8 Port PoE	Cisco Systems Inc.	1.00	\$0.00	\$0.00
32	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
33	C3560CX-DNA-E-8 C3560CX DNA Essentials, 8-port Term license	Cisco Systems Inc.	1.00	\$0.00	\$0.00
34	C3560CX-DNA-E-8-3 C3560CX DNA Essentials, 8-port, 3 Year Term license	Cisco Systems Inc.	1.00	\$87.20	\$87.20
35	CMPCT-DIN-MNT DIN Rail Mount For 3560-CX and 2960-CX Compact Switch	Cisco Systems Inc.	1.00	\$39.64	\$39.64
36	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00

Cisco C9200L 24-p 8xmGig, 16x1G, 4x10G, Switch - 3 Yr

37	C9200L-24PXG4X-EDU Catalyst 9200L 24-p,8xmGig,16x1G, 4x10G uplinks, K12	Cisco Systems Inc.	3.00	\$2,671.62	\$8,014.86
38	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	3.00	\$0.00	\$0.00
39	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	3.00	\$0.00	\$0.00
40	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	3.00	\$0.00	\$0.00
41	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	3.00	\$0.00	\$0.00



42	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	3.00	\$241.80	\$725.40
43	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	3.00	\$0.00	\$0.00
44	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	6.00	\$0.00	\$0.00

Cisco C9200L 48-p 12xmGig, 36x1G, 4x10G Switch - 3 Yr

45	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	6.00	\$4,114.45	\$24,686.70
46	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	6.00	\$0.00	\$0.00
47	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	6.00	\$0.00	\$0.00
48	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	6.00	\$0.00	\$0.00
49	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	6.00	\$0.00	\$0.00
50	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	6.00	\$443.95	\$2,663.70
51	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	6.00	\$0.00	\$0.00
52	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	12.00	\$0.00	\$0.00

Cisco 9200L Stack Module Kit

53	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	9.00	\$520.17	\$4,681.53
54	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	18.00	\$0.00	\$0.00
55	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	9.00	\$0.00	\$0.00

Cisco C9300 - 24P mGig and UPOE - DNA Advantage - 3 Yr

56	C9300-24UX-EDU Catalyst 9300 24-port mGig and UPOE, K12	Cisco Systems Inc.	2.00	\$5,143.88	\$10,287.76
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57	C9300-NW-A-24 C9300 Network Advantage, 24-port license	Cisco Systems Inc.	2.00	\$0.00	\$0.00
58	S9300UK9-1612 Cisco Catalyst 9300 XE 16.12 UNIVERSAL	Cisco Systems Inc.	2.00	\$0.00	\$0.00
59	PWR-C1-1100WAC-P 1100W AC 80+ platinum Config 1 Power Supply	Cisco Systems Inc.	2.00	\$0.00	\$0.00
60	C9300-SSD-NONE No SSD Card Selected	Cisco Systems Inc.	2.00	\$0.00	\$0.00
61	STACK-T1-50CM 50CM Type 1 Stacking Cable	Cisco Systems Inc.	2.00	\$39.64	\$79.28
62	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM	Cisco Systems Inc.	2.00	\$37.66	\$75.32
63	C9300-DNA-A-24 C9300 DNA Advantage, 24-port Term Licenses	Cisco Systems Inc.	2.00	\$0.00	\$0.00
64	C9300-DNA-A-24-3Y C9300 DNA Advantage, 24-Port, 3 Year Term License	Cisco Systems Inc.	2.00	\$796.73	\$1,593.46
65	PI-LFAS-T Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	Cisco Systems Inc.	2.00	\$0.00	\$0.00
66	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	2.00	\$0.00	\$0.00
67	C9300-NM-8X Catalyst 9300 8 x 10GE Network Module	Cisco Systems Inc.	2.00	\$1,010.78	\$2,021.56
68	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	2.00	\$0.00	\$0.00
69	C9300-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	2.00	\$0.00	\$0.00
70	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	2.00	\$0.00	\$0.00
71	PWR-C1-BLANK Config 1 Power Supply Blank	Cisco Systems Inc.	2.00	\$0.00	\$0.00

Cisco DNA Center Appliance

72	DN2-HW-APL Cisco DNA Center Appliance (Gen 2)	Cisco Systems Inc.	1.00	\$36,243.78	\$36,243.78
73	CON-SSSNC-DN2HWPL SOLN SUPP NCD Cisco DNA Center Appliance (Gen 2) - 44 Core	Cisco Systems Inc.	1.00	\$4,377.95	\$4,377.95



74	DNA-SW-1.3 Cisco DNA Center SW 1.3	Cisco Systems Inc.	1.00	\$0.00	\$0.00
75	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	2.00	\$0.00	\$0.00
76	DN2-PCIE-ID10GF Intel X710-DA2 dual-port 10G SFP+ NIC	Cisco Systems Inc.	1.00	\$0.00	\$0.00
77	DN2-SD-64G-S 64GB SD Card for UCS Servers	Cisco Systems Inc.	1.00	\$0.00	\$0.00
78	DN2-PSU1-770W Cisco UCS 770W AC Power Supply for Rack Server	Cisco Systems Inc.	2.00	\$0.00	\$0.00
79	DN2-TPM2-002 Trusted Platform Module 2.0 for UCS servers	Cisco Systems Inc.	1.00	\$0.00	\$0.00
80	DN2-RAID-M5 Cisco 12G Modular RAID controller with 2GB cache	Cisco Systems Inc.	1.00	\$0.00	\$0.00
81	DN2-MSTOR-SD Mini Storage Carrier for SD (holds up to 2)	Cisco Systems Inc.	1.00	\$0.00	\$0.00
82	DN2-PCIE-IQ10GF Intel X710 quad-port 10G SFP+ NIC	Cisco Systems Inc.	1.00	\$0.00	\$0.00
83	DN2-SD19T61X-EV 1.9TB 2.5 inch Enterprise Value 6G SATA SSD	Cisco Systems Inc.	8.00	\$0.00	\$0.00
84	DN2-SD480G611X-EV 480GB 2.5 inch Enterprise Value 6G SATA SSD	Cisco Systems Inc.	2.00	\$0.00	\$0.00
85	DN2-CPU-I6238 Intel 6238 2.1GHz/140W 22C/30.25MB DCP DDR4 2933 MHz	Cisco Systems Inc.	2.00	\$0.00	\$0.00
86	DN2-MR-X32G2RT-H 32GB DDR4-2933-MHz RDIMM/2Rx4/1.2v	Cisco Systems Inc.	8.00	\$0.00	\$0.00

AMS Professional Services

87	AMS-NI-WIRELESS-LAP-CISCO Labor: Cisco Access Point Installation. Cabling and mounting not included. (Cabling quote required for these services.)	AMS.NET	9.00	\$40.00	\$360.00
88	AMS-NI-AP-MOUNT Networking Labor: Access Point Mounting	AMS.NET	9.00	\$40.00	\$360.00
89	AMS-NI-LAN-CISCO-EDGE-STACKABLE Labor: Cisco Edge Switch Installation - Stackable	AMS.NET	12.00	\$400.00	\$4,800.00
90	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS (DNA Appliance)	AMS.NET	1.00	\$3,000.00	\$3,000.00



AMS FREIGHT

91	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
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Order Summary

Subtotal	\$113,279.18
Adjustment	\$0.00
Estimated Taxes	\$7,803.47
Total	\$121,082.65



Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET
Technology Solution Provider

AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____



AMS.NET
Technology Solution Provider

Section 4



RFP 21-106 CAT2 Equipment - E-rate YR 2021 (YR24)

Addendum #1

Posted: December 18, 2020

RFP Clarification and changes:

The District is clarifying the requested CAT2 equipment part numbers and quantities.

This addendum supersedes the original Information and specifications regarding RFP 21-106 where it adds to, deletes from, clarifies or otherwise modifies them. All other conditions shall remain unchanged.

This addendum is in response to the questions received concerning RFP 21-106.

Question received – answer is bolded and underlined.

The RFP parts list does not include DNA subscription licenses for the 9130AXI-B or 9130AXE-B APs. Do these need to be added?

Yes, please see cost proposal number two for additional part numbers with quantities.

Some of the 9200L switches do not include STACK KITS. Just to confirm, a stack kit will not be needed for these switches?

NO, stack kits will be required. Please see cost proposal number two for additional part numbers with quantities.

Does the district require any additional external antennas for the 9130AXE APs?

Yes, please see cost proposal number two for additional part numbers with quantities.

There are no SFP or SFP+ optics in the RFP. Will any SFP+ optic be required for installations?

Yes, please see cost proposal number two for additional part numbers with quantities.

Please see Cost Proposal number two below which includes the additional part numbers.

The original cost proposal should be completed as posted. Cost proposal number two should be completed as listed below.

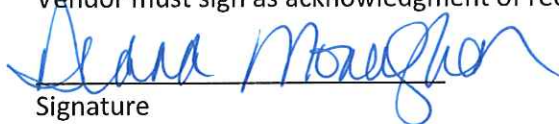
Cost Proposal number two

Part Number	Qty	Description	Unit Price	Extended Cost
C9130AXI-B-EDU	35	Cisco Catalyst 9130AX Series - EDU		*
NETWORK-PNP-LIC	35	Network Plug-n-Play Connect for zero-touch device deployment		
AIR-AP-T-RAIL-R	35	Ceiling Grid Clip for APs & Cellular Gateways-Recessed		
SW9130AX-CAPWAP-K9	35	Capwap software for Catalyst 9130AX		
AIR-AP-BRACKET-2	35	802.11 AP Universal Mounting Bracket		
CDNA-E-C9130	35	Wireless Cisco DNA On-Prem Essentials, 9130 Tracking		
DNA-E-3Y-C9130	35	C9130AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic		
AIR-DNA-EDU-E	35	Wireless Cisco DNA On-Prem Essential, Term, EDU Lic		
EDU-DNA-E-3Y	35	Wireless Cisco DNA On-Prem Essential,3Y Term, EDU Lic		
PI-LFAS-AP-T	35	Prime AP Term Licenses		
PI-LFAS-AP-T-3Y	35	PI Dev Lic for Lifecycle & Assurance Term 3Y		
AIR-DNA-E-T	35	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic		
AIR-DNA-E-T-3Y	35	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic		
AIR-DNA-NWSTACK-E	35	AIR CISCO DNA Perpetual Network Stack		
C9130AXE-B-EDU	5	Cisco Catalyst 9130AX Series - EDU		
NETWORK-PNP-LIC	5	Network Plug-n-Play Connect for zero-touch device deployment		
AIR-AP-T-RAIL-R	5	Ceiling Grid Clip for APs & Cellular Gateways-Recessed		
SW9130AX-CAPWAP-K9	5	Capwap software for Catalyst 9130AX		
AIR-AP-BRACKET-2	5	802.11 AP Universal Mounting Bracket		
CDNA-E-C9130	5	Wireless Cisco DNA On-Prem Essentials, 9130 Tracking		
DNA-E-3Y-C9130	5	C9130AX Cisco DNA On-Prem Essential,3Y Term,Trk Lic		
AIR-DNA-EDU-E	5	Wireless Cisco DNA On-Prem Essential, Term, EDU Lic		
EDU-DNA-E-3Y	5	Wireless Cisco DNA On-Prem Essential,3Y Term, EDU Lic		
PI-LFAS-AP-T	5	Prime AP Term Licenses		
PI-LFAS-AP-T-3Y	5	PI Dev Lic for Lifecycle & Assurance Term 3Y		
AIR-DNA-E-T	5	Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic		
AIR-DNA-E-T-3Y	5	Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic		
AIR-DNA-NWSTACK-E	5	AIR CISCO DNA Perpetual Network Stack		

C-ANT9101=	5	2.4/5/6 GHz Ceiling Mount Omni Ant, 8-port, DART, Self ID		
SFP-10G-SR-S=	100	10GBASE-SR SFP Module, Enterprise-Class		
C9200L-STACK-KIT=	42	Cisco Catalyst 9200L Stack Module		
C9200-STACK	84	Catalyst 9200 Stack Module		
STACK-T4-50CM	42	50CM Type 4 Stacking Cable		
			Subtotal	\$ -
			Taxes @ 8.25%	
			Installation	
			Configuration	
			Grand Total	\$ -

*Please see included Included Price Quotes for Exact Quanties and pricing.

Vendor must sign as acknowledgment of receipt and return with bid.


Signature

1/12/2021
Date

AMS.NET, Inc.
Company Name (please print)



AMS.NET
Technology Solution Provider

Section 5

RFP Form

RFP 21-106

Tahoe Truckee Unified School District
11603 Donner Pass Road
Truckee, California 96161

To: Superintendent and Members of the Board of Education

The undersigned, doing business under the full and complete legal Responder name as set forth below, having examined the Notice to Responders, RFP Instructions, Scope of Work & Requirements, General Conditions, Agreement and all other documents forming a part of the RFP package for the above-referenced RFP, hereby proposes to perform the Agreement, including all of its component parts, and to furnish all materials called by them for the entire order for the prices set forth in the documents contained in said RFP package. The entire RFP Package is submitted, together with this RFP Form.

Name of Company: AMS.NET, Inc.

Legal Status (i.e., sole proprietorship, partnership, corporation): Corporation

Tax I.D. Number (Sole Proprietorship Only): 94-3291626

Address: 502 Commerce Way
Livermore, CA 94551

Authorized Representative:

Diana Monaghan
Signature

Diana Monaghan
Name (Print or Type)

Vice President
Title

11/2/2021
Date

(925) 245-6186
Phone

(925) 245-6150
Phone

Fax
jbayless@ams.net

E-mail address

Fingerprint Certification

RFP 21-106

Responder Certification

I, Diana Monaghan, am an authorized representative of/doing business as (Name of Responder/consultant) AMS.NET, Inc., and hereby certify that, pursuant to Education Code Section 45125.1, this business entity has conducted the required criminal background check(s) of all its employees who may have contact with District pupils or unsupervised access to any District campus of the Tahoe Truckee Unified School District on behalf of this business entity, and that none of those persons have been reported by the Department of Justice as having been convicted of a serious or violent felony as specified in Penal Code Sections 667.5(c) and/or 1192.7(c).

Failure to comply with these terms or permitting unsupervised access by an employee whose name has not been cleared by DOJ as certified by the Contractor shall constitute grounds for termination of this Agreement.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 12th day of January 20 21, in Alameda County, California.

AMS.NET, Inc.

Name of Responder/Consultant (please print)

Diana Monaghan, Vice President

Name/Title of Authorized Representative (printed)

Diana Monaghan

(Signature)

Statement of Non-Conflict of Interest

RFP 21-106

The Responder hereby warrants that he or she has no business or financial interests that are in conflict with his or her obligations to the District and further agrees to disclose any such interest which may be acquired during the life of an agreement with the District. The Responder also certifies that it and its members are not, officers, agents, or employees of the District, nor have they been since January 1, 2001.

Diana Monaghan

Signature

Diana Monaghan

Printed Name

Vice President

Title

AMS.NET, Inc.

Responder

1/12/2021

Date

Insurance Acknowledgement

RFP 21-106

Notice to Bidders regarding Indemnity and Insurance Requirements

Summary of Indemnification and Insurance Requirements:

1. These are the Indemnity and Insurance Requirements for Contractors providing services or supplies to Tahoe Truckee Unified School District (Buyer). By agreeing to perform the work or submitting a proposal, you verify that you comply with and agree to be bound by these requirements. If any additional Contract documents are executed, the actual Indemnity language and Insurance Requirements may include additional provisions as deemed appropriate by Buyer.
2. You should check with your Insurance advisors to verify compliance and determine if additional coverage or limits may be needed to adequately insure your obligations under this agreement. These are the minimum required and do not in any way represent or imply that such coverage is sufficient to adequately cover the Contractor's liability under this agreement. The full coverage and limits afforded under Contractor's policies of Insurance shall be available to Buyer and these Insurance Requirements shall not in any way act to reduce coverage that is broader or includes higher limits than those required. The Insurance obligations under this agreement shall be: 1—all the Insurance coverage and limits carried by or available to the Contractor; or 2—the minimum Insurance requirements shown in this agreement, whichever is greater. Any insurance proceeds in excess of the specified minimum limits and coverage required, which are applicable to a given loss, shall be available to Buyer.
3. Contractor shall provide Buyer with Certificates of Insurance including all required endorsements and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to Buyer before work begins. Buyer reserves the right to require full-certified copies of all Insurance coverage and endorsements.

I. Indemnification & Insurance:

Contractor shall be an independent contractor and not an agent or employee of District under this Agreement. Contractor shall be responsible for any damage, loss, or other claim arising out of the performance of its services under this Agreement.

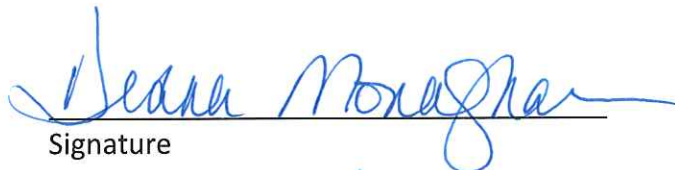
Prior to commencement of services and during the life of this Agreement, Contractor shall provide the District with a current certificate or policy evidencing its professional general liability insurance coverage in a sum not less than \$1,000,000 per occurrence, and such certificate or policy shall name the District as an additional insured.

To the fullest extent allowed by law, Contractor shall defend, indemnify, and hold harmless District, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by Contractor or its directors, officers, agents, employees, volunteers, or guests arising from Contractor's duties and obligations described in this Agreement or imposed by law.

To the fullest extent allowed by law, District shall defend, indemnify, and hold harmless Contractor, its directors, officers, agents, employees, and guests against any claim or demand arising from any actual or alleged act, error, or omission by District or its directors, officers, agents, employees, volunteers, or guests arising from District's duties and obligations described in this Agreement or imposed by law. Contractor is not an employee of the District and District shall not indemnify Contractor in any such claim.

Contractor shall be responsible for carrying its own workers' compensation insurance and health and welfare insurance. District shall not withhold or set aside income tax, Federal Insurance Contributions Act (FICA) tax, unemployment insurance, disability insurance, or any other federal or state funds whatsoever. It shall be the sole responsibility of the Contractor to account for all of the above and Contractor agrees to hold District harmless from all liability for these taxes.

I have read and understand the above requirements and agree to be bound by them for any work performed for the Buyer.


Signature

Diana Moraghan
Printed Name

Vice President
Title

AMS.NET, Inc.
Responder

1/12/2021
Date



AMS.NET

Technology Solution Provider

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